



U.S. DEPARTMENT OF COMMERCE  
Economics and Statistics Administration  
U.S. CENSUS BUREAU

FORM

**PS-54117** (11-16-2011)

## 2012 ECONOMIC CENSUS

**Environmental Consulting and Other Scientific and Technical  
Consulting Services**

OMB No. 0607-0934: Approval Expires 12/31/2013

**DUE DATE**  
**FEBRUARY 12, 2013**

(Please correct any errors in this mailing address.)

**Need help or have questions?**

- **Read** the accompanying information sheet(s) before answering the questions.
- **Visit** [econhelp.census.gov](http://econhelp.census.gov)
- **Call** 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

**PS-54117**

**INFORMATION COPY  
DO NOT USE TO REPORT**

**Report Online** - It's fast and secure!  
**Go to:** [econhelp.census.gov](http://econhelp.census.gov)

**- OR -**

**Mail** your  
completed  
form to:

**U.S. CENSUS BUREAU**  
**1201 East 10th Street**  
**Jeffersonville, IN 47134-0001**

**YOUR RESPONSE IS REQUIRED BY LAW.** Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
- Do not use pencil or felt-tip pen.
- Do not put slashes through 0 or 7.
- Please center numbers in their respective boxes.
- Place an "X" inside the box.

Examples:

☒ 0 1 2 3 4 5 6 7 8 9

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

**1 EMPLOYER IDENTIFICATION NUMBER**

Is the Employer Identification Number (EIN) shown to the left of the mailing address the same as the one used for this establishment on its latest 2012 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021

☐

Yes - Go to **2**

0022

☐

No - Enter current EIN (9 digits) →

0025

		-							
--	--	---	--	--	--	--	--	--	--

**2 PHYSICAL LOCATION**

**A.** Is this establishment's physical location the same as shown in the mailing address?  
(P.O. Box and rural route addresses are not physical locations.)

0031

☐

Yes - Go to line B

0032

☐

No - Enter →  
physical  
location

0035 Number and street

0036 City, town, village, etc.

0037 State

0038 ZIP Code

						-			
--	--	--	--	--	--	---	--	--	--

CONTINUE WITH **2** ON PAGE 2

**2** PHYSICAL LOCATION - Continued

**B.** Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? (Mark "X" only ONE box.)

0041 ☐ Yes0042 ☐ No0043 ☐ No legal boundaries0044 ☐ Do not know

**C.** In what type of municipality is this establishment physically located? (Mark "X" only ONE box.)

0046 ☐ City, village, or borough0047 ☐ Town or township0048 ☐ Other0024 ☐ Do not know**3** OPERATIONAL STATUS

Which ONE of the following best describes this establishment's operational status at the end of 2012? (Mark "X" only ONE box.)

0011 ☐ In operation0013 ☐ Temporarily or seasonally inactive0014 ☐ Ceased operation - Give date at right

0015 ☐ Sold or leased to another corporation - Give date at right AND enter name and address of new owner or operator and Employer Identification Number (EIN) below

Month	Day	Year
<input type="text"/>	<input type="text"/>	<input type="text"/>

0060 Name of new owner or operator

0061 EIN (9 digits)

<input type="text"/>	-	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
----------------------	---	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------

0062 Mailing address (Number and street, P.O. Box, etc.)

0063 City, town, village, etc.

0064 State

0065 ZIP Code

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	-	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
----------------------	----------------------	----------------------	----------------------	----------------------	---	----------------------	----------------------	----------------------	----------------------

0016 ☐ Other - Specify

0815

**4** MONTHS IN OPERATION

Mark "X" if None

2012 Number

Number of months in operation during 2012 (If none, mark "X" and go to 30.) . . . . . 0002 ☐

<input type="text"/>	<input type="text"/>
----------------------	----------------------

HOW TO REPORT DOLLAR FIGURES

Dollar figures should be **rounded to thousands** of dollars.

If a figure is **\$2,035,628.79**:

Report

Mark "X" if None

☐

If a value is "0" (or less than \$500.00):

Report

☒

2012 \$ Bil. Mil. Thou.

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

EXAMPLE

**5** SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Mark "X" if None

2012 \$ Bil. Mil. Thou.

Operating receipts . . . . . 0100 ☐

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------	----------------------

**6** Not Applicable.

CONTINUE ON PAGE 3

54117023

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

## 7 EMPLOYMENT AND PAYROLL

### Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown to the left of the mailing address or corrected in 1.

### Exclude:

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).

A. Number of employees for pay period including March 12, 2012 . . . . . 0000 ☐

B. Payroll before deductions (Exclude employer's cost for fringe benefits.) . . . . . Mark "X" if None

1. Annual payroll . . . . . 0300 ☐

2. First quarter payroll (January-March 2012) . . . . . 0310 ☐

Mark "X" if None

2012  
Number

--	--	--	--	--	--

Mark "X" if None

2012

\$ Bil.	Mil.	Thou.
<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>

8-18 Not Applicable.

## 19 KIND OF BUSINESS OR ACTIVITY

Which **ONE** of the following best describes this establishment's principal kind of business or activity in 2012?

If none of the provided selections seem appropriate, provide a specific description of the primary business activity.

Mark "X" only **ONE** box.

### Scientific and technical consulting services

- 0700
- 541 620 00 6 ☐ Environmental consulting services, excluding engineering
- 541 330 00 D ☐ Consulting engineering services, including environmental engineering
- 541 690 90 1 ☐ Safety or security consulting services
- 541 690 90 5 ☐ Scientific consulting services, excluding economic, meteorological, environmental, and engineering (Include geological, chemical, biological, etc.)
- 541 512 20 5 ☐ Computer systems design services
- 541 690 10 1 ☐ Economic consulting services
- 541 690 90 6 ☐ Pharmaceutical or clinical consulting services
- 541 690 90 7 ☐ Energy management consulting services
- 611 710 10 4 ☐ Educational consulting services, excluding management consulting
- 541 420 00 5 ☐ Industrial design consulting services
- 777 541 08 9 ☐ All other scientific and technical consulting services - Describe type of consulting ↴

0701

CONTINUE WITH 19 ON PAGE 4

CONTINUE ON PAGE 4

54117031



**19** KIND OF BUSINESS OR ACTIVITY - Continued**Other kind of business or activity**0700 541 611 00 6 ☐ Management consulting services - *Describe* ↴

0701

561 110 00 7 ☐ Management services - providing day-to-day administrative services such as personnel management, bookkeeping, billing, etc., for a client's business or operation - *Describe* ↴

0701

773 000 00 1 ☐ Other kind of business or activity - *Describe* ↴

0701

**20** CLASS OF CUSTOMER*Estimate the percentage of receipts (reported in 6) by class of customer.*

2012

Whole percent  
of receipts

1. Business firms and farms . . . . . 3108

 %

2. Not-for-profit organizations (Include religious organizations.) . . . . . 3107

 %

3. Federal government . . . . . 3105

 %

4. State and local governments . . . . . 3106

 %

5. Household consumers and individuals (Report receipts from individually owned businesses on line 1.) . . . . . 3100

 %

6. TOTAL . . . . .

 %**21** SUPPORT SERVICES

Was this establishment primarily engaged in providing management, administrative, or support services to other establishments of your enterprise (rather than for the general public or other business firms) in 2012?

0998 ☐ Yes0999 ☐ No**INFORMATION COPY  
DO NOT USE TO REPORT**

54117049



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

HOW TO  
REPORT  
PERCENTS

Percents should be **rounded** to **whole** percents.

If figure is **38.76%** of total sales: **Report** →

2012

Report thousands of dollars OR whole percents.

Estimates are acceptable.

\$ Bil.

Mil.

Thou.

Percent

39

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

(Report receipts by source either as a dollar figure or as a whole percent of total receipts (reported in **5**). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more receipts lines.)

**Line 1** - Report receipts from objective studies undertaken for any one or more of the following purposes: identify whether or not environmental contamination exists at a particular site, and if so, determine the source, nature, and extent of the contamination; assess the risk to public health and safety from environmental contamination associated with a project that is proposed or in place; or evaluate the impact of the ecology, society, or economy of environmental contamination resulting from human or natural activity.

**Line 1a** - Report receipts from environmental assessments on two or more environmental categories (e.g., air, water, soil, noise).

**Line 2** - Report receipts from preparation of a plan for the abatement of environmental contamination, usually at a specific site, and incorporating such technical or other criteria as may be prescribed by law or regulation.

**Line 2a** - Report receipts from site remediation planning services on two or more environmental categories (e.g., air, water, soil, noise).

**Line 3** - Report receipts from an independent audit of the current status of a party's compliance with applicable environmental requirements or of a party's environmental compliance policies, practices, and controls.

**Line 3a** - Report receipts from environmental audits on two or more environmental categories (e.g., air, water, soil, noise).

**Line 5** - Report receipts from providing unbiased information, advice, and guidance concerning the best practices for the ecologically sustainable development and use of land and forests; bodies of water; oil, gas, and mineral deposits; wildlife populations; and other natural resources.

Description of sales, shipments, receipts, or revenue

2012

Report thousands of dollars OR whole percents.

Estimates are acceptable.

\$ Bil.

Mil.

Thou.

Percent

**1.** Environmental assessments

**a.** Integrated environmental assessments . . . . . 38841

**b.** Air assessments . . . . . 38842

**c.** Water assessments . . . . . 38843

**d.** Soil assessments . . . . . 38844

**e.** Noise assessments . . . . . 38845

**f. Add lines 1a through 1e** . . . . . 38840

**2.** Site remediation planning services

**a.** Integrated site remediation planning services . . . . . 38861

**b.** Air remediation planning services . . . . . 38862

CONTINUE WITH **22** ON PAGE 6

CONTINUE ON PAGE 6

54117056

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	2012			
	Report thousands of dollars OR whole percents. Estimates are acceptable.			
	\$ Bil.	Mil.	Thou.	Percent
<b>2.</b> Site remediation planning services - Continued				
<b>c.</b> Water remediation planning services . . . . . 38863	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>d.</b> Soil remediation planning services . . . . . 38864	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>e.</b> Noise remediation planning services . . . . . 38865	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>f. Add lines 2a through 2e</b> . . . . . 38860	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>3.</b> Environmental audits				
<b>a.</b> Integrated environmental audits . . . . . 38851	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>b.</b> Air audits . . . . . 38852	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>c.</b> Water audits . . . . . 38853	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>d.</b> Soil audits . . . . . 38854	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>e.</b> Noise audits . . . . . 38855	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>f. Add lines 3a through 3e</b> . . . . . 38850	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>4.</b> Evaluation of environmental studies . . . . . 38870	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>5.</b> Natural resource management consulting services . . . . . 38880	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>6.</b> Waste management consulting services				
<b>a.</b> Hazardous waste management consulting services . . . . . 38891	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>b.</b> Non-hazardous waste management consulting services . . . 38892	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>7.</b> Environmental policy development consulting services . . . . . 38900	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>8.</b> All other environmental consulting/services				
<b>a.</b> Environmental licensing and permitting services . . . . . 38911	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>b.</b> Litigation support services - Environmental . . . . . 38912	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

INFORMATION COPY  
 DO NOT USE TO REPORT

CONTINUE WITH **22** ON PAGE 7

CONTINUE ON PAGE 7

54117064



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	2012			
	Report thousands of dollars OR whole percents. Estimates are acceptable.			
	\$ Bil.	Mil.	Thou.	Percent
<b>8.</b> All other environmental consulting/services - Continued				
<b>c.</b> Other environmental consulting services - <i>Describe</i> ↴				
<div style="border: 1px solid black; height: 20px; width: 400px;"></div>				
<b>d.</b> Add lines 8a through 8c . . . . .				
<b>9.</b> Economic consulting services . . . . .				
<b>10.</b> Agricultural, fisheries, and biological consulting services . . . . .				
<b>11.</b> Energy, mining, geological, and geophysical consulting services . . . . .				
<b>12.</b> Safety and security consulting services				
<b>a.</b> Occupational health and safety consulting services . . . . .				
<b>b.</b> Public safety and security consulting services . . . . .				
<b>13.</b> Other scientific and technical consulting services - <i>Describe</i> ↴				
<div style="border: 1px solid black; height: 20px; width: 400px;"></div>				
<b>14.</b> Information technology (IT) technical consulting services . . . . .				
<b>15.</b> Management consulting services - <i>Describe type of consulting work</i> ↴				
<div style="border: 1px solid black; height: 20px; width: 400px;"></div>				
<b>16.</b> Construction management services . . . . .				
<b>17.</b> Facilities management services, excluding computer - <i>Describe</i> ↴				
<div style="border: 1px solid black; height: 20px; width: 400px;"></div>				
<b>18.</b> Other management services - <i>Describe</i> ↴				
<div style="border: 1px solid black; height: 20px; width: 400px;"></div>				

INFORMATION COPY  
DO NOT USE TO REPORT


CONTINUE WITH **22** ON PAGE 8

CONTINUE ON PAGE 8

54117072



**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	2012			
	Report thousands of dollars OR whole percents. Estimates are acceptable.			
	\$ Bil.	Mil.	Thou.	Percent
<b>19.</b> Resale of merchandise . . . . . 39635				
<b>20.</b> All other operating receipts - Describe if more than 10 percent of total receipts  <div style="border: 1px solid black; height: 30px; width: 450px; margin-top: 5px;"></div> . . . . . 39734				
<b>21. TOTAL OPERATING RECEIPTS - Sum of lines should equal 5 if reporting in dollars</b> . . . . . 39850				100

**23** and **24** Not Applicable.**25** EXPORTED SERVICES

**NOTE** - An exported service is a product (e.g., service performed, license agreement) that is sold or transferred to, or performed for a customer or client (individual, government, business establishment, etc.) located **outside** the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions). Include products provided to unaffiliated and affiliated foreign firms (e.g., foreign parent firms, subsidiaries, branches). Exclude products provided to domestic subsidiaries of foreign firms.

**A.** Did the receipts or revenue (reported in **5**) include any amounts for exported services?0911 ☐ Yes - Go to line B0912 ☐ No - Go to **30****B.** Amount of receipts or revenue for exported services . . . . . 0914

2012		
\$ Bil.	Mil.	Thou.

**26-29** Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

☐ Yes☐ No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Name of person to contact regarding this report				Title			
Tele- phone	Area code	Number	Extension	Fax	Area code	Number	
E-mail address				Date completed	Month	Day	Year

**Thank you for completing your 2012 ECONOMIC CENSUS form.****PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

54117080

