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## 2022 Economic Census

MC-31214 - Wineries

**Location Information DEFINITION OF ESTABLISHMENT** The reporting unit for this questionnaire is an establishment. An establishment is generally a single physical location where business is conducted or where services or industrial operations are performed. **MAILING ADDRESS** Please update the mailing address if needed. ATTN Name 1 Store/Plant Number Name 2 Number and Street City, town, village, etc. ZIP Code State Select State or Territory 99999-9999 PHYSICAL LOCATION Please update the physical location if needed. (P.O. Box and rural route addresses are not physical locations.) Number and Street City, town, village, etc. ZIP Code State Select State or Territory 99999-9999

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## 2022 Economic Census

Legal Boundary and Municipality
LEGAL BOUNDARY AND MUNICIPALITY
Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
O Yes
O No
O No legal boundaries
O Do not know
In what type of municipality is this establishment physically located?
City, village, or borough
O Town or township
Other Other
O Do not know

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## 2022 Economic Census

MC-31214 - Wineries

ITEM 1: EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) used on this establishment's latest 2022 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

Yes

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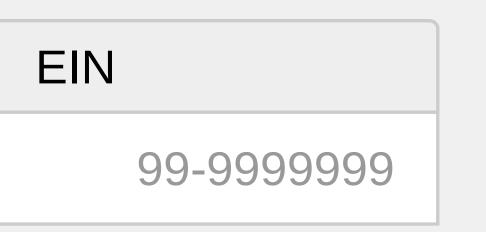
## 2022 Economic Census

MC-31214 - Wineries

Item 1: Employer Identification Number - Enter/Update EIN

#### ITEM 1: EMPLOYER IDENTIFICATION NUMBER

What is this establishment's 9-digit Employer Identification Number (EIN) used on its latest 2022 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?



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## 2022 Economic Census

MC-31214 - Wineries

Item 2A: Ownership or Control	III IV
ITEM 2A: OWNERSHIP OR CONTROL	Napoli
Is your company owned or controlled by another domestic company?	2
O Yes	σ
O No	

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## 2022 Economic Census

Item 2B: Ownership or Control - Voting Stock Validation
ITEM 2B: OWNERSHIP OR CONTROL - VOTING STOCK VALIDATION
Does another domestic company own more than 50 percent of the voting stock of your company?
Yes
O No

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## 2022 Economic Census

MC-31214 - Wineries

Item 2C: Ownership or Control - Management and Policy

ITEM 2C: OWNERSHIP OR CONTROL - MANAGEMENT AND POLICY

Does another domestic company have the power to control the management and policies of your company?

Yes

No

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## 2022 Economic Census

MC-31214 - Wineries

Item 2D: Ownership or Control - Percent of Voting Stock Held ITEM 2D: OWNERSHIP OR CONTROL - PERCENT OF VOTING STOCK HELD What percent of voting stock was held by the owning or controlling company? Less than 50% 50%

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## 2022 Economic Census

Item 2E: Ownership or Control - Company Inf	ormation	
ITEM 2E: OWNERSHIP OR CONTROL - COM	PANY INFORMATION	
What is the name, address, and 9-digit Employ	er Identification Number (EIN) of the owning or controlling company?	
Name of owning or controlling company		
Home office address (Number and street)		
City, town, village, etc.	State Select State or Territory	ZIP Code 99999-9999
EIN 99-999999		

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## 2022 Economic Census

Item 2F: Number of Establishments		
ITEM 2F: NUMBER OF ESTABLISHMENTS		
How many establishments operated under EIN at the end of 2022?	2022	

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## 2022 Economic Census

Item 3A: Operational Status	
TEM 3A: OPERATIONAL STATUS	
Which of the following best describes this establishment's operational status at the end of 2022?	
In operation	
O Under construction, development, or exploration	
Temporarily or seasonally inactive	
Ceased operation	
Sold or leased to another operator	

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## 2022 Economic Census

MC-31214 - Wineries

Item 3A: Operational Status - Ceased Operation Date

#### ITEM 3A: OPERATIONAL STATUS - CEASED OPERATION DATE

What was the date this establishment ceased operation?

MMDDYYYY	
MMDDYYYY	

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## 2022 Economic Census

MC-31214 - Wineries

Item 3A: Operational Status - New Owner or	Operator Information		
ITEM 3A: OPERATIONAL STATUS - NEW OW	NER OR OPERATOR INFORMATION		
What date was this establishment sold or lease	d to a new owner or operator?		
MMDDYYYY			
What is the name, address, and 9-digit Employ	er Identification Number (EIN) of this establishment's new owner or operator	?	
Name of new owner/operator			
Mailing Address (Number and Street, P.O. Box, etc.)			
City, town, village, etc.	State	ZIP Code	
	Select State or Territory	9999-9999	
EIN 99-999999			

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# 2022 Economic Census

MC-31214 - Wineries

ITEM 3B: MONTHS IN OPERATION

2022

What was the number of months in operation during 2022?

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Item 4: Primary Business or Activity

#### ITEM 4: PRIMARY BUSINESS OR ACTIVITY

Which ONE of the following best describes this establishment's primary kind of business or activity in 2022?

Winery	312130 001
Brewery	312120 001
<ul><li>Distillery</li></ul>	312140 001
Soft drink manufacturing, carbonated or non-carbonated, including fruit drinks, cocktails, and ades; club soda; sparkling and flavored waters; and bottled coffee (non-dairy based) and tea	312111 001
O Bottled water manufacturing	312112 001
O Ice manufacturing, excluding dry ice	312113 001
Other primary business or activity (Describe and click the "Save and Continue" button to search.)	779000 001
Select Sector   Describe primary business or activity	

2022 Economic Census

MC-31214 - Wineries

#### You selected:

- 9-character Code:
- 6-digit NAICS:

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### 2022 Economic Census

MC-31214 - Wineries

General Reporting Guidelines

#### GENERAL REPORTING GUIDELINES

#### **Reporting Period**

Responses should cover calendar year 2022.

- If your fiscal year covers at least 10 months of calendar year 2022, you may report by fiscal year on all items EXCEPT payroll.
- Calendar year figures for payroll may be available from:
  - IRS Form 941 (Employer's Quarterly Federal Tax Return)
  - IRS Form 944 (Employer's Annual Federal Tax Return)
- If you report by fiscal year, indicate the exact dates of the fiscal year on the submission certification screen.

### **Providing Estimates**

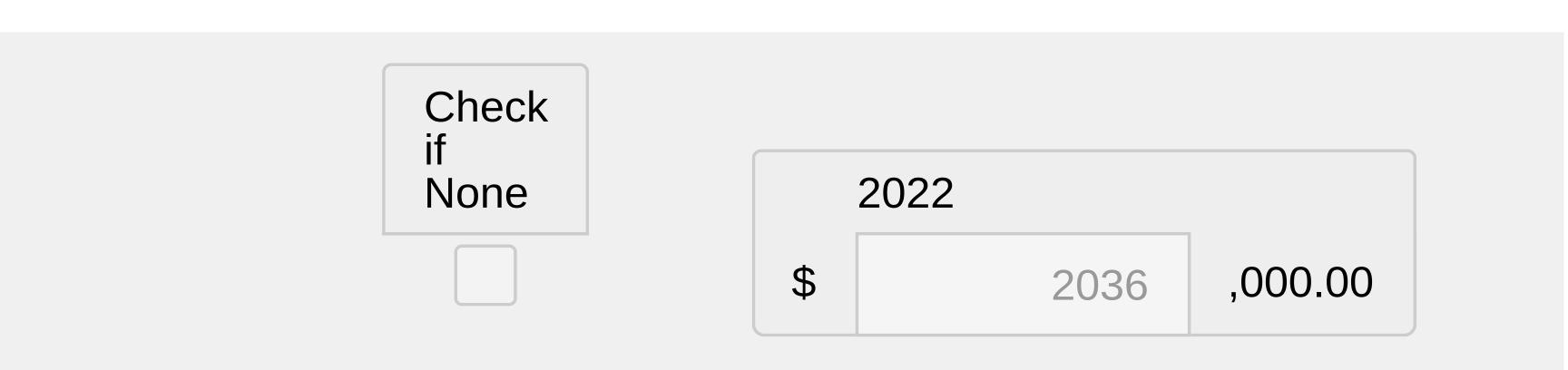
If book figures are not available, estimates are acceptable.

EXAMPLE - if a dollar figure is \$2,036,355.25, report 2036:

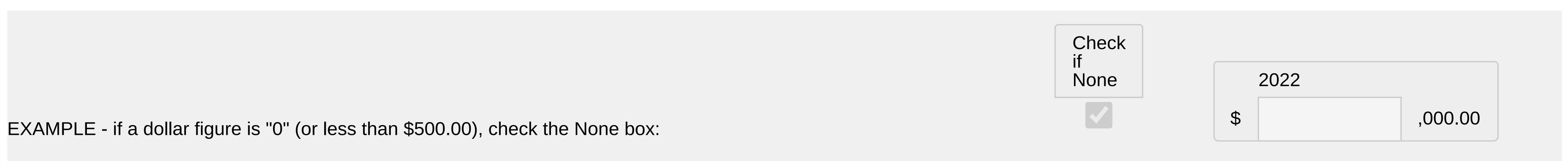
#### **How to Report Dollar Figures:**

Dollar figures should be **rounded** to **thousands** of dollars.

#### **EXAMPLE - DO NOT ENTER DATA**



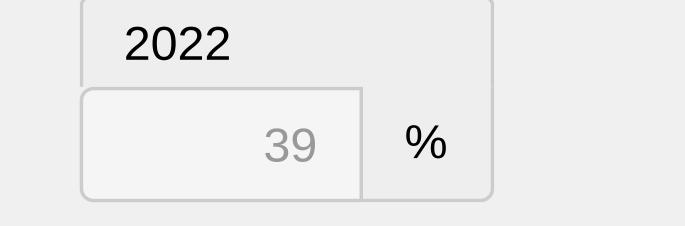
#### **EXAMPLE - DO NOT ENTER DATA**



### **How to Report Percents:**

Percents should be **rounded** to **whole** percents.

### **EXAMPLE - DO NOT ENTER DATA**



EXAMPLE - if figure is 38.76% of total sales, report 39:

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# 2022 Economic Census

MC-31214 - Wineries

Consolidating Data for Multiple Locations

#### CONSOLIDATING DATA FOR MULTIPLE LOCATIONS

Since multiple locations operate under EIN, report on a consolidated basis (sum the total of each location and combine) for:

- Item 5: Sales, Shipments, Receipts, or Revenue
- Item 7: Employment, Annual Payroll, and First Quarter Payroll
- Item 22: Detail of Sales, Shipments, Receipts, or Revenue

### Note:

All other Items should be reported individually for the location listed above.

- At the end of the Survey, after Remarks, Item 32: Location List will contain a means for you to report information for each establishment individually.
  - Name, Store/Plant, Address, Kind of Business
  - Number of Employees; Annual Payroll; First Quarter Payroll; Sales, Shipments, Receipts, or Revenue

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# 2022 Economic Census

MC-31214 - Wineries

Item 5: Sales, Shipments, Receipts, or Revenue			
ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE (More)			
A. What was the total value of products shipped and other receipts for this establishment? (Report detail in Item 22.)			
<ul> <li>Include: <ul> <li>All products physically shipped from this establishment during 2022</li> <li>Products donated and physically shipped from this establishment during 2022</li> <li>Shipments to other domestic plants of your company for further assembly, fabrication, or manufacture</li> </ul> </li> <li>Exclude: <ul> <li>Freight charges</li> <li>Excise taxes</li> </ul> </li> </ul>	Check if None	2022	

B. What percent of the \$,000.00 reported in Item 5, line A was for goods that were ordered or whose movement was controlled or coordinated over electronic networks? (Report whole percent.)

E-shipments are online orders accepted for manufactured products from customers. These include shipments to other domestic plants of your own company for further manufacture, assembly, or fabrication. The price and terms of sale for these shipments are negotiated over an online system. Payment may or may not be made online.

#### Include:

- Electronic Data Interchange (EDI)
- E-mail
- Internet
- Extranet
- Other online systems

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## 2022 Economic Census

MC-31214 - Wineries

Item 7: Employment and Payroll		
ITEM 7: EMPLOYMENT AND PAYROLL		
<ul> <li>Include:         <ul> <li>Full- and part-time employees working at this establishment (including employees working from home) whose payro Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN)</li> <li>All persons on paid sick leave, paid holidays, and paid vacation during the year at this establishment</li> </ul> </li> </ul>	Il was reported on In	iternal Revenue Service Form 941,
<ul> <li>Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN (Report value). Temporary staffing obtained from a staffing service (Report values in Item 16, line D1.).</li> <li>Purchased professional and technical services (Report values in Item 16, line D9.).</li> <li>Subcontractors and their employees (Report cost of contract work in Item 16, line A3.).</li> <li>Fishermen, agricultural employees, members of the Armed Forces, and pensioners carried on your active rolls.</li> </ul>	ies in <b>Item 16</b> , line D	)1.)
A. TOTAL EMPLOYMENT AND PAYROLL (More)		
For all employees at this establishment, what was the:		
1. Total number of employees for the pay period including March 12? (Report details in Items 7B1 and 7C1.)	Check if None	2022 Number
2. Total annual payroll (before deductions)? (Report details in Items 7B2 and 7C2.)  Exclude: Employer-paid annual cost for fringe benefits reported in lines E1 through E3		\$ ,000.00
3. Total first quarter payroll (January - March)? (Report details in Items 7B3 and 7C3.)		\$ ,000.00
B. PRODUCTION WORKER EMPLOYMENT AND PAYROLL (More)		
For <b>production</b> workers at this establishment (direct labor including first-line supervisors), what was the:		
1. Number of employees for the pay period including March 12?		
<ul> <li>Include:         <ul> <li>Workers engaged in fabricating, processing, assembling, inspecting, receiving, packing, warehousing, shipping (but not delivering), maintenance, repair, janitorial, guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other closely associated services (including truck drivers delivering ready-mixed concrete)</li> </ul> </li> </ul>	Check if None	2022 Number

### C. NON-PRODUCTION EMPLOYMENT AND PAYROLL

2. Annual payroll (before deductions)?

3. First quarter payroll (January - March)?

For **non-production** employees at this establishment, what was the:

,000.00

,000.00

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<ul> <li>Include: <ul> <li>Officers at this establishment, if a corporation</li> <li>Supervision above line-supervisor level</li> <li>Sales employees, including delivery (truck driver and helpers)</li> <li>Advertising, clerical, credit, collection, purchasing, finance, legal, executive, and technical employees</li> <li>Employees installing and servicing this establishment's products</li> </ul> </li> <li>Exclude: <ul> <li>Proprietors and partners, if an unincorporated concern</li> </ul> </li> </ul>	Check if None	2022 Number
2. Annual payroll (before deductions)?		\$ ,000.00
3. First quarter payroll (January - March)?		\$ ,000.00
D. HOURS WORKED (More)		
What was the <b>annual</b> number of hours worked by the <b>production</b> workers at this establishment <b>(direct labor including first-line supervisors)</b> reported in line B1?	Check if None	2022 Hours ,000
E. EMPLOYER-PAID ANNUAL COST FOR FRINGE BENEFITS (More)  What were the employer's annual costs at this establishment for:		
<ol> <li>Health Insurance? - Insurance premiums on hospitals, medical plans, and single-service plans such as dental, vision, and prescription drug plans</li> <li>Retirement Plans?</li> </ol>	Check if None	\$ ,000.00
a. Defined benefit pension plans (qualified and nonqualified) - Plans that specify the benefit to be paid to employees upon retirement, generally either a specific amount or a percentage of compensation. Employer contributions are based on actuarial computations that include employee's compensation and years of service and are not allocated to specific accounts maintained for employees.		\$ ,000.00
b. Defined contribution plans - Plans that define the employer contributions to a separate account provided for each employee. The employee "benefit" at retirement depends on the amount contributed and the results of the account's activity.		
<ul> <li>Examples:</li> <li>Profit sharing plans</li> <li>Money purchases (e.g., 401k, 403b)</li> <li>Stock bonus plans (e.g., ESOPs)</li> </ul>		\$ ,000.00

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3. Payroll taxes, employer-paid insurance premiums, and other employer-paid benefits?	
<ul> <li>Include:</li> <li>Legally-required fringe benefits (e.g., Social Security, workers compensation insurance, state disability insurance programs, long- and short- term disability, unemployment tax, and Medicare)</li> <li>"Quality of life" benefits (e.g., childcare assistance, education assistance, subsidized commuting)</li> <li>Other benefits not specified above</li> <li>(More)</li> </ul>	\$ ,000.00
4. TOTAL (Add lines E1 through E3.)	\$,000.00

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MC-31214 - Wineries

2022 Economic Census

Item 9: Value of Inventories

#### ITEM 9: VALUE OF INVENTORIES (More)

Report inventories at cost or market using generally accepted accounting practices, and report all inventories owned by this establishment regardless of where the inventories are held. If this establishment is part of a multiple-establishment company, assign to each establishment those inventories that the establishment is responsible for as if it owned them.

What was the value of inventories owned by this establishment as of December 31 before Last-In, First-Out (LIFO) adjustment (if any) for:

A. Finished goods (final output of this establishment, but still within ownership)?	Check if None	End of 2022 \$		Check if None	End of 2021 \$	,000.00
<b>B.</b> Work-in-process (goods that have been substantially transformed in the manufacturing process, but are not yet the final output of the establishment)?		\$,	,000.00		\$	,000.00
C. Materials, supplies, fuels, etc. (goods that are raw inputs to the manufacturing process and will be substantially altered to produce this establishment's output)?		\$,	,000.00		\$	,000.00
TOTAL (Add lines A through C.)		\$	,000.00		\$	,000.00

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## 2022 Economic Census

MC-31214 - Wineries

Item 10: Inventories by Valuation Method

#### ITEM 10: INVENTORIES BY VALUATION METHOD (More)

Of the \$,000.00 reported in **Item 9** as the total value of inventories **owned by this establishment** as of December 31, 2022, and the \$,000.00 reported in **Item 9** as the total value of inventories **owned by this establishment** as of December 31, 2021, how much is subject to the following valuation methods:

A. Non-LIFO (Last-In, First-Out) valuation methods

1. First-In, First-Out (FIFO)?	Check if None	End of 2022 \$ ,000.00	Check if None	End of 2021 \$ ,000.00
2. Average Cost?		\$ ,000.00		\$ ,000.00
3. Standard Cost?		\$ ,000.00		\$ ,000.00
4. Other non-LIFO valuation method(s)?		\$,000.00		\$,000.00
TOTAL (Add lines A1 through A4.)		\$ ,000.00		\$ ,000.00
B. LIFO Valuation Method (gross LIFO amount)?		\$,000.00		\$,000.00
<b>TOTAL</b> Non-LIFO and LIFO methods (Add TOTAL of lines A1 through A4 and B.)		\$ ,000.00		\$,000.00
C. What is the amount of LIFO reserve (if any)? (If the value of reserve is negative, use "-".)		\$ ,000.00		\$ ,000.00

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## 2022 Economic Census

MC-31214 - Wineries

Item 13: Assets, Capital Expenditures, and Retirements		
ITEM 13: ASSETS, CAPITAL EXPENDITURES, AND RETIREMENTS (More)		
<ul> <li>Include:</li> <li>Dollar value of capital expenditures</li> <li>Buildings, structures, and equipment used directly or indirectly by this establishment to produce the goods and serve</li> </ul>	vices reported in <b>Iten</b>	<b>n 5</b> , line A and <b>Item 22</b>
A. What was the gross value of depreciable assets (acquisition costs) at this establishment at the beginning of the year	for:	
1. Buildings and other structures?  (Exclude the value of land on which structures stand.)	Check if None	\$ ,000.00
2. Machinery and equipment?		\$ ,000.00
TOTAL (Add lines A1 and A2)		\$,000.00
B. What were the capital expenditures for new and used depreciable assets at this establishment in 2022 for:		
1. New and used buildings and other structures?  (Exclude the value of land on which structures stand)	Check if None	\$ ,000.00
2. New and used machinery and equipment?		
a. Automobiles, trucks, etc. for highway use?		\$ ,000.00
<b>b.</b> Computers and peripheral data processing equipment?		\$ ,000.00
c. All other expenditures for machinery and equipment?		\$ ,000.00
TOTAL (Add lines B1 and B2a through B2c.)		\$ ,000.00
C. What was the gross value of depreciable assets sold, retired, scrapped, destroyed, etc. at this establishment for:		
1. Buildings and other structures?  (Exclude the value of land on which structures stand.)	Check if None	\$ ,000.00
2. Machinery and equipment?		\$ ,000.00
TOTAL (Add lines C1 and C2)		\$ ,000.00

D. What was the value of depreciable assets at this establishment at the end of the year for:

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## 2022 Economic Census

<ol> <li>Buildings and other structures? (Add lines A1 and B1, and subtract line C1)</li> <li>(Exclude the value of land on which structures stand.)</li> </ol>	Check if None	\$ ,000.00
2. Machinery and equipment (Add lines A2 and B2a through B2c, and subtract line C2)		\$,000.00
TOTAL (Add lines D1 and D2)		\$ ,000.00

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## 2022 Economic Census

Include:  Operating leases  Exclude: Capital leases (leases with a contract to own at the end of the lease)  At this establishment, what were the payments for:  A. Rental or lease of buildings and other structures?  Include: Obersite trailers Land on which the buildings and other structures stand  B. Rental or lease of machinery and equipment?  TOTAL (Add lines A and B.)	Item 14: Rental Payments		
Operating leases  Exclude: Capital leases (leases with a contract to own at the end of the lease)  At this establishment, what were the payments for:  A. Rental or lease of buildings and other structures?  Include: Job-site trailers Land on which the buildings and other structures stand  B. Rental or lease of machinery and equipment?  \$ 000.00	ITEM 14: RENTAL PAYMENTS (More)		
A. Rental or lease of buildings and other structures?  Include:  • Job-site trailers  • Land on which the buildings and other structures stand  B. Rental or lease of machinery and equipment?   Check if None  2022  \$ ,000.00	• Operating leases  Exclude:		
Include:  • Job-site trailers • Land on which the buildings and other structures stand  B. Rental or lease of machinery and equipment?  Check if None 2022 \$ ,000.00	At this establishment, what were the payments for:		
b. Rental of lease of machinery and equipment?	Include:  • Job-site trailers	if	,000.00
TOTAL (Add lines A and B.)	B. Rental or lease of machinery and equipment?		\$ ,000.00
	TOTAL (Add lines A and B.)		\$ ,000.00

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# 2022 Economic Census

Item 16: Selected Expenses		
TEM 16: SELECTED EXPENSES (More)		
A. For this establishment, what were the production-related costs in 2022 for:		
1. Materials, parts, containers, packaging, supplies, etc. used for manufacturing processes, repairs, services for others, or other operating supplies? (Report detail in Item 18.)		
<ul> <li>Include:         <ul> <li>Cost of production-related materials purchased by this establishment for other companies (contractors).</li> </ul> </li> <li>Exclude:         <ul> <li>Non-production-related expenses that were paid to other companies (contractors) by this establishment.</li> </ul> </li> </ul>	Check if None	2022
(Report these expenses on the next screen in <b>Item 16,</b> line D.)		\$ ,000.00
2. Products bought and sold without further processing? (Report associated sales in Item 5, line A and in Wholesale product codes in Item 22.)		\$ ,000.00
<b>3.</b> Work done for you by <b>others</b> on your materials (work contracted to others)? (Report on line A1 the cost of production-related materials purchased by this establishment for other companies (contractors).)		\$ ,000.00
<b>4.</b> Purchased fuels consumed for heat, power, or the generation of electricity? (Report on line B2 the quantity of electricity generated (Gross less generating station use).) (More)		\$,000.00
5. Purchased electricity? (Report comparable quantity on line B1.) (More)		\$,000.00
TOTAL (Add lines A1 through A5.)		\$ ,000.00
B. For this establishment, what was the quantity of:		
	Check if None	2022 Kilowatt Hours
1. Purchased electricity? (Quantity comparable to cost reported in line A5)		,000
2. Generated electricity (gross less generating station use)? (Quantity comparable to cost reported in line A4) (More)		,000
3. Electricity sold or transferred to other establishments? (Also include quantity on lines B1 and/or B2.) (More)		,000
C. For this establishment, what were the depreciation/amortization charges for the current year obtained from your income statement? (Include depreciation on all assets reported in Item 13.)	Check if None	\$ ,000.00

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9. Purchased professional and technical services? (More)

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## 2022 Economic Census

MC-31214 - Wineries

Item 16: Selected Expenses - Continued **ITEM 16: SELECTED EXPENSES D.** What were the other operating expenses (expenses normally considered as non-production-related costs **purchased from other companies**) paid by this establishment in 2022 for: 1. Temporary staff and leased employees? (Professional Employer Organizations and staffing agencies for personnel) Check 2022 None Include: All charges for payroll, benefits, and services ,000.00 ,000.00 2. Expensed equipment? (Expensed computer hardware and other equipment) (More) 3. Expensed purchases of software? (Purchases of prepackaged, custom-coded or vendor-customized ,000.00 software) (More) 4. Purchased communication services? Include: Telephone, cellular, and Internet services Other wired and wireless communication services Credit card transaction fees ,000.00 **5.** Data processing and other purchased computer services? Include: Computer facilities management services Data storage Other computer-related advice and services, including training ,000.00 (More) 6. Purchased repairs and maintenance to buildings and/or machinery and equipment? Include: • Repairs for painting, roof repairs, replacing parts, overhauling of equipment, and other repairs chargeable as current operating costs **Exclude:** Extensive "repairs" or reconstruction that is capitalized. Report these as a capital expenditure in Item 13. ,000.00 (More) 7. Water, sewer, refuse removal, and other non-electric utility payments? (Report electric utility payments on line A5. If the costs of these utilities are included in a lease or rental payment, ,000.00 report in Item 14, line A.) (More) ,000.00 8. Purchased advertising and promotional services? (More)

,000.00

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10. Governmental taxes and licensing fees? (Payments to government agencies for taxes and licenses)	
Include:  • Business and property taxes	
Exclude:  • Income taxes	\$ ,000.00
<ul><li>11. All other operating expenses not reported elsewhere?</li><li>Exclude:</li><li>Other expenses reported in Items 7, 13, 14, and 16</li></ul>	
<ul> <li>Purchases of merchandise for resale</li> <li>Non-operating expenses</li> </ul>	\$ ,000.00
Describe	
TOTAL (Add lines 1 through 11.)	\$ ,000.00

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## 2022 Economic Census

MC-31214 - Wineries

Item 18: Detailed Cost of Materials, Parts, and Supplies

#### ITEM 18: DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

Of the \$,000.00 of materials, parts, and supplies in 2022, reported on Item 16, line A1, how much was for the following specified materials?

**General -** The sum of the costs of the itemized materials in this section should equal the figure reported on **Item 16**, line A1 (Cost of materials, parts, containers, packaging, etc. used). The following is a breakout of the \$,000.00 currently reported there.

- Please review the entire list and report separately each item consumed.
- Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
- If the information as requested cannot be taken directly from your book records, reasonable estimates are acceptable.

#### **Exclude:**

- Products bought and sold without further processing, reported in Item 16, line A2
- Materials owned by other companies but used by this establishment to make products under contract or commission

31213000 - Wine, purchased for blending or other purposes

Description	Value	Census Material Code
1. Fresh fruits, including grapes	\$,000.00	11130000
2. Wine	\$ ,000.00	31213000
3. Glass and glass products	\$,000.00	32721000
4. Paper and paperboard products	\$,000.00	32200000
5. Cost of all other materials and components, parts, containers, and supplies consumed  Describe	\$,000.00	00970099
TOTAL	\$ ,000.00	77100000

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## 2022 Economic Census

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Item 22: Detail of Sales, Shipments, Receipts, or Revenue Additional Information

#### ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what products and services were included?

The products and services listed below are generally associated with your industry.

Please select the products or services that contribute to the sales, shipments, receipts or revenue of this establishment.

Products or Services not listed? Click the "Search for product/service not listed" button at the bottom of the screen to search for and add each product or service not listed.

Select ALL that apply, at the most detailed level possible

#### For manufacturing products, include:

- Products made in this establishment and shipped
- Products transferred to other establishments within your company
- Products made elsewhere by others from materials supplied by this establishment

#### For contract manufacturing products, include:

• Products made from materials owned by others (i.e., the customer)

### For wholesale products, include:

• Products that are bought from other establishments or transferred or imported from other establishments of your company and then sold without further manufacture, processing, or assembly by this establishment

For other non-manufacturing products or services, please select a product or service listed below or "Search for product/service not listed".

Examples: Receipts for construction, installation, repair, and service contracts

Description	Select	Product Code
Manufacturing of:		
1. Wines, white, red, and rose grape, other fruit and berry, 14 percent or less alcohol content		2004225000
a. Wines, white grape, 14 percent or less alcohol content		2004225003
<b>b.</b> Wines, red grape, 14 percent or less alcohol content		2004225006
c. Wines, rose grape and other fruit and berry, 14 percent or less alcohol content		2004225009
2. Wines, dessert, effervescent, and wine coolers		2004250000
a. Wines, dessert, excluding specialties		2004250003
<b>b.</b> Wines, effervescent, including sparkling (naturally and artificially carbonated), wine coolers		2004250006
3. All other wines, brandy, brandy spirits, and hard cider		2004275000
a. Brandy, beverage and neutral, including neutral fruit spirits, excluding neutral citrus residue brandy		2004275003

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<b>b.</b> All other wines, brandy, brandy spirits, and hard cider, including vermouth, nonalcoholic wines, other specialty wines, and applejack	2004275006
4. Bottled whiskey, gin, cordials, cocktails, vodka, rum, and other bottled liquor (excluding brandy, brandy spirits, and distilled liquor)	200430000
5. Distilled whiskey, all other distilled liquor (excluding brandy)	2004325000
a. Distilled whiskey, raw (bourbon, rye, etc.)	2004325003
<ul> <li>Distilled grain neutral spirits, vodka, including neutral citrus residue brandy and the continuous distillation or processing operations</li> </ul>	2004325006
c. Other distilled liquors (including rum, gin, and cane neutral spirits), excluding applejack	2004325009
6. Distillers' dried grains (dark and light) and dried solubles	2019775000
7. Other food and beverage contract manufacturing services, performed using materials owned by others (i.e., the customer)	2051560000
All other sales, shipments, receipts, or revenue from this establishment	
8. Wholesale sales of wine and distilled liquor, including premixed alcoholic drinks	400040000
9. Alcoholic beverages, prepared and served or dispensed for immediate consumption	7000050000
10. Meals, snacks, other food items, and nonalcoholic beverages, prepared and served or dispensed, for immediate consumption	7000025000
11. Rental of space for weddings, banquets, parties, and similar short-term social uses	7006475000
12. Retail sales of household goods, not elsewhere classified (Include souvenirs and novelty items.)	5000860000
13. Retail sales of fresh fruit and vegetables	5000075000

Search for product/service not listed

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## 2022 Economic Census

MC-31214 - Wineries

Item 22: Detail of Sales, Shipments, Receipts, or Revenue - Continued Additional Information

#### ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what was the value for each product or service?

Below are the products and services you previously selected.

Products or Services not listed? Click the "Search for product/service not listed" button at the bottom of the screen to search for and add each product or service not listed.

General - Please do not combine product lines. If the information is not directly available from your records, reasonable estimates are acceptable.

If quantities are requested, please use the unit of measure specified.

For manufacturing products – Report the value of the products shipped and services performed at the net selling value, free on board (FOB) plant to the customer, after discounts and allowances.

#### Include:

- Products made in this establishment and shipped, excluding freight charged and excise taxes
- Products transferred to other establishments within your company. These products should be assigned the full economic value (market value); i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
- Products made elsewhere by others from materials supplied by this establishment. Report these products on the specific lines as if they were made in this establishment.

#### For contract manufacturing products, include:

• Products made from materials owned by others (i.e., the customer). Report your commission or contract receipts in the appropriate Contract Manufacturing products line(s) you selected or "Search for product/service not listed".

### For wholesale products, include:

• Products that are bought from other establishments or transferred or imported from other establishments of your company and then sold without further manufacture, processing, or assembly by this establishment

For other non-manufacturing products or services, please select a product or service listed below or "Search for product/service not listed".

Examples: Receipts for construction, installation, repair, and service contracts

Description	Value	Product Code
Manufacturing of:		
1. Wines, white, red, and rose grape, other fruit and berry, 14 percent or less alcohol content		
a. Wines, white grape, 14 percent or less alcohol content	\$,000.00	2004225003
b. Wines, red grape, 14 percent or less alcohol content	\$,000.00	2004225006
c. Wines, rose grape and other fruit and berry, 14 percent or less alcohol content	\$,000.00	2004225009
Subtotal	\$,000.00	2004225000
2. Wines, dessert, effervescent, and wine coolers		
a. Wines, dessert, excluding specialties	\$,000.00	2004250003
<b>b.</b> Wines, effervescent, including sparkling (naturally and artificially carbonated), wine coolers	\$,000.00	2004250006

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## 2022 Economic Census

Subtotal	\$ ,000.00	2004250000
All other wines, brandy, brandy spirits, and hard cider		
a. Brandy, beverage and neutral, including neutral fruit spirits, excluding neutral citrus residue brandy	\$ ,000.00	2004275003
<b>b.</b> All other wines, brandy, brandy spirits, and hard cider, including vermouth, nonalcoholic wines, other specialty wines, and applejack	\$ ,000.00	2004275006
Subtotal	\$ ,000.00	2004275000
Bottled whiskey, gin, cordials, cocktails, vodka, rum, and other bottled liquor (excluding brandy, brandy spirits, and distilled liquor)	\$ ,000.00	2004300000
. Distilled whiskey, all other distilled liquor (excluding brandy)		
a. Distilled whiskey, raw (bourbon, rye, etc.)	\$ ,000.00	2004325003
<b>b.</b> Distilled grain neutral spirits, vodka, including neutral citrus residue brandy and the continuous distillation or processing operations	\$ ,000.00	2004325006
c. Other distilled liquors (including rum, gin, and cane neutral spirits), excluding applejack	\$ ,000.00	2004325009
Subtotal	\$ ,000.00	2004325000
Distillers' dried grains (dark and light) and dried solubles	\$ ,000.00	2019775000
Other food and beverage contract manufacturing services, performed using materials owned by others (i.e., the customer)	\$ ,000.00	2051560000
ll other sales, shipments, receipts, or revenue from this establishment		
Wholesale sales of wine and distilled liquor, including premixed alcoholic drinks	\$ ,000.00	4000400000
Alcoholic beverages, prepared and served or dispensed for immediate consumption	\$ ,000.00	7000050000
D. Meals, snacks, other food items, and nonalcoholic beverages, prepared and served or dispensed, for immediate consumption	\$ ,000.00	7000025000
L. Rental of space for weddings, banquets, parties, and similar short-term social uses	\$ ,000.00	7006475000
2. Retail sales of household goods, not elsewhere classified (Include souvenirs and novelty items.)	\$ ,000.00	5000860000
		E0007E000
3. Retail sales of fresh fruit and vegetables	\$ ,000.00	5000075000

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## 2022 Economic Census

MC-31214 - Wineries

ITEM 26: BUSINESS COOPERATIVE

A cooperative is a business or organization owned by, controlled by, and operated for the benefit of members using its services. Members (also known as user-owners) can be individuals or organizations, and benefit from the use of services, products, and/or earnings generated by the co-op. This includes purchasing co-ops, member/patron organizations, member-controlled non-profits, consumer co-ops, marketing co-ops, worker co-ops, etc.

Is this establishment a cooperative?

Yes

No

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# 2022 Economic Census

MC-31214 - Wineries

Item 28: Special Items - Exported Services

#### ITEM 28: SPECIAL ITEMS - EXPORTED SERVICES

Did this establishment sell services (not goods) to foreign businesses in 2022 (i.e., exported services)?

Foreign businesses are those located outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions).

#### Include:

• Services provided to any foreign businesses, whether unaffiliated or affiliated (i.e., foreign parent firms, subsidiaries, branches, etc.)

#### **Exclude:**

- Exported goods
- Services provided to domestic subsidiaries of foreign businesses

Yes			
O No			

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# 2022 Economic Census

MC-31214 - Wineries

Item 28: Special Items - Imported Services

#### ITEM 28: SPECIAL ITEMS - IMPORTED SERVICES

Did this establishment purchase services (not goods) from foreign businesses in 2022 (i.e., imported services)?

Foreign businesses are those located outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions).

#### Include:

• Services purchased from any foreign businesses, whether unaffiliated or affiliated (i.e., foreign parent firms, subsidiaries, branches, etc.)

#### **Exclude:**

- Imported goods
- Services purchased from domestic subsidiaries of foreign businesses

Yes			
O No			

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#### 2022 Economic Census

MC-31214 - Wineries

Item 28: Industrial Robots and Robotic Equipment

#### ITEM 28: INDUSTRIAL ROBOTS AND ROBOTIC EQUIPMENT

#### INDUSTRIAL ROBOTIC EQUIPMENT

- Industrial robotic equipment (or industrial robots) are automatically controlled, reprogrammable, and multipurpose machines used in the industrial automated operations.
- Industrial robots may be mobile, incorporated into stand-alone stations, or integrated into a production line.
- An industrial robot may be part of a robotic cell (or work cell) or incorporated into another piece of equipment.
- Industrial robots are commonly used in operations such as welding, material handling, machine tending, dispensing, cleanroom, and pick and place.

#### REPORTING INDUSTRIAL ROBOTIC EQUIPMENT

- Estimates are acceptable.
- In (A), report capital expenditures for new and used industrial robotic equipment for this establishment. Include other one-time costs, including software and installation.
- In (B) and (C), report the number of industrial robots in operation at this establishment and purchased for this establishment.
- For robots purchased as part of a work cell or other integrated robotic equipment, it may not be possible to report the expenditures on only the robots. In this case, report the expenditures on the integrated robotic equipment.

Examples of operations industrial robotic equipment can perform may include:

- Palletizing
- Pick and place
- Machine tending
- Machine handling
- Dispensing
- Welding
- Packing/repacking

#### **Exclude:**

- Automated guided vehicles (AGVs)
- Driverless forklifts
- Automated storage and retrieval systems

<ul> <li>CNC machining equipment</li> </ul>		
N. What were the capital expenditures for new and used industrial robotic equipment, including software, installation, and other one-time costs?	Check if None	\$ ,000.00
3. What was the number of industrial robots IN OPERATION at this plant? Refer to instructions above for definitions.  If you are unable to provide the number of industrial robots IN OPERATION, please explain:		2022 Number
What was the number of industrial robots PURCHASED for this plant? Refer to instructions above for definitions.		2022 Number
If you are unable to provide the number of industrial robots PURCHASED, please explain:		

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# 2022 Economic Census

MC-31214 - Wineries

Item 29: Business Technologies
ITEM 29: BUSINESS TECHNOLOGIES
1. Did this establishment use touchscreens/kiosks for customer interface in its own operations in 2022?
Touchscreens/kiosks for customer interface are computers with touchscreens that allow customers to receive information or perform tasks related to the business, such as registering for a service or purchasing items.  Include:  • Self-checkout, self-check-in, touchscreen ordering, etc.
O Yes
O No
O Do not know
2. Did this establishment use additive manufacturing (e.g., 3D printing) in its own operations in 2022?
Additive manufacturing is the process of making three-dimensional, solid objects from a digital file.
Yes
O No
O Do not know
3. Did this establishment use radio-frequency identification (RFID) in its own operations in 2022?
Radio-frequency identification (RFID) is the use of passive or active radio-frequency identification chips to track inventory, products, or other objects.  Exclude:  Bar codes read with a scanner
Yes
O No
O Do not know
4. Did this establishment use industrial robots in its own operations in 2022?
Industrial robots are automatically controlled, reprogrammable, and multipurpose machines used in industrial automated operations. They may be mobile, incorporated into stand-alone stations, or integrated into a production line.  Include:  Includ
<ul> <li>Exclude:</li> <li>Automated guided vehicles (AGV), autonomous mobile robots (AMR), driverless forklifts, automated storage and retrieval systems, CNC machining equipment, and service robots</li> </ul>
Yes
O No
O Do not know
5. Did this establishment use service robots in its own operations in 2022?
Service robots perform tasks for humans for personal or professional use, not in an industrial or warehouse setting.  Include:

• Medical, cleaning, delivery, construction/demolition, and field (such as mining, firefighting, and forestry) service robots

#### **Exclude:**

• Automated guided vehicles (AGV), autonomous mobile robots (AMR), CNC machining equipment, and industrial robots

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	Yes
	No
	Do not know
6. Did tl	his establishment use automated guided vehicles (AGV) or autonomous mobile robots (AMR) in its own operations in 2022?
	mated guided vehicles (AGV) are computer-controlled vehicles that use sensor-based systems and software to navigate fixed routes (including driverless forklifts). nomous mobile robots (AMR) are computer-controlled vehicles that use sensor-based systems and software to navigate without the need for fixed routes.
	Yes
	No
	Do not know

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#### 2022 Economic Census

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Item 29: Business Technologies - Touchscreens/Kiosks for Customer Interface

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Item 29: Business Technologies - Additive Manufacturing
TEM 29: BUSINESS TECHNOLOGIES - ADDITIVE MANUFACTURING
How did this establishment acquire the additive manufacturing (e.g., 3D printing) used in its own operations?  Select ALL that apply.
Purchased
Leased/rented
Developed in-house
Other
Describe

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2022 Economic Census

MC-31214 - Wineries

Item 29: Business Technologies - Radio-Frequency Identification (RFID)

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TEM 29: BUSINESS TECHNOLOGIES - RADIO-FREQUENCY IDENTIFICATION (RFID)			
How did this establishment acquire the radio-frequency identification (RFID) used in its own operations?  Select ALL that apply.			
Purchased			
Leased/rented			
Developed in-house			
Other			
Describe			

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#### 2022 Economic Census

MC-31214 - Wineries

ITEM 29: BUSINESS TECHNOLOGIES - INDUSTRIAL ROBOTS

How did this establishment acquire the industrial robots used in its own operations?

Select ALL that apply.

Purchased
Leased/rented
Developed in-house
Other

Describe

Not Mail - Report Online

Not Mail - Report Online

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#### 2022 Economic Census

MC-31214 - Wineries

ITEM 29: BUSINESS TECHNOLOGIES - SERVICE ROBOTS

How did this establishment acquire the service robots used in its own operations?

Select ALL that apply.

Purchased
Leased/rented
Developed in-house
Other

Describe

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Not Mail

#### 2022 Economic Census

Item 29: Business Technologies - Automated Guided Vehicles (AGV) or Autonomo	us Mobile Robots (AMR)
TEM 29: BUSINESS TECHNOLOGIES - AUTOMATED GUIDED VEHICLES (AGV	') OR AUTONOMOUS MOBILE ROBOTS (AMR)
How did this establishment acquire the automated guided vehicles (AGV) or automated actions and the second	nomous mobile robots (AMR) used in its own operations?
Purchased	
Leased/rented	
Developed in-house	
Other	
Describe	

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#### 2022 Economic Census

Item 31: Remarks			
TEM 31: REMARKS			
Please use this space for any explanations that may be essential in understanding your reported data. (Maximum length is 1,000 characters.)			
You have	1000	characters re	emaining

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#### 2022 Economic Census

Item 32: Establishment Information			
ITEM 32: ESTABLISHMENT INFORMATION			
Name			
Secondary Name	Store/Plant		
Number and Street			
City, town, village, etc.	State Select State or Territory  ZIF	99999-9999	
Describe kind of business at this location			
For employees that worked at more than on working time.	e location, report the employment and payroll data for those employees at th	ne ONE location where they spent most of their	
What was the number of employees for pay per	riod including March 12?	2022	
What was the annual payroll?		\$ ,000.00	
What was the first quarter payroll (January - Ma	arch 2022)?	\$ ,000.00	
What were the sales, shipments, receipts, or re	venue?	\$ ,000.00	