

U.S. DEPARTMENT OF COMMERCE

2060012

and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this voluntary collection of information, including suggestions for reducing this burden, to: EID Survey Comments 0607-0190, U.S. Census Bureau, 4600 Silver Hill Road, Room EID-6K081, Washington, DC 20233. You may email comments to eid.wholesale.indicator.branch@census.gov. Be sure to use "EID Survey Comments 0607-0190" as the subject. Survey Instructions:

# **ITEM @ SALES, RECEIPTS, or REVENUE**

#### INCLUDE

- Sales of products that are shipped on this EIN's orders directly to customers
- Retail sales made by wholesale establishments covered by this report
- Gross value of sales made on a commission basis (not your actual commissions)
- Receipts from freight, installations, rentals, maintenance, repairs, alterations, storage, and other such services
   E-commerce sales
- Excise taxes (such as those on gasoline, liquor, and tobacco) that are levied on the manufacturer and included in the cost of products purchased by this EIN
- Sales of nonconsumer durable goods (such as Industrial machinery, construction machinery, heavy trucks, and tractors)
- Sales to farmers for farm use (such as farm equipment, seeds, fertilizer, and feed

#### EXCLUDE

- Sales from establishments that are primarily selling products manufactured or mined in the United States by this EIN
- Foreign sales of products that are not owned by establishments in the United States
- Taxes (sales, excise, and other) collected directly from customers and paid directly to a local, State, or Federal tax agency
- Nonoperating receipts (such as interest income, income from investments, and receipts from the rental or sale of real estate)
- Commissions earned for the sale of products
- Receipts from customers for carrying or other credit charge

## DEDUCT

- Refunds and allowances for returned products
- The actual value of rebates and discounts granted to the purchaser, even if granted as an increase in trade-in allowance

# ITEM @ VALUE OF INVENTORIES

Report end-of-month inventories at cost or market for all wholesale establishments and internet operations covered by this report, including auxiliary locations (such as warehouses, garages, and central administrative offices) servicing these establishments. If any part of the inventory is valued using the LIFO method, report the amount of inventories before any adjustment for LIFO reserve.

## INCLUDE

- All inventories of products, covered by this report, which are owned as of the end of the month, regardless of where held
- •Inventories held in Foreign Trade Zones or in bond warehouses in the United States

## EXCLUDE

Items such as fixtures, equipment, and supplies not held for resale
 Products owned by others that are being held on consignment

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□ Yes		urrent 9-digit EIN <b>A</b> d for this EIN				-		
						Month	Day	Year
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We suggest you keep a copy for your records.