

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Fabrics for upholstery Woven fabrics (excluding ticking)				
	Cotton	313210 07			
2	Other (rayon, nylon, polyester, etc.)	313210 11			
3	Coated and laminated fabrics (including vinyl coated)	313320 06			
4	Paddings, battings, and fillings (excluding rubber and plastics foam)	314999 01			
5	Lumber, rough and dressed Hardwood	321000 25			
6	Softwood	321000 31			
7	Hardwood cut stock and dimension (excluding furniture frames)	321912 03			

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company			
			Cost, including delivery cost (freight-in)			
			\$ Bil.	Mil.	Thou.	
0634		0630	0631			
8	Furniture frames, wood	337215 00				
9	Plywood, hardwood and softwood	321000 91				
10	Hardwood veneer	32 21 04				
11	Particleboard, wood	32 219 02				
12	Medium density fiberboard (MDF)	321219 06				
13	Hardboard	321219 09				
	Plastics					
14	Resins consumed in the form of granules, pellets, powders, liquids, etc.	325211 05				
15	Laminated sheet	326130 01				
16	Furniture parts and components	337215 09				
17	Paints, varnishes, stains, lacquers, shellacs, japans, enamels, and allied products	325510 02				
18	Adhesives and sealants	325520 01				
19	Foam mattress cores (including latex) (excluding topper pads)	326150 01				
20	Formed and slab stock for pillows, cushions, seating, etc. (urethane)	326150 00				
21	Flat glass (plate, float, and sheet)	327211 01				
22	Mirrors, framed and unframed	327215 03				
23	Furniture and builders' hardware (including cabinet hardware, casters, glides, handles, hinges, locks, etc.)	332510 01				
24	Constructions, sleeper mechanisms, for dual purpose sleep furniture	332510 07				
25	Springs	332610 01				

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company			
			Cost, including delivery cost (freight-in)			
			\$ Bil.	Mil.	Thou.	
0634		0630	0631			
26	Metal stampings	332000 62				
27	Castings, rough and semifinished	331000 07				
28	Other fabricated metal products (including forgings)	331000 00				
	Shapes and forms (excluding castings, forgings, and fabricated metal products)					
	Steel					
29	Steel sheet and strip (including tinplate)	331000 22				
30	All other steel shapes and forms	331000 00				
	Aluminum and aluminum-base alloy					
31	Sheet, plate, foil, and welded tubing	331315 00				
32	All other aluminum and aluminum-base alloy shapes and forms	331000 54				
33	Paperboard containers, boxes, and corrugated paperboard	322210 01				
34	Cost of all other materials and components, parts, containers, and supplies consumed (<i>Specify the principal materials, etc., included in this value.</i>) ↴	009700 99				
35	TOTAL (<i>Should equal total reported in 16, line A1</i>)	771000 00				

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18-21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, lines 1e.

Furniture and Fixture Product Classification - If applicable, classify furniture and fixture products based on the component materials from which they are made: Class 5- furniture and fixture products made from more than one material based on the material used for the frame, or if there is no frame, the predominant component material.

Upholstered Furniture - Upholstered furniture is interior seating furniture (excluding dining room, folding, and kitchen chairs) that accommodates one or more person and has a construction or frame with loose back, detachable back or seat cushions; or has a construction or frame with more than the front of the back or top surface of the seat covered.

Furniture in Suites - If your records are maintained in suites, an estimate of the distribution of the individual pieces (based on a sample of invoices or on cutting orders supplied to your production department) will be acceptable.

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Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
1	Custom architectural woodwork, millwork, and wood fixtures (including custom wood and plastics laminated fixture tops) (excluding kitchen counters and cabinets and bathroom vanities and vanity tops)	337212 0100			
2	School furniture (excluding stone, concrete and library furniture)	337127 1300			
3	Public bar, bowling center, cafeteria, and restaurant furniture	337127 8100			
4	Public building and related furniture (excluding bar, bowling center, cafeteria, restaurant, and school) Library furniture (including chairs, charging desks, reading tables, and study carrels)	337127 5111			
5	Church pews	337127 5121			
6	Public building tables, folding (including banquet)	337127 5141			
7	Stadium and bleacher seating (including grandstands)	337127 5191			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
8	Public building and related furniture (excluding bar, bowling center, cafeteria, restaurant, and school) - Continued Other public building chairs and seats (Specify kind) ↴ []	337127 5155	[][]	[][][]	[][][]	[][][]
9	Other public building and related furniture (Specify kind) ↴ []	337127 5196	[][]	[][][]	[][][]	[][][]
10	Hospital patient room and general purpose furniture (excluding beds and chairs)	337127 5198	[][]	[][][]	[][][]	[][][]
11	Institutional furniture, all other types (including ship furniture, amusement game cabinets, and industrial stools and work benches)	337127 B201	[][]	[][][]	[][][]	[][][]
12	Laboratory furniture and parts sold separately (excluding hospital beds, operating room furniture, and patient room furniture)	337127 B202	[][]	[][][]	[][][]	[][][]
13	Wood office furniture Seating (including upholstered)	337211 1100	[][]	[][][]	[][][]	[][][]
14	Desks and desk extensions	337211 4100	[][]	[][][]	[][][]	[][][]
15	Files, storage units, and tables	337211 7100	[][]	[][][]	[][][]	[][][]
16	Other wood office furniture (including panel and desk system accessories and components) (Specify kind) ↴ []	337211 A100	[][]	[][][]	[][][]	[][][]
17	Office furniture (excluding wood) Chairs, task and general (including upholstered)	337214 1115	[][]	[][][]	[][][]	[][][]
18	Other office seating (including upholstered) (Specify kind) ↴ []	337214 1221	[][]	[][][]	[][][]	[][][]
19	Desks and desk extensions	337214 4100	[][]	[][][]	[][][]	[][][]

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	Office furniture (excluding wood) - Continued					
	Office files					
20	Vertical, legal- and letter-size	337214 7111				
21	Horizontal (lateral), legal- and letter-size	337214 7211				
22	Other office files (<i>Specify kind</i>) ↴ [Redacted]	337214 311				
23	Office storage units and tables	337214 7411				
24	Office panel systems (including accessories and components)	337214 A315				
25	Other office furniture (including desking systems, accessories and components) (<i>Specify kind</i>) ↴ [Redacted]	337214 A227				
	Wood lockers, partitions, and shelving (excluding custom) (<i>Report custom wood lockers, partitions, and shelving on line 1</i>)					
26	Partitions, prefabricated, assembled and knock-down	337215 1111				
27	Shelving and lockers	337215 1141				
	Lockers, partitions, shelving, and storage racks (excluding wood)					
	Partitions, prefabricated, assembled and knock-down					
28	Toilet partitions	337215 7111				
29	Movable partitions (excluding freestanding)	337215 7121				
30	Other partitions (excluding accordion and folding door) (<i>Specify kind</i>) ↴ [Redacted]	337215 7131				
31	Shelving, commercial	337215 A111				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
32	Lockers, partitions, shelving, and storage racks (excluding wood) - Continued Bookstacks, lockers, and other shelving (Specify kind) ↴ [Redacted]	337215 A241				
33	Storage racks and accessories	337215 F100				
34	Wood fixtures (bank, office, and store) (excluding custom wood fixtures on line 1)	337215 5100				
35	Fixtures (bank, office, and store) (excluding wood)	337215 G500				
36	Wood furniture frames	337215 J300				
37	Furniture dimensions, fully machined ready for assembly, hardwood and softwood	337215 L115				
38	Furniture parts, plastic and metal (including frames, sleeper mechanisms, and other types) (excluding metal furniture hardware) (Specify kind) ↴ [Redacted]	337215 L125				
39	Wood kitchen cabinets, bathroom vanities, and related cabinetwork Custom, for permanent installation, sold directly to the customer at retail	337110 H100				
40	Custom, for permanent installation (excluding those sold directly to the customer at retail)	337110 4100				
41	Bathroom vanities and related cabinetwork for permanent installation (excluding those sold directly to the customer at retail)	337110 7100				
42	Stock line kitchen cabinets and related cabinetwork for permanent installation	337110 1100				
43	Kitchen cabinet and counter tops, wood and plastics laminated	337110 B100				
44	Bathroom vanity tops, wood and plastics laminated	337110 F100				
45	Wood moldings	321918 2100				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
46	Hardwood furniture cut stock and dimension	321912 6311				
47	Hardwood industrial cut stock, rough or surfaced, cut to size and semi and fully machined, ready for assembly	321912 6411				
48	All other products made in this establishment (<i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i>)					
49						
50						
51						
52						
53						
54	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>)					
55	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16, line A2.</i>)	999899 1000				
56	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)	999899 9000				
57	TOTAL (<i>Should equal total reported in 5</i>)	770000 0000				

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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