



U.S. DEPARTMENT OF COMMERCE
Economics and Statistics Administration
U.S. CENSUS BUREAU

FORM

PS-54112 (11-16-2011)

2012 ECONOMIC CENSUS

Engineering Services

OMB No. 0607-0934: Approval Expires 12/31/2013

DUE DATE
FEBRUARY 12, 2013

(Please correct any errors in this mailing address.)

Need help or have questions?

- **Read** the accompanying information sheet(s) before answering the questions.
- **Visit** econhelp.census.gov
- **Call** 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

PS-54112

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Report Online - It's fast and secure!
Go to: econhelp.census.gov

- **OR** -

Mail your
completed
form to:

U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47134-0001

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
- Do not use pencil or felt-tip pen.
- Do not put slashes through 0 or 7.
- Please center numbers in their respective boxes.
- Place an "X" inside the box.

Examples:

☒ 0 1 2 3 4 5 6 7 8 9

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

1 EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown to the left of the mailing address the same as the one used for this establishment on its latest 2012 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021

☐

Yes - Go to **2**

0022

☐

No - Enter current EIN (9 digits) →

0025

		-							
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2 PHYSICAL LOCATION

A. Is this establishment's physical location the same as shown in the mailing address?
(P.O. Box and rural route addresses are not physical locations.)

0031

☐

Yes - Go to line B

0032

☐

No - Enter →
physical
location

0035 Number and street

0036 City, town, village, etc.

0037 State

0038 ZIP Code

						-			
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CONTINUE WITH **2** ON PAGE 2

2 PHYSICAL LOCATION - Continued

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? (Mark "X" only ONE box.)

0041 ☐ Yes 0042 ☐ No 0043 ☐ No legal boundaries 0044 ☐ Do not know

C. In what type of municipality is this establishment physically located? (Mark "X" only ONE box.)

0046 ☐ City, village, or borough 0047 ☐ Town or township 0048 ☐ Other 0024 ☐ Do not know

3 OPERATIONAL STATUS

Which ONE of the following best describes this establishment's operational status at the end of 2012? (Mark "X" only ONE box.)

0011 ☐ In operation

0013 ☐ Temporarily or seasonally inactive

0014 ☐ Ceased operation - Give date at right

0015 ☐ Sold or leased to another corporation - Give date at right AND enter name and address of new owner or operator and Employer Identification Number (EIN) below

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Month	Day	Year
<input type="text"/>	<input type="text"/>	<input type="text"/>

0060 Name of new owner or operator

0061 EIN (9 digits)

<input type="text"/>	-	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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0062 Mailing address (Number and street, P.O. Box, etc.)

0063 City, town, village, etc.

0064 State

0065 ZIP Code

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	-	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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0016 ☐ Other - Specify

0815

4 MONTHS IN OPERATION

Mark "X" if None

2012 Number

Number of months in operation during 2012 (If none, mark "X" and go to 30.) 0002

☐

HOW TO REPORT DOLLAR FIGURES

Dollar figures should be **rounded to thousands** of dollars.

If a figure is **\$2,035,628.79**:

Report

Mark "X" if None

☐

If a value is "0" (or less than \$500.00):

Report

☒

2012		
\$ Bil.	Mil.	Thou.
<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>

EXAMPLE

5 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Operating receipts (Include receipts for work subcontracted to others or, if a joint venture, work performed by participants for which they were reimbursed.) 0100

Mark "X" if None

☐

2012		
\$ Bil.	Mil.	Thou.
<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>

6 Not Applicable.

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

7 EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown to the left of the mailing address or corrected in 1.

Exclude:

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).

A. Number of employees for pay period including March 12, 2012 0000 ☐

Mark "X"
if None

2012
Number

B. Payroll before deductions (Exclude employer's cost for fringe benefits.) Mark "X" if None

1. Annual payroll 0300 ☐

2. First quarter payroll (January-March 2012) 0310 ☐

2012		
\$ Bil.	Mil.	Thou.
<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>

8-18 Not Applicable.


19 KIND OF BUSINESS OR ACTIVITY

Which **ONE** of the following best describes this establishment's principal kind of business or activity in 2012?

If none of the provided selections seem appropriate, provide a specific description of the primary business activity.

Mark "X" only **ONE** box.

Engineering services, including engineering consulting services

- 0700
- 541 330 00 1 ☐ Civil engineering services, including geotechnical
- 541 330 00 3 ☐ Mechanical engineering services
- 541 330 00 5 ☐ Environmental engineering services
- 541 330 00 2 ☐ Electrical engineering services
- 541 330 00 8 ☐ Telecommunications engineering and design services
- 541 330 00 4 ☐ Petroleum and chemical engineering services
- 541 330 00 A ☐ Electronic engineering services
- 541 330 00 9 ☐ Forensics engineering consulting services
- 541 330 00 6 ☐ Multidiscipline engineering and consulting services
- 777 541 04 1 ☐ Other engineering services - Describe 

0701

CONTINUE WITH 19 ON PAGE 4

CONTINUE ON PAGE 4

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19 KIND OF BUSINESS OR ACTIVITY - Continued**Other kind of business or activity**

0700 541 370 00 6 ☐ Surveying and mapping services, excluding geophysical

541 360 00 1 ☐ Geophysical surveying and mapping services

541 620 00 2 ☐ Environmental consulting services

541 310 00 4 ☐ Architectural and building architectural design services performed by or under the direction of a licensed architect

541 320 00 9 ☐ Landscape architecture and design services, excluding maintenance and installation

541 712 10 4 ☐ Research and development in the physical and engineering sciences

541 380 00 1 ☐ Testing laboratory, excluding veterinary and medical

541 350 00 1 ☐ Home or building inspection services

541 420 00 1 ☐ Industrial design services - developing designs to optimize the use, value, and appearance of products

541 512 10 1 ☐ Computer systems integrator services - analyzing a client's computer needs and bundling software and hardware to deliver an integrated system to meet those specialized needs

777 541 04 3 ☐ Construction services - *Describe* ↴

0701

773 000 00 1 ☐ Other kind of business or activity - *Describe* ↴

0701

20 CLASS OF CUSTOMER

*Estimate the percentage of receipts (reported in 5) by class of customer.
Include work performed "in-house" or by others.*

		2012		
		Whole percent of receipts		
1. Federal, state, and local governments, including public authorities (direct services only)	3120	<input type="text"/>	<input type="text"/>	<input type="text"/>
2. Construction firms	3122	<input type="text"/>	<input type="text"/>	<input type="text"/>
3. Architectural firms	3123	<input type="text"/>	<input type="text"/>	<input type="text"/>
4. Engineering firms	3124	<input type="text"/>	<input type="text"/>	<input type="text"/>
5. All other business firms and organizations (manufacturing, utilities, mining, shopping centers, office buildings, etc.)	3125	<input type="text"/>	<input type="text"/>	<input type="text"/>
6. Not-for-profit organizations (Include religious organizations.)	3107	<input type="text"/>	<input type="text"/>	<input type="text"/>
7. Household consumers and individuals (Report fees from individually owned businesses on lines 2, 3, 4, or 5 as appropriate.)	3100	<input type="text"/>	<input type="text"/>	<input type="text"/>
8. TOTAL		1	0	0

CONTINUE ON PAGE 5

54112040

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

21 SUPPORT SERVICES

Was this establishment primarily engaged in providing management, administrative, or support services to other establishments of your enterprise (rather than for the general public or other business firms) in 2012?

0998 ☐ Yes

0999 ☐ No

HOW TO
REPORT
PERCENTS

Percents should be **rounded to whole** percents.

If figure is **38.76%** of total sales: **Report** →

2012

Report thousands of dollars OR whole percents.

Estimates are acceptable.

\$ Bil.	Mil.	Thou.	Percent
			39

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

(Report receipts by source either as a dollar figure or as a whole percent of total receipts (reported in 5). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more receipts lines.)

Line 1 - Report receipts from engineering services for new and existing homes, row housing, apartments, and mixed-use buildings predominantly used for residential housing.

Line 2 - Report receipts from engineering services for new and existing commercial, public, and institutional buildings, including mixed-use buildings that are predominantly used for commercial, public, or institutional purposes.

Line 4 - Report receipts from engineering services related to highways, roads, streets, bridges, tunnels, railways, subways, airports, harbors, canals and locks, and other transportation infrastructure.

Line 5 - Report receipts from the provision of designs, plans, and studies related to municipal utility projects. Include services provided on a subcontract basis.

Line 6b - Report receipts from services related to facilities that generate electrical power from the energy in falling water.

Line 6d - Report receipts from services related to facilities that generate electrical power from sources of energy such as solar power, wind power, geothermal power, hydrokinetic power, and waste power. Include cogeneration facilities.

Line 8 - Report receipts from the provision of designs, plans, and studies related to systems for the transmission or distribution of voice, data, and programming. Include those provided on a subcontract basis.

Line 9 - Report receipts from the provision of designs, plans, and studies related to systems for the collection, treatment, disposal of hazardous and industrial waste, and the control of pollution. Include those provided on a subcontract basis.

Line 9b - Report receipts from management of nuclear waste, chemical agent destruction, brownfield redevelopment, groundwater modeling, and contaminated site remediation.

Line 11 - Report receipts from the provision of advice, studies, and reports on engineering matters. Exclude advice related to a specific project. Include policy analysis services, regulatory studies, audits, forensic investigations, and expert witness services.

Line 12 - Report receipts from planning, supervising, and coordinating the activities involved in carrying out a project with regard to time, cost, performance requirements, and other constraints. May also include the arranging of financing for a project and procurement of equipment and subcontractors. Refer only to situations in which project management is offered as a stand-alone service.

Line 13 - Report receipts from planning, supervising, and coordinating the work of tradesmen, laborers, and contractors on a construction site. May include assistance with the procurement of materials and subcontractors. Report services performed as a component of project management services on **line 12**.

Line 14 - Report receipts from general contractor services (e.g., erection, repair, renovation) of buildings, other structures, or civil engineering works. Report design-build services that provide both design and construction where the contractor undertakes the construction risk and the design risk. Include the "build" services under a design-bid-build project.

Line 15 - Report receipts from producing detailed layouts, plans, drawings, illustrations, graphics, or models based on engineering or architectural specifications for use in the design, manufacture, installation, construction, repair, or maintenance of buildings, structures, systems, or components.

Line 23 - Report receipts from granting permission to use content protected by copyright or as industrial property (e.g., patent or trademark) owned or controlled by this establishment. Exclude outright sale of rights in perpetuity.

CONTINUE WITH 22 ON PAGE 6

CONTINUE ON PAGE 6

54112057

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	2012			
	Report thousands of dollars OR whole percents. Estimates are acceptable.			
	\$ Bil.	Mil.	Thou.	Percent
1. Engineering services for residential building projects				
a. New residential building projects 38051				
b. Residential building renovation projects 38052				
c. Add lines 1a and 1b 38050				
2. Engineering services for commercial, public, and institutional building projects				
a. New commercial, public, and institutional building projects 38061				
b. Commercial, public, and institutional building renovation projects 38062				
c. Add lines 2a and 2b 38060				
3. Engineering services for industrial and manufacturing projects				
a. Petroleum and petrochemical plant and process projects . 38071				
b. Other industrial and manufacturing plant and process projects 38072				
c. Engineering design services for industrial and manufactured products <i>(Include aerospace and defense.)</i> . 38073				
d. Add lines 3a through 3c 38070				
4. Engineering services for transportation projects				
a. Highway and roadway projects 38081				
b. Mass transit systems projects <i>(Include light rail and all related bridges and tunnels.)</i> 38082				
c. All other transportation projects <i>(Include aviation, railway, and marine.)</i> 38083				
d. Add lines 4a through 4c 38080				
5. Engineering services for municipal utility projects				
a. Water collection, distribution, treatment, and disposal projects 38091				
b. Municipal waste collection and disposal projects 38092				

CONTINUE WITH **22** ON PAGE 7

CONTINUE ON PAGE 7

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	2012			
	Report thousands of dollars OR whole percents. Estimates are acceptable.			
	\$ Bil.	Mil.	Thou.	Percent
5. Engineering services for municipal utility projects - Continued				
c. Other municipal utility projects 38093				
d. Add lines 5a through 5c 38090				
6. Engineering services for power generating unit projects				
a. Fossil fuel power generating unit projects 38161				
b. Hydropower generating unit projects 38162				
c. Nuclear power generating unit projects 38163				
d. Other power generating projects - <i>Describe</i> ↴				
<div style="border: 1px solid black; height: 20px; width: 400px;"></div> 38164				
e. Add lines 6a through 6d 38160				
7. Engineering services for power transmission and distribution projects (overhead and underground) 38170				
8. Engineering services for telecommunications and broadcasting projects 38110				
9. Engineering services for hazardous and industrial waste systems projects				
a. Industrial waste collection, treatment, and disposal systems projects 38121				
b. Hazardous waste remediation projects 38122				
c. Add lines 9a and 9b 38120				
10. Engineering services for all other projects - <i>Describe type of project</i> ↴				
<div style="border: 1px solid black; height: 20px; width: 400px;"></div> 38130				
11. Engineering advisory and consulting services, performed independently of an engineering project (<i>Include forensic investigation.</i>) 38140				

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CONTINUE WITH **22** ON PAGE 8

CONTINUE ON PAGE 8

54112073



22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue		2012			
		Report thousands of dollars OR whole percents. Estimates are acceptable.			
		\$ Bil.	Mil.	Thou.	Percent
12. Project management services	33660				
13. Construction management services	33630				
14. Design-build and general contractor services (Include design-bid-build construction services.)	38190				
15. Drafting services - Describe ↴					
	38530				
16. Surveying and mapping services, excluding geophysical services - Describe ↴					
	39300				
17. Geophysical surveying services - Describe ↴					
	39310				
18. Research and development - Describe ↴					
	37190				
19. Home inspection services	38200				
20. Commercial building inspection services	38230				
21. Environmental hazard detection services (Include asbestos, lead-based paint, radon, and mold.)	38240				
22. Specific element inspection services	36570				
23. Licensing of rights to use intellectual property	39400				
24. Resale of merchandise - Describe ↴					
	39631				
25. All other operating receipts - Describe if more than 10 percent of total receipts ↴					
	39728				
26. TOTAL OPERATING RECEIPTS - Sum of lines should equal ⑥ if reporting in dollars	39850				100

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

23 and **24** Not Applicable.

25 EXPORTED SERVICES

NOTE - An exported service is a product (e.g., service performed, license agreement) that is sold or transferred to, or performed for a customer or client (individual, government, business establishment, etc.) located **outside** the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions). Include products provided to unaffiliated and affiliated foreign firms (e.g., foreign parent firms, subsidiaries, branches). Exclude products provided to domestic subsidiaries of foreign firms.

A. Did the receipts or revenue (reported in **5**) include any amounts for exported services?

0911 ☐ Yes - Go to line B

0912 ☐ No - Go to **26**

B. Amount of receipts or revenue for exported services 0914

2012		
\$ Bil.	Mil.	Thou.
<input type="text"/>	<input type="text"/>	<input type="text"/>

26 SPECIAL INQUIRIES

PERSONNEL BY OCCUPATION

Enter employment reported on IRS Form 941. Employer's Quarterly Federal Tax Return, by occupational category in column 1. The total of column 1 should equal the number reported in **7**, line A.

Enter each active proprietor or partner by occupational category in column 2. Only the proprietor or partners **not** considered employees of the firm for federal tax purposes should be included. Unincorporated businesses operating at more than one location should report the proprietor or partners at the one location at which they spend most of their working time.

Enter each employee, proprietor, or partner on **one** line only. Include personnel with multiple licenses or registrations on the line which best describes the **primary** nature of their work.

		Number of employees for pay period including March 12, 2012		Number of active proprietors or partners for pay period including March 12, 2012
1. Licensed, registered, or professionally trained engineers	3242	<input type="text"/>	3292	<input type="text"/>
2. Licensed, registered, or professionally trained architects	3241	<input type="text"/>	3291	<input type="text"/>
3. Licensed, registered, or professionally trained surveyors	3243	<input type="text"/>	3293	<input type="text"/>
4. Certified engineering technicians or technologists	3244	<input type="text"/>	3294	<input type="text"/>
5. Certified surveying technicians or technologists	3247	<input type="text"/>	3297	<input type="text"/>
6. Computer programmers	3201	<input type="text"/>	3261	<input type="text"/>
7. Systems engineers	3202	<input type="text"/>	3262	<input type="text"/>
8. Other computer-related personnel	3203	<input type="text"/>	3263	<input type="text"/>
9. Other technically-trained personnel	3245	<input type="text"/>	3295	<input type="text"/>

CONTINUE WITH **26** ON PAGE 10

CONTINUE ON PAGE 10

54112099

26 SPECIAL INQUIRIES - Continued**A. PERSONNEL BY OCCUPATION - Continued****10.** All other personnel 3246**11. TOTAL** (Sum of lines 1 through 10, for employees, should equal **7**, line A.) 3200Number of
employees
for pay period including
March 12, 2012Number of active
proprietors or partners
for pay period including
March 12, 2012

3296

3260

27-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.Is the time period covered by this report a
calendar year?☐

Yes

☐

No - Enter time period covered →

FROM

Month

Year

TO

Month

Year

Name of person to contact regarding this report

Title

Tele-
phone

Area code

Number

Extension

Fax

Area code

Number

E-mail address

Date
completed

Month

Day

Year

Thank you for completing your 2012 ECONOMIC CENSUS form.**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

54112107