

PLEASE KEEP A COPY OF THIS FORM FOR YOUR RECORDS

BEFORE COMPLETING THIS REPORT, READ THE CONSOLIDATION RULES LOCATED BELOW AND THE ACCOMPANYING INSTRUCTIONS.

REPORT ALL DOLLAR FIGURES IN THOUSANDS. AUDITED FIGURES ARE NOT REQUIRED. ESTIMATES ARE ACCEPTABLE FOR LINE ITEMS WHERE ACTUAL DATA ARE NOT AVAILABLE.

8	Schedule A - Statement of Income and Retained Earnings for your 3-MONTH PERIOD (inclusive)	401 FROM: Month Day Year			402 TO: Month Day Year			AMOUNT (in thousands)
		Month	Day	Year	Month	Day	Year	
A	Sales, receipts, and operating revenues (net of returns and allowances, and excise and sales taxes)							101
B	Depreciation, depletion, and amortization of property, plant, and equipment							102
C	All other operating costs and expenses — Include cost of goods sold (net of purchase discounts), selling, general and administrative expenses.							103
D	Income (loss) from operations — 8 line A less the sum of lines B and C							104
E	Interest expense							105
F	Nonoperating income and expenses — Include interest income, equity and dividend income, etc. ¹							110
G	Income (loss) before income taxes — Sum of 8 lines D and F less line E							111
H	Provision for current and deferred domestic income taxes on 8 line G (accrue payable in 10 lines C and G) ²							114
I	Net income (loss) for quarter — Sum of 8 line G less line H							115
J	CENSUS USE ONLY — REB							119
K	Cash dividends charged to retained earnings this quarter — Include 1120S cash distributions.							120
L	CENSUS USE ONLY — ADJ							122
M	CENSUS USE ONLY — REE							123

9	Schedule B1 - Balance Sheet - Assets	403 Balance Sheet date as of			AMOUNT (in thousands)
		Month	Day	Year	
A	1. Cash and demand deposits in the U.S.				201
	2. Time deposits in the U.S. — Include negotiable certificates of deposit.				202
B	Other short-term financial investments — Include marketable and government securities, commercial paper, etc.				210
C	Trade accounts and trade notes receivable (less allowance for doubtful accounts). ³				213
D	Inventories ³				214
E	All other current assets — Include prepaid expenses and income taxes receivable. ³				215
F	1. Property, plant, and equipment — Include construction in progress.	216		\$	
	2. Land and mineral rights.	217			
	3. Accumulated depreciation, depletion, and amortization	218			
	4. Net property, plant, and equipment — Sum of 9 lines F-1 and F-2 less line F-3				219
G	All other noncurrent assets — Include long-term investments, intangibles, etc.				222
H	TOTAL ASSETS Sum of 9 lines A-1 through E, F-4, and G (must equal 10 line I)				223

10	Schedule B2 - Balance Sheet - Liabilities and Stockholders' Equity				
A	1. Short-term loans (original maturity of one year or less) from banks — Include overdrafts				301
	2. Other short-term loans (original maturity of one year or less) — Include commercial paper.				304
B	Trade accounts and trade notes payable				306
C	Domestic income taxes accrued, prior and current years, net of payments — Include overpayments.				309
D	Current portion of long-term debt — Classify noncurrent portion in 10 line F.				310
				{ 1. Loans from banks	313
				{ 2. Other long-term loans	315
E	All other current liabilities — Include accrued expenses and excise, sales, and payroll taxes. ³				316
F	Long-term debt due in more than one year — Classify current portion in 10 line D.				319
				{ 1. Loans from banks	320
				{ 2. Other long-term loans	320
G	All other noncurrent liabilities — Include deferred income taxes and minority stockholders' interest.				326
H	1. Capital stock and other capital (less treasury stock).	326		\$	
	2. Retained earnings at end of quarter	322			
	3. Stockholders' equity — Sum of 10 lines H-1 and H-2				327
I	TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY Sum of 10 lines A-1 through G and H-3 (must equal 9 line H above)				328

CONSOLIDATION RULES: This is a domestic-only consolidation. Nonconsolidated subsidiaries must be reported using either the equity or cost method of accounting. Fully consolidate the operations of every majority-owned domestic subsidiary (including majority-owned subsidiaries of these subsidiaries) that are taxable under the U.S. Internal Revenue Code. Consolidated subsidiaries should include 1120S corporations.

EXCEPTION: Do not fully consolidate domestic subsidiaries that are primarily engaged in foreign operations, banking, finance, or insurance (as defined in the North American Industry Classification System (NAICS) Sector 52, United States, 2007).

Do not fully consolidate foreign subsidiaries or foreign operations. Nonconsolidated subsidiaries must be reported using the equity method or cost method of accounting.

Equity method of accounting — Report net equity earnings (losses) of all nonconsolidated domestic and foreign operations on 8 line F of the Income Statement. Report the investment on 9 line G on the Balance Sheet. For purposes of this report, domestic operations refer to operations that are within the 50 United States and the District of Columbia. Commonwealths such as Puerto Rico and territories such as the Virgin Islands are not considered domestic.

1 Attach a list and explain, on a separate sheet, the principal debits and credits reflected during the quarter.

2 Attach a brief explanation on a separate sheet if tax provision is not shown (e.g., "net operating loss," "1120S," etc.).

3 Progress payments and billings from U.S. Government and others should **not be deducted** from 9 lines C, D, and E; but **included** in 10 line E.

IMPORTANT: IN ALL CORRESPONDENCE WITH US, PLEASE REFER TO THE 10-DIGIT USERNAME LOCATED ON THE FRONT OF THIS FORM.