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Location Information

DEFINITION OF ESTABLISHMENT

The reporting unit for this questionnaire is an **establishment**. An establishment is generally a single physical location where business is conducted or where services or industrial operations are performed.

PHYSICAL ADDRESS

Please update the location's physical address if needed.

Name 1

Store/Plant

Name 2

Number and Street

City, town, village, etc.

State

Select State or Territory

ZIP Code

99999-9999

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CFN

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Legal Boundary and Municipality

EIN:
Store / Plant:
CFN:

LEGAL BOUNDARY AND MUNICIPALITY

Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

- ○ Yes
- ○ No
- ○ No legal boundaries
- ○ Do not know

In what type of municipality is this establishment physically located?

- ○ City, village, or borough
- ○ Town or township
- ○ Other
- ○ Do not know

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Item 1: Employer Identification Number

EIN:
Store / Plant:
CFN:

ITEM 1: EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) used on this establishment's latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

- ○ Yes
- ○ No

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Item 1: Employer Identification Number - Enter/Update EIN

EIN:
Store / Plant:
CFN:

ITEM 1: EMPLOYER IDENTIFICATION NUMBER

What is this establishment's 9-digit Employer Identification Number (EIN) used on its latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

EIN
99-9999999

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Item 3: Operational Status

EIN:
Store / Plant:
CFN:

ITEM 3: OPERATIONAL STATUS

Which of the following best describes this establishment's operational status at the end of 2017?

- ○ In operation
- ○ Temporarily or seasonally inactive
- ○ Ceased operation
- ○ Sold or leased to another operator
- ○ Other
  - Describe

CEASED OPERATION OR SOLD OR LEASED INFORMATION

If this establishment ceased operation or was sold or leased to another operator, what was the date?

MMDDYYYY
MMDDYYYY

If this establishment was sold or leased to another operator, what is the name, address, and 9-digit Employer Identification Number (EIN) of this establishment's new owner or operator?

Name of new owner/operator

Mailing Address (Number and Street, P.O. Box, etc.)

City, town, village, etc.

State
Select State or Territory

ZIP Code
99999-9999

EIN
99-9999999

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Item 4: Months in Operation

EIN:
Store / Plant:
CFN:

ITEM 4: MONTHS IN OPERATION

	Check if None	2017
What was the number of months in operation during 2017?	☐	

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General Reporting Guidelines

EIN:
Store / Plant:
CFN:

GENERAL REPORTING GUIDELINES

Reporting Period
Responses should cover calendar year 2017.

- If your fiscal year covers at least 10 months of calendar year 2017, you may report by fiscal year on all items EXCEPT payroll.
- Calendar year figures for payroll may be available from:
  - IRS Form 941 (Employer's Quarterly Federal Tax Return)
  - IRS Form 944 (Employer's Annual Federal Tax Return)
- If you report by fiscal year, indicate the exact dates of the fiscal year on the submission certification screen.

Providing Estimates
If book figures are not available, estimates are acceptable.

How to Report Dollar Figures:
Dollar figures should be **rounded** to **thousands** of dollars.

	Check if None	2017
EXAMPLE - if a dollar figure is $2,036,355.25, report 2036:	☐	$ 2036 ,000.00
EXAMPLE - if a dollar figure is "0" (or less than $500.00), check the None box:	☒	$,000.00

How to Report Percents:
Percents should be **rounded** to **whole** percents.

	2017
EXAMPLE - if figure is 38.76% of total sales, report 39:	39 %

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Item 5: Sales, Shipments, Receipts, or Revenue Additional Information

EIN:
Store / Plant:
CFN:

ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE

A. What were the sales and operating receipts?
(Include the gross selling value of business conducted for others. Include shipping and handling charges. Exclude sales taxes and Hawaii's General Excise Tax.)

Check if None ☐

2017 $,000.00

B. Did this establishment earn commissions for the sale of merchandise?

- ○ Yes - Go to line C
- ○ No - Go to line F

C. What was the gross selling value of goods sold on a commission basis?
(Include on line A.)

2017 $,000.00

D. What were the commissions, including selling or listing fees, received on transactions reported on line C?

2017 $,000.00

E. What was this establishment's average commission rate earned?
(For this response, you may report up to two decimal places.)

2017 %

F. Is this the only establishment of this firm?

- ○ Yes - Go to line H
- ○ No - Go to line G

G. What was the percent of products sold by this establishment manufactured or mined in the United States by **your company** or its subsidiaries?

Check if None ☐

2017 %

H. Did e-commerce account for more than 50% of this establishment's sales and/or operating receipts as reported on line A?

- ○ Yes
- ○ No

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Item 7: Employment and Payroll Additional Information

EIN:
Store / Plant:
CFN:

ITEM 7: EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN)

Exclude:

- Temporary staffing obtained from a staffing service
- Contractors, subcontractors, or independent contractors
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN
- Purchased or managed services, such as janitorial, guard, or landscape services
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services

For further clarification, click the "Additional Information" link above.

A. Employment

	Check if None	2017
What was the number of employees for pay period including March 12?	☐	

B. Payroll before deductions
(Exclude employer's cost for fringe benefits.)

	Check if None	2017
1. What was the annual payroll?	☐	$,000.00
2. What was the first quarter payroll (January-March 2017)?	☐	$,000.00

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Item 9: Value of Inventories Additional Information

EIN:
Store / Plant:
CFN:

ITEM 9: VALUE OF INVENTORIES

Did this establishment own inventories, regardless of where held, at the end of 2017 and/or 2016?

For further clarification, click the "Additional Information" link above.

- ○ Yes
- ○ No

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Item 9: Value of Inventories - Continued Additional Information

EIN:
Store / Plant:
CFN:

ITEM 9: VALUE OF INVENTORIES

What were the inventories and Last-in, First-out (LIFO) adjustment, if any, for products owned by this establishment as of December 31?

For further clarification, click the "Additional Information" link above.

	Check if None	End of 2017	Check if None	End of 2016
1. Total inventories before LIFO adjustment (if any)	☐	$,000.00	☐	$,000.00
2. LIFO reserve (if any)	☐	$,000.00	☐	$,000.00
3. Total inventories after LIFO adjustment (Line 1 minus line 2.)	☐	$,000.00	☐	$,000.00

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Item 10: Inventories by Valuation Method Additional Information

EIN:
Store / Plant:
CFN:

ITEM 10: INVENTORIES BY VALUATION METHOD

How much of the inventory reported in **Item 9**, line 1, for 2017 is subject to the following valuation methods?

	Check if None	End of 2017
A. LIFO valuation method before adjustment	☐	$,000.00
B. First-in, First-out (FIFO)	☐	$,000.00
C. Average cost	☐	$,000.00
D. Standard cost	☐	$,000.00
E. Other valuation method - Describe: Describe	☐	$,000.00
F. TOTAL (Sum of lines A through E should equal **Item 9**, line 1.)	☐	$,000.00

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Item 16: Selected Expenses Additional Information

EIN:
Store / Plant:
CFN:

ITEM 16: SELECTED EXPENSES

A. What were the operating expenses?
(Include payroll. Exclude cost of goods sold and interest expense.)

Check if None ☐

2017
$ _____ ,000.00

B. What were purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts?
(Include amounts allowed for trade-ins.)

☐

$ _____ ,000.00

C. For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system?

- ○ Yes
- ○ No
- ○ Do not know

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Item 17A: Principal Business or Activity Additional Information

EIN:
Store / Plant:
CFN:

ITEM 17A: PRINCIPAL BUSINESS OR ACTIVITY

Which ONE of the following best describes this establishment's principal kind of business or activity in 2017?
If none of the provided selections seem appropriate, provide a specific description of the primary business activity.
Select only ONE.

423620 004	○ Household appliances, electric housewares, and consumer electronics, except water heaters
423720 003	○ Water heaters, including gas and electric
423610 003	○ Electrical apparatus and equipment, including light fixtures, light bulbs, wiring supplies, and electrical controls
423690 101	○ Communications equipment and supplies
423690 201	○ Other electronic parts and equipment, including semiconductor devices
423990 421	○ DVDs, video tapes, and video cassettes
771000 231	○ Construction contracting - Describe Describe
771000 001	○ Other principal business or activity - Describe Describe

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Item 17B: Type of Operation Additional Information

EIN:
Store / Plant:
CFN:

ITEM 17B: TYPE OF OPERATION

Which ONE of the following best describes this establishment's principal type of operation in 2017?

Merchant wholesaler, buying and selling on own account		
12	☐	Importer
13	☐	Exporter
11	☐	Merchant wholesale distributor or jobber
14	☐	Own-brand importer and marketer
20	☐	**Manufacturers' sales branch or office**
Agent, broker, or commission merchant		
46	☐	Manufacturers' representative or agent
41	☐	Auction company
42	☐	Broker, representing buyers and sellers
43	☐	Commission merchant
44	☐	Import agent
45	☐	Export agent
49	☐	**Electronic market - business-to-business marketplace that facilitates the sale of goods via the Internet or other electronic means, and operates on a commission or fee basis**
77	☐	Other broker or agent - Describe Describe

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Item 20: Class of Customer Additional Information

EIN:
Store / Plant:
CFN:

ITEM 20: CLASS OF CUSTOMER

A. As a general business practice, did this establishment sell to household consumers and individual users in 2017?

- ○ Yes
- ○ No

B. Were 75% or more of this establishment's sales to retailers/wholesalers/distributors for resale in 2017?

- ○ Yes
- ○ No

C. Did this establishment require proof of business or professional license from new customers?

- ○ Yes
- ○ No

D. What was the estimated percentage of this establishment's total sales by class of customer in 2017?

	2017
1. Household consumers and individuals	%
2. Export sales	%
3. Retailers for resale	%
4. Wholesalers/distributors for resale	%
5. Repair shops for use in repair work	%
6. Manufacturing and mining industrial users for use as input goods in production	%
7. Restaurants, hotels, food services, and contract feeding	%
8. Businesses for end use in their own operation, not for resale or production	%
9. Building contractors, heavy construction, and special trade contractors	%
10. Farmers for use in farm production	%
11. Governmental bodies (Federal, state, and local)	%
12. Other Describe	%
13. TOTAL (Sum of lines 1 through 12 should equal 100%.)	%

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Item 21: Method of Selling

EIN:
Store / Plant:
CFN:

ITEM 21: METHOD OF SELLING

Which ONE of the following best describes this establishment's principal method of selling in 2017?

- ○ Electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic means)
- ○ Warehouse or office (including telephone/fax orders or outside sales representatives)
- ○ Store or display showroom (selling from a fixed or permanent location with physical displays of priced merchandise and/or from a counter)
- ○ Mail order
- ○ Home shopping via television
- ○ Direct selling (selling in a face-to-face manner away from a fixed location, such as house-to-house, party plan, or temporary kiosk sales)
- ○ Vending machines
- ○ Other

Describe

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Item 22: Detail of Sales, Shipments, Receipts, or Revenue Additional Information

EIN:
Store / Plant:
CFN:

ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the **$,000.00** of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what products and services were included?
Select ALL that apply.

Description	Select	Product Code
1. Wholesale sales of televisions, home audio and visual equipment	☐	4001050000
a. Wholesale sales of televisions	☐	4001050003
b. Wholesale sales of audio equipment, including radios, stereos, CD players, and speakers	☐	4001050006
c. Wholesale sales of DVD players, VCRs, and video cameras	☐	4001050009
d. Wholesale sales of e-book readers	☐	4001050012
2. Wholesale sales of car stereos, tape players, and CD players	☐	4004195000
3. Wholesale sales of household appliances, including personal care appliances	☐	4000875000
a. Wholesale sales of electric household ranges and ovens	☐	4000875003
b. Wholesale sales of gas household ranges and ovens	☐	4000875006
c. Wholesale sales of household refrigerators and freezers	☐	4000875009
d. Wholesale sales of dishwashers	☐	4000875012
e. Wholesale sales of electric and gas household washing machines and dryers	☐	4000875015
f. Wholesale sales of household vacuum cleaners and sewing machines	☐	4000875018
g. Wholesale sales of other small electric household appliances, including toasters, coffee pots, mixers, fans, and electric personal care appliances	☐	4000875021
4. Wholesale sales of materials and supplies for electronic and electrical equipment, appliances, and component manufacturing	☐	4004525000
a. Wholesale sales of integrated circuits	☐	4004525003
b. Wholesale sales of capacitors and resistors	☐	4004525006
c. Wholesale sales of semiconductors	☐	4004525009

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d. Wholesale sales of electronic connectors and other passive electronic parts	☐	4004525012
e. Wholesale sales of industrial controls	☐	4004525018
f. Wholesale sales of other electronic parts and supplies	☐	4004525015
5. Wholesale sales of electrical, communication, and lighting system products	☐	4004850000
a. Wholesale sales of structural copper wire mill products	☐	4004850003
b. Wholesale sales of conduit, raceway, and fittings	☐	4004850006
c. Wholesale sales of interior wiring, except conduit	☐	4004850009
d. Wholesale sales of exterior wiring and cables, except conduit	☐	4004850012
e. Wholesale sales of lighting fixtures	☐	4004850015
f. Wholesale sales of fire alarm systems	☐	4004850018
g. Wholesale sales of other electrical apparatus and equipment, including alarm systems, fuses, and lightning rods	☐	4004850021
6. Wholesale sales of communications equipment	☐	4001875000
a. Wholesale sales of telephones, including wireless phones	☐	4001875003
b. Wholesale sales of facsimile (fax) machines	☐	4001875006
c. Wholesale sales of other communications equipment	☐	4001875009
7. Wholesale sales of still picture photographic equipment, digital and film cameras, household type	☐	4001075000
8. Wholesale sales of computers and peripheral equipment, except computer components	☐	4001850000
9. Wholesale sales of toys, games, and hobby goods, including video games	☐	4001200000
10. Wholesale sales of office equipment, except computers	☐	4001800000
11. Wholesale sales of electric light bulbs	☐	4005494000
12. Wholesale sales of bolts, nuts, rivets, and other fasteners, except nails	☐	4004910000
13. Wholesale sales of batteries, except automotive	☐	4001700000
14. Maintenance and repair services for home operation appliances and equipment	☐	7000775000
15. Maintenance and repair services for home audio and visual equipment	☐	7000975000
16. Rental of household type appliances	☐	7000725000

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17.	Rental of audiovisual equipment (including cable program distribution equipment), components, and accessories except computers and peripherals	☐	7000925000

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Item 22: Detail of Sales, Shipments, Receipts, or Revenue - Continued Additional Information

EIN:
Store / Plant:
CFN:

ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the **$,000.00** of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what was the value for each product or service?

Description	Value	Product Code
1. Wholesale sales of televisions, home audio and visual equipment		
a. Wholesale sales of televisions	$,000.00	4001050003
b. Wholesale sales of audio equipment, including radios, stereos, CD players, and speakers	$,000.00	4001050006
c. Wholesale sales of DVD players, VCRs, and video cameras	$,000.00	4001050009
d. Wholesale sales of e-book readers	$,000.00	4001050012
Subtotal	$,000.00	4001050000
2. Wholesale sales of car stereos, tape players, and CD players	$,000.00	4004195000
3. Wholesale sales of household appliances, including personal care appliances		
a. Wholesale sales of electric household ranges and ovens	$,000.00	4000875003
b. Wholesale sales of gas household ranges and ovens	$,000.00	4000875006
c. Wholesale sales of household refrigerators and freezers	$,000.00	4000875009
d. Wholesale sales of dishwashers	$,000.00	4000875012
e. Wholesale sales of electric and gas household washing machines and dryers	$,000.00	4000875015
f. Wholesale sales of household vacuum cleaners and sewing machines	$,000.00	4000875018
g. Wholesale sales of other small electric household appliances, including toasters, coffee pots, mixers, fans, and electric personal care appliances	$,000.00	4000875021
Subtotal	$,000.00	4000875000
4. Wholesale sales of materials and supplies for electronic and electrical equipment, appliances, and component manufacturing		
a. Wholesale sales of integrated circuits	$,000.00	4004525003
b. Wholesale sales of capacitors and resistors	$,000.00	4004525006
c. Wholesale sales of semiconductors	$,000.00	4004525009

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d. Wholesale sales of electronic connectors and other passive electronic parts	$,000.00	4004525012
e. Wholesale sales of industrial controls	$,000.00	4004525018
f. Wholesale sales of other electronic parts and supplies	$,000.00	4004525015
Subtotal	$,000.00	4004525000
5. Wholesale sales of electrical, communication, and lighting system products		
a. Wholesale sales of structural copper wire mill products	$,000.00	4004850003
b. Wholesale sales of conduit, raceway, and fittings	$,000.00	4004850006
c. Wholesale sales of interior wiring, except conduit	$,000.00	4004850009
d. Wholesale sales of exterior wiring and cables, except conduit	$,000.00	4004850012
e. Wholesale sales of lighting fixtures	$,000.00	4004850015
f. Wholesale sales of fire alarm systems	$,000.00	4004850018
g. Wholesale sales of other electrical apparatus and equipment, including alarm systems, fuses, and lightning rods	$,000.00	4004850021
Subtotal	$,000.00	4004850000
6. Wholesale sales of communications equipment		
a. Wholesale sales of telephones, including wireless phones	$,000.00	4001875003
b. Wholesale sales of facsimile (fax) machines	$,000.00	4001875006
c. Wholesale sales of other communications equipment	$,000.00	4001875009
Subtotal	$,000.00	4001875000
7. Wholesale sales of still picture photographic equipment, digital and film cameras, household type	$,000.00	4001075000
8. Wholesale sales of computers and peripheral equipment, except computer components	$,000.00	4001850000
9. Wholesale sales of toys, games, and hobby goods, including video games	$,000.00	4001200000
10. Wholesale sales of office equipment, except computers	$,000.00	4001800000
11. Wholesale sales of electric light bulbs	$,000.00	4005494000
12. Wholesale sales of bolts, nuts, rivets, and other fasteners, except nails	$,000.00	4004910000
13. Wholesale sales of batteries, except automotive	$,000.00	4001700000

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14. Maintenance and repair services for home operation appliances and equipment	$,000.00	7000775000
15. Maintenance and repair services for home audio and visual equipment	$,000.00	7000975000
16. Rental of household type appliances	$,000.00	7000725000
17. Rental of audiovisual equipment (including cable program distribution equipment), components, and accessories except computers and peripherals	$,000.00	7000925000
18. Wholesale sales of other goods, not elsewhere classified		
a. Wholesale sales of other goods, not elsewhere classified - write-in #1 Describe	$,000.00	4005500003
b. Wholesale sales of other goods, not elsewhere classified - write-in #2 Describe	$,000.00	4005500006
c. Wholesale sales of other goods, not elsewhere classified - write-in #3 Describe	$,000.00	4005500009
d. Wholesale sales of other goods, not elsewhere classified - write-in #4 Describe	$,000.00	4005500012
e. Wholesale sales of other goods, not elsewhere classified - write-in #5 Describe	$,000.00	4005500015
f. Wholesale sales of other goods, not elsewhere classified - write-in #6 Describe	$,000.00	4005500018
19. All other products and services, not elsewhere classified		
a. All other products and services, not elsewhere classified - write-in #1 Pick one / Describe	$,000.00	9000000003
b. All other products and services, not elsewhere classified - write-in #2 Pick one / Describe	$,000.00	9000000006
c. All other products and services, not elsewhere classified - write-in #3 Pick one / Describe	$,000.00	9000000009
Add Additional Products		
TOTAL - Sum of lines should equal total Sales, Shipments, Receipts, or Revenue reported in Item 5	$,000.00	9900000000

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Item 24: Shipping and Handling

EIN:
Store / Plant:
CFN:

ITEM 24: SHIPPING AND HANDLING

Did this establishment have any receipts from customers for shipping and handling of merchandise in 2017?

- ○ Yes
- ○ No

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Item 24: Shipping and Handling - Continued

EIN:
Store / Plant:
CFN:

ITEM 24: SHIPPING AND HANDLING

What were the total receipts of this establishment from customers for shipping and handling of merchandise?

2017
$,000.00

Are receipts for shipping and handling included in sales and receipts (reported in **Item 5**)?

- ○ Yes
- ○ No

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Item 27: Manufacturing Activities - Manufacturing at This Location

EIN:
Store / Plant:
CFN:

ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING AT THIS LOCATION

In 2017, did this establishment manufacture any products or produce any goods at this location?

- ○ Yes
- ○ No

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Item 27: Manufacturing Activities - Manufacturing by Other Company Locations Inside the U.S.

EIN:
Store / Plant:
CFN:

ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY OTHER COMPANY LOCATIONS INSIDE THE U.S.

In 2017, did this establishment have any manufacturing done on its behalf by any other locations of your company **inside the U.S.**?

- ○ Yes
- ○ No

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Item 27: Manufacturing Activities - Manufacturing by Affiliated Companies Inside the U.S.

EIN:
Store / Plant:
CFN:

ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY AFFILIATED COMPANIES INSIDE THE U.S.

In 2017, did this establishment have any manufacturing done on its behalf by any **affiliated** companies **inside the U.S.**?

- ○ Yes
- ○ No

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Item 27: Manufacturing Activities - Manufacturing by Unaffiliated Companies Inside the U.S.

EIN:
Store / Plant:
CFN:

ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY UNAFFILIATED COMPANIES INSIDE THE U.S.

In 2017, did this establishment have any manufacturing done on its behalf by any **unaffiliated** companies **inside the U.S.**?

- ○ Yes
- ○ No

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Item 27: Manufacturing Activities - Manufacturing Done Outside the U.S.

EIN:
Store / Plant:
CFN:

ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING DONE OUTSIDE THE U.S.

In 2017, did this establishment have any manufacturing done on its behalf **outside the U.S.**?

Include manufacturing done outside the U.S. by both affiliated and unaffiliated companies.

- ○ Yes
- ○ No

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Item 27: Manufacturing Activities - Design or Specification for Products Manufactured on Its Behalf

EIN:
Store / Plant:
CFN:

ITEM 27: MANUFACTURING ACTIVITIES - DESIGN OR SPECIFICATION FOR PRODUCTS MANUFACTURED ON ITS BEHALF

In 2017, did this establishment determine the design or specifications for any of the products that were manufactured on its behalf?

"Design or specifications" refers to the function of the product, not just the appearance or its packaging.

- ○ Yes
- ○ No

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Item 27: Manufacturing Activities - Percentage of Revenue for Products Manufactured on Its Behalf

EIN:
Store / Plant:
CFN:

ITEM 27: MANUFACTURING ACTIVITIES - PERCENTAGE OF REVENUE FOR PRODUCTS MANUFACTURED ON ITS BEHALF

What percentage of this establishment's total revenue in 2017 was from the sale of products that were manufactured on its behalf, per this establishment's design or specifications?

Estimates are acceptable.

- ○ 0%
- ○ 1-25%
- ○ 26-50%
- ○ 51-75%
- ○ 76-99%
- ○ 100%

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Item 27: Manufacturing Activities - U.S. Company as a Whole - Manufacturing Done Outside the U.S.

EIN:
Store / Plant:
CFN:

ITEM 27: MANUFACTURING ACTIVITIES - U.S. COMPANY AS A WHOLE - MANUFACTURING DONE OUTSIDE THE U.S.

In 2017, was your **U.S. company as a whole** responsible for the design of any products that were manufactured **outside the U.S.**?

- ○ Yes
- ○ No

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Item 28: Special Inquiries - Employment by Primary Function Additional Information

EIN:
Store / Plant:
CFN:

ITEM 28: SPECIAL INQUIRIES - EMPLOYMENT BY PRIMARY FUNCTION

List the number of employees reported in **Item 7**, line A, by the employee's primary function.

	2017 Paid Employees
1. Selling	
2. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers	
3. General support of other establishments in your company - including central administrative, accounting, research, and other support employees	
4. Packaging	
5. Production - including employees who manufacture products from raw materials or semi-finished products (Report 'knockdown' assembly employees on line 6 below.)	
6. 'Knockdown' assembly - assembling prefabricated components designed for a single application or reassembly of completed products	
7. Other — Describe	
8. TOTAL (Sum of lines 1 through 7 should equal **Item 7**, line A.)	

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Item 28: Special Inquiries - Percent of Drop Shipped Sales

EIN:
Store / Plant:
CFN:

ITEM 28: SPECIAL INQUIRIES - PERCENT OF DROP SHIPPED SALES

	2017
What was the percentage of sales that were drop shipped and did not enter this establishment?	%

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Item 31: Remarks

EIN:
Store / Plant:
CFN:

ITEM 31: REMARKS

Please use this space for any explanations that may be essential in understanding your reported data. (Maximum length is 1,000 characters.)

You have 1000 characters remaining

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