

17-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

Furniture and Fixture Product Classification - If applicable, classify furniture and fixture products based on the component materials from which they are made: Classify furniture and fixture products made from more than one material based on the material used in the frame, or if there is no frame, the predominant component material.

Upholstered Furniture - Upholstered furniture is interior seating furniture (excluding dining room, folding, and kitchen chairs) that accommodates one or more person and has a construction or frame with loose back, detachable back or seat cushions; or has a construction or frame with more than the front of the back or top surface of the seat covered.

Furniture in Suites - If your records are maintained in suites, an estimate of the distribution of the individual pieces (based on a sample of invoices or on cutting orders supplied to your production department) will be acceptable.

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Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
1	Custom architectural woodwork, millwork, and wood fixtures (including custom wood and plastics laminated fixture tops) (excluding kitchen counters and cabinets and bathroom vanities and vanity tops)	337212 0100				
2	School furniture (excluding stone, concrete and library furniture)	337127 1300				
3	Public bar, bowling center, cafeteria, and restaurant furniture	337127 8100				
4	Public building and related furniture (excluding bar, bowling center, cafeteria, restaurant, and school) Library furniture (including chairs, charging desks, reading tables, and study carrels)	337127 5111				
5	Church pews	337127 5121				
6	Public building tables, folding (including banquet)	337127 5141				
7	Stadium and bleacher seating (including grandstands)	337127 5191				

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
8	Public building and related furniture (excluding bar, bowling center, cafeteria, restaurant, and school) - Continued Other public building chairs and seats (Specify kind) ↴ [Redacted]	337127 5155				
9	Other public building and related furniture (Specify kind) ↴ [Redacted]	337127 5196				
10	Hospital patient room and general purpose furniture (excluding beds and chairs)	337127 5198				
11	Institutional furniture, all other types (including ship furniture, amusement game cabinets, and industrial stools and work benches)	337127 B201				
12	Laboratory furniture and parts sold separately (excluding hospital beds, operating room furniture, and patient room furniture)	337127 B202				
13	Wood office furniture Seating (including upholstered)	337211 1100				
14	Desks and desk extensions	337211 4100				
15	Files, storage units, and tables	337211 7100				
16	Other wood office furniture (including panel and desk system accessories and components) (Specify kind) ↴ [Redacted]	337211 A100				
17	Office furniture (excluding wood) Chairs, task and general (including upholstered)	337214 1115				
18	Other office seating (including upholstered) (Specify kind) ↴ [Redacted]	337214 1221				
19	Desks and desk extensions	337214 4100				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	Office furniture (excluding wood) - Continued					
	Office files					
20	Vertical, legal- and letter-size	337214 7111				
21	Horizontal (lateral), legal- and letter-size	337214 7211				
22	Other office files (<i>Specify kind</i>) ↴ [Redacted]	337214 311				
23	Office storage units and tables	337214 7411				
24	Office panel systems (including accessories and components)	337214 A315				
25	Other office furniture (including desking systems, accessories and components) (<i>Specify kind</i>) ↴ [Redacted]	337214 A227				
	Wood lockers, partitions, and shelving (excluding custom) (<i>Report custom wood lockers, partitions, and shelving on line 1</i>)					
26	Partitions, prefabricated, assembled and knock-down	337215 1111				
27	Shelving and lockers	337215 1141				
	Lockers, partitions, shelving, and storage racks (excluding wood)					
	Partitions, prefabricated, assembled and knock-down					
28	Toilet partitions	337215 7111				
29	Movable partitions (excluding freestanding)	337215 7121				
30	Other partitions (excluding accordion and folding door) (<i>Specify kind</i>) ↴ [Redacted]	337215 7131				
31	Shelving, commercial	337215 A111				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
32	Lockers, partitions, shelving, and storage racks (excluding wood) - Continued Bookstacks, lockers, and other shelving (Specify kind) ↴ [Redacted]	337215 A241				
33	Storage racks and accessories	337215 F100				
34	Wood fixtures (bank, office, and store) (excluding custom wood fixtures on line 1)	337215 5100				
35	Fixtures (bank, office, and store) (excluding wood)	337215 G500				
36	Wood furniture frames	337215 J300				
37	Furniture dimensions, fully machined ready for assembly, hardwood and softwood	337215 L115				
38	Furniture parts, plastic and metal (including frames, sleeper mechanisms, and other types) (excluding metal furniture hardware) (Specify kind) ↴ [Redacted]	337215 L125				
39	Wood kitchen cabinets, bathroom vanities, and related cabinetwork Custom, for permanent installation, sold directly to the customer at retail	337110 H100				
40	Custom, for permanent installation (excluding those sold directly to the customer at retail)	337110 4100				
41	Bathroom vanities and related cabinetwork for permanent installation (excluding those sold directly to the customer at retail)	337110 7100				
42	Stock line kitchen cabinets and related cabinetwork for permanent installation	337110 1100				
43	Kitchen cabinet and counter tops, wood and plastics laminated	337110 B100				
44	Bathroom vanity tops, wood and plastics laminated	337110 F100				
45	Wood moldings	321918 2100				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
46	Hardwood furniture cut stock and dimension	321912 6311				
47	Hardwood industrial cut stock, rough or surfaced, cut to size and semi and fully machined, ready for assembly	321912 6411				
48	All other products made in this establishment (<i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i>)					
49						
50						
51						
52						
53						
54	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>)					
55	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16.</i>)					
56	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)					
57	TOTAL (<i>Should equal total reported in 5</i>)					

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23-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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