

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Broadwoven fabrics (over 12 inches in width)	313210 17			
2	Lumber (rough and dressed)	321000 19			
3	Paperboard containers, boxes, and corrugated paperboard	322210 01			
	Chemicals and allied products				
4	Paints, varnishes, stains, lacquers, shellacs, japans, enamels, and allied products	325510 02			
5	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc.	325211 05			
6	All other chemicals and allied products (excluding plastics materials and resins)	325000 28			
7	Plastics products consumed in the form of sheets, rods, tubes, film, and other shapes	326100 13			

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
8	Fabricated metal products (excluding forgings)				
	Bolts, nuts, screws, rivets, washers, and screw machine products	332722 03			
9	Other fabricated metal products (excluding forgings, castings, bolts, nuts, screws, rivets, washers, and screw machine products)	332001 00			
10	Steel shapes and forms (excluding castings, forgings, and fabricated metal products)				
	Steel sheet and strip (including in plate)	331000 22			
11	All other steel shapes and forms	331000 00			
12	Castings (rough and semifinished)				
	Aluminum and aluminum-base alloy	331520 05			
13	Other metal castings	331500 07			
14	Parts specially designed for sporting goods	001900 04			
15	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.)	009700 99			
16	TOTAL (Should equal total reported in 16 , line A1)	771000 00			

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18-21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2100.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
1	Fishing tackle and equipment	339920 1100				
2	Golf equipment	339920 3511				
	Golf balls and clubs					
3	Other golf equipment (including golf bags, handcars for golf bags, golf club shafts sold separately, tees, and training devices) (Specify kind) ↴	339920 3431				
4	Playground equipment	339920 5101				
	Home use (including sandboxes, seesaws, slides, and swing sets)					
5	Other uses (including heavy-duty commercial and institutional) (Specify kind) ↴	339920 5106				
6	Gymnasium and exercise equipment	339920 7101				
	Gymnasium and gymnastic apparatus and equipment (including horizontal and parallel bars, balance beams, trampolines, and mats)					
7	Home gyms and training units	339920 7131				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
8	Gymnasium and exercise equipment - Continued Treadmills	339920 7141				
9	Other exercise, health, and physical fitness equipment (including ab exercisers, cross-country ski exercisers, gliders and riders, rowing machines, and free weight lifting equipment) (Specify kind) ↴ [Redacted]	339920 7191				
10	Other sporting and athletic equipment Billiard and pool equipment (including tables, balls, and cues sold separately)	339920 A102				
11	Bowling equipment Bowling balls	339920 A116				
12	Other bowling equipment (excluding apparel and shoes) (Specify kind) ↴ [Redacted]	339920 A117				
13	Water and underwater sports equipment Sailboards, surfboards, water skis, and underwater sports equipment (excluding cameras and watches)	339920 A119				
14	Other water sports equipment (excluding cameras, watches, shoes, and apparel) (Specify kind) ↴ [Redacted]	339920 A120				
15	Sports helmets, body protective equipment, baseball and softball bats, and other team sports equipment (excluding apparel and shoes) (Specify kind) ↴ [Redacted]	339920 A125				
16	Archery and tennis equipment (excluding apparel, nets, and shoes)	339920 A135				
17	Wood and plastic skateboards	339920 A186				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
18	Other sporting and athletic equipment - Continued Winter sports equipment					
	Snow skis, snowboards, and other snow ski equipment . . .	339920 A191				
19	Other winter sports equipment (including in-line skates, bobsleds, toboggans, ice skates, and hockey equipment) (Specify kind) ↴ [Redacted]	339920 A192				
	Above-ground swimming pools, 10 feet or more in diameter, filtered, completely manufactured	339920 A197				
21	Other sporting and athletic equipment (badminton, paintball, racquetball, squash, table tennis, and roller skates) (excluding apparel and shoes) (Specify kind) ↴ [Redacted]	339920 A199				
	Personal safety equipment (all other types) (including life preservers and auto racing and motorcycle helmets) (Specify kind) ↴ [Redacted]	339113 6141				
23	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18				
		26				
24		34				
25		42				
26		59				
27		67				
28						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
29	Contract work - Receipts for work done for others on their materials <i>(Specify products worked on and kind of work.)</i> ↘ 	999899 2000				
30	Resales - Sales of products bought and sold without further manufacture, processing, or assembly <i>(The cost of such items should be reported in 16, line A2.)</i>	999899 1000				
31	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)	999899 9000				
32	TOTAL <i>(Should equal total reported in 21)</i>	770000 0000				

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Tele-
phone

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed

Month	Day	Year
<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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