



2016 SMALL BUSINESS LENDING SURVEY

Section 2. Total Loan Originations at Your Bank, in Calendar Year 2015

This section asks one question on total origination and renewal dollars committed by your bank in 2015 to loans for all purposes. Specialized knowledge includes your bank's core systems; for some small institutions, familiarity with physical loan ledgers may be required.

We suggest ***loan operations staff, working with a Senior Commercial Loan Officer***, as the appropriate personnel to answer this question.

The time required for this section will depend on how long it takes your bank's system to retrieve the information, or for the figure to be derived from physical reports. We suggest loan operations staff works with a Senior Commercial Loan Officer to ensure that all loan purposes are captured.

DO NOT RETURN - Report online at <https://respond.census.gov/sbbs>

DO NOT RETURN - Report online at <https://respond.census.gov/sbils>

WORKSHEET

SECTION 2 - Total Loan Originations at Your Bank in Calendar Year 2015

7. In calendar year 2015, what were the total originations and renewal dollars committed to loans for ALL purposes, *including all consumer loans and all commercial loans to businesses of all sizes?* Please refer to the instruction box below, for detailed instructions on what lending to include.⁴

Loans for all purposes...

Include Lending Related to:

- Acquisition, Construction, and Development
- Agricultural and Farm
- Commercial and Industrial (C&I)
- Commercial Real Estate (CRE)
- Multi-family Real Estate
- 1-4 Family Residential Properties
- Consumer-activity, including (and not limited to) Auto and Credit Cards

Note:

- For renewals, include the whole amount of the renewal.
- For lines of credit, include the entire amount of the available line originated or renewed.
- Include non-portfolio loans that were originated for sale.

\$ _____ .00

Please provide the contact information for the person who completed this section.

Name _____

Title _____

Phone Number _____ Extension _____

⁴ Please note that we are asking for total origination and renewal dollars for ALL PURPOSES, not only for small business lending purposes. Note also that the figures requested are NOT currently reported on the Call Report.

DO NOT RETURN - Report online at <https://respond.census.gov/sbbs>

WORKSHEET