

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
1	Surgical and orthopedic supplies (including sutures and hypodermic needles for further manufacture or assembly)	339113 01					
2	Broadwoven (over 12 inches in width)	313210 17					
3	Nonwoven fabrics	313230 01	1000 yd ²				
4	Paperboard containers, boxes, and corrugated paperboard	322210 01					
5	Fabricated plastics products (including enclosures)	326190 32					
6	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc.	325211 05					
7	Plastics products consumed in the form of sheets, rods, tubes, film, and other shapes	326100 13					
8	Fabricated rubber products (excluding tires, tubes, hose, belting, and gaskets)	326000 17					

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
9	Iron and steel castings (rough and semifinished)	331510 01						
10	All other steel shapes and forms	331000 00						
11	Nonferrous shapes and forms (excluding castings, forgings, and fabricated metal products)	331001 02						
12	Metal bolts, nuts, screws, washers, rivets, and other screw machine products	332225 03						
13	Sheet metal products (excluding stampings)	332000 94						
14	Other fabricated metal products (excluding forgings, sheet metal products, bolts, nuts, screws, rivets, and washers)	332000 90						
15	Electric motors, generators, and parts	335312 07						
16	Current-carrying wiring devices	335931 01						
17	Printed circuit boards (without inserted components) for electronic circuitry	334412 00						
18	Printed circuit assemblies, loaded boards, and modules (printed circuit boards with inserted electronic components)	334418 01						
19	Electronic-type components (resistors, capacitors, transformers, electron tubes, semiconductors, etc.)	330000 82						
20	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99						
21	TOTAL (Should equal total reported in 16, line A1)	771000 00						

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18-21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2100.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
1	Wheelchairs	339113 2776				
2	Other patient transport devices (including stretchers and tables) (Specify kind) ↴	339113 2779				
3	Hospital furniture	339113 4101				
	Hospital beds					
4	Operating room (including cabinets, cases, and tables)	339113 4102				
5	Patient room and general purpose furniture (excluding beds and chairs)	337127 5198				
6	Other specialized hospital furniture (excluding beds and operating and patient room furniture) (Specify kind) ↴	339113 4103				
7	Surgical and medical apparatus and instruments	339112 0325				
	Syringes and hypodermic needles					
8	Blood transfusion and IV equipment (including blood donor kits)	339112 0431				
9	Catheters	339112 0536				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Surgical and medical apparatus and instruments - Continued				
10	Internal fixation devices (bone nails, plates, and screws, etc.)	339112 0646			
11	Surgical and orthopedic instruments	339112 0105			
12	Mechanical therapy and anesthetic	339112 0542			
13	Diagnostic apparatus (excluding electrical and x-ray)	339112 0245			
14	Parts for surgical and medical apparatus and instruments	339112 0766			
15	All other surgical and medical apparatus and instruments (excluding parts) <i>(Specify kind)</i> ↴ 	339112 0671			
	Orthopedic and prosthetic				
16	Braces (mechanical)	339113 2207			
17	Braces, suspensories, and supports (elastic)	339113 2211			
18	Elastic stockings	339113 2214			
19	Splints and trusses	339113 2221			
20	Walking assistance appliances (crutches, canes, etc.)	339113 2224			
21	Foot appliances (arch supports, etc.)	339113 2227			
22	Intraocular lenses	339113 2231			
23	Artificial joints and limbs	339113 2102			
24	All other orthopedic and prosthetic appliances (including surgical corsets) <i>(Specify kind)</i> ↴ 	339113 2235			
25	Surgical gloves, rubber (including household gloves)	339113 2721			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
26	Surgical dressings				
	Sutures	339113 2711			
27	Bandages, elastic	339113 2737			
28	Bandages, other types (including muslin and plaster or Paris (excluding self-adhering)	339113 2741			
29	Adhesive plaster, medicated and non medicated (including self-adhering)	339113 2744			
30	Gauze, absorbent and packing	339113 2747			
31	Cotton, sterile and non sterile (including cotton balls)	339113 2751			
32	Other surgical dressings (including compresses, pads, and sponges) (Specify kind) ↴ 	339113 2754			
33	Breathing devices (including incubators, inhalators, respirators, and resuscitators) (excluding anesthetic apparatus)	339113 2731			
34	Stents	339113 2788			
35	Parts for surgical appliances and supplies	339113 2791			
36	Other surgical appliances and supplies (including therapeutic appliances and disposable drapes) (Specify kind) ↴ 	339113 2781			
37	Laboratory distilling equipment (excluding desalinization equipment)	333298 61J1			
38	Laboratory furniture and parts sold separately (excluding hospital beds, operating room furniture, and patient room furniture)	337127 B202			
39	Commercial laboratory freezers	333415 3158			
40	Analytical laboratory instrument manufacturing (Specify kind) ↴ 	334516 0YWW			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	Personal safety equipment					
41	Respiratory protection (including abrasive, canister, and gas masks)	339113 6101				
42	Industrial helmets and hardhats	339113 6106				
43	Eye and face protection (including face shields, masks, and welding helmets) (excluding eye protectors and industrial goggles)	339113 6111				
44	Industrial eye protectors, goggles, goggles, and welding circles and plates	339113 6101				
45	Industrial rubber gloves	339113 6114				
46	Protective clothing (including rubber and rubberized) (excluding footwear and gloves)	339113 6116				
47	First aid, snake bite, and burn kits	339113 6121				
48	All other personal safety equipment (including life preservers and auto racing and motorcycle helmets) <i>(Specify kind)</i> ↴ <div style="border: 1px solid black; height: 20px; width: 100%;"></div>	339113 6141				
	Electromedical equipment					
49	Ultrasound scanning devices	334510 1106				
50	Electrocardiograph (EKG) equipment	334510 1109				
51	All other medical diagnostic equipment <i>(Specify kind)</i> ↴ <div style="border: 1px solid black; height: 20px; width: 100%;"></div>	334510 1123				
52	Intensive care/coronary care units (including component modules such as temperature, blood pressure, and pulse) . . .	334510 1127				
53	All other patient monitoring equipment <i>(Specify kind)</i> ↴ <div style="border: 1px solid black; height: 20px; width: 100%;"></div>	334510 1137				
54	Defibrillators	334510 1147				
55	Medical laser equipment	334510 1154				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
56	Electromedical equipment - Continued All other medical therapy equipment (including ultrasound therapy equipment) (Specify kind) ↴ []	334510 1159	[][]	[][][]	[][][]	[][][]
57	Electrosurgical equipment	334510 1161	[][]	[][][]	[][][]	[][][]
58	All other surgical support systems (Specify kind) ↴ []	334510 1172	[][]	[][][]	[][][]	[][][]
59	All other electromedical and electrotherapeutic apparatus (Specify kind) ↴ []	334510 1174	[][]	[][][]	[][][]	[][][]
60	Parts and accessories for electromedical and electrotherapeutic equipment	334510 1177	[][]	[][][]	[][][]	[][][]
61	Rubber and plastics footwear (including protective, athletic (tennis, running, basketball, etc.), rubber or plastic soles molded or cemented to rubber, plastic, or fabric uppers) (excluding infants') .	316211 0121	[][]	[][][]	[][][]	[][][]
62	Rubber and plastics footwear, infants' (including rubber or plastic soles molded or cemented to rubber, plastic, or fabric uppers) . .	316211 0111	[][]	[][][]	[][][]	[][][]
63	Dental equipment and supplies (Specify kind) ↴ []	339114 WYWW	[][]	[][][]	[][][]	[][][]
64	Other miscellaneous fabricated products (Specify kind) ↴ []	339999 KYWV	[][]	[][][]	[][][]	[][][]
65	All pressure-sensitive products (single and double faced) (including pressure-sensitive base stock for labels, and other non-label products)	322222 5800	[][]	[][][]	[][][]	[][][]
66	Pharmaceutical preparations (acting on skin) (for human use) (Specify kind) ↴ []	325412 GYWV	[][]	[][][]	[][][]	[][][]

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
67	All other plastics products <i>(Specify kind)</i> ↘ 	326199 WYWW				
68	Other cosmetics and toilet preparations <i>(Specify kind)</i> ↘ 	325628 G D V				
69	All other products made in this establishment (Do not check and report each product with sales value of \$500.00 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.) 	18				
70		26				
71		34				
72		42				
73		59				
74		67				
75	Contract work - Receipts for work done for others on their materials <i>(Specify products worked on and kind of work.)</i> ↘ 	999899 2000				
76	Resales - Sales of products bought and sold without further manufacture, processing, or assembly <i>(The cost of such items should be reported in 16, line A2.)</i>	999899 1000				
77	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)	999899 9000				
78	TOTAL <i>(Should equal total reported in 5)</i>	770000 0000				

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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