

17-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
1	Hydraulic fluid filter assemblies, nonaerospace With or without filter element installed, low pressure (below 301 psi) . . . . .	333999 3110			
2	With or without filter element installed, medium pressure (301 to 2,999 psi) . . . . .	333999 3120			
3	With or without filter element installed, high pressure (3,000 psi and above) . . . . .	333999 3130			
4	Filter replacement elements, nonaerospace Reusable (cleanable-type) . . . . .	333999 3140			
5	Nonreusable-type . . . . .	333999 3150			
6	Strainers and separators, filter parts, and accessories . . . . .	333999 3160			
7	Air supply filter assemblies and filter replacement elements, nonaerospace (excluding those shipped as part of an FR or FRL combo unit) Air exhaust mufflers, diffusers, and filter parts . . . . .	333999 4130			
8	Coalescing types (including elements sold separately) . . . . .	333999 4110			
9	Other types (including elements sold separately) . . . . .	333999 4120			

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**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
10	Filters for hydraulic and pneumatic fluid power systems, aerospace Hydraulic types . . . . .	333999 6110			
11	Pneumatic types . . . . .	333999 6120			
12	Filter and strainer assemblies (containment or housing devices) with or without filter element installed and parts (excluding for fluid power systems) For water (excluding parts, accessories, and fluid power) . . . .	333999 1104			
13	For fluids other than water (excluding parts, accessories, and fluid power) (Specify kind) ↴	333999 1108			
14	Reusable (cleanable) media for filters and strainers (excluding for fluid power) . . . . .	333999 1111			
15	Nonreusable media for filters and strainers (including disposable litter cartridges) (excluding for fluid power) . . . . .	333999 1212			
16	Parts and accessories for filters and strainers, sold separately (excluding for fluid power systems) . . . . .	333999 1389			
17	Separating equipment, other products for separating solids, liquids, or gasses Gas separating equipment . . . . .	333999 7218			
18	Steam and vapor separators . . . . .	333999 7425			
19	Centrifugals (including laboratory centrifuges) and separators (excluding cream, grain, and berry) . . . . .	333999 7321			
20	Sifting and screening machines . . . . .	333999 7436			
21	Parts for products used for separating solids, liquids, and gases (excluding parts for filters, strainers, and fluid power products)	333999 7451			
22	All other miscellaneous separatory products for general industrial use (complete units) (including products used for separating solids, liquids, and gases) (Specify kind) ↴	333999 7446			

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>23</b>	Gas generating equipment . . . . .	333999 7556				
<b>24</b>	Compressed air and gas dryers . . . . .	333999 7876				
<b>25</b>	Lubricators for pneumatic systems, sold separately . . . . .	333999 7877				
<b>26</b>	Lubricating systems, industrial, centralized, and automatic, for other than pneumatic systems (complete units) . . . . .	333999 7983				
<b>27</b>	Industrial robots, attachments, and parts . . . . .	333999 7109				
<b>28</b>	Mixers for general industrial processes, solids or liquids . . . . .	333999 7661				
<b>29</b>	Automatic fire sprinklers . . . . .	333999 7763				
<b>30</b>	Metal baling presses . . . . .	333999 7986				
<b>31</b>	Hydraulic jacks . . . . .	333999 7989				
<b>32</b>	Metal bellows, industrial-type . . . . .	333999 7997				
<b>33</b>	Parts for all other miscellaneous general industrial machinery and equipment . . . . .	333999 7998				
<b>34</b>	All other miscellaneous machinery for general industrial use (complete units) <i>(Specify kind)</i> ↴					
		333999 7994				
<b>35</b>	All other miscellaneous machinery products (excluding electrical and general industrial use) <i>(Specify kind)</i> ↴					
		333999 A100				
<b>36</b>	Flexible hose and tubing (including steel, stainless steel, aluminum, copper, alloys, and other types) . . . . .	332999 5100				
<b>37</b>	Punches, industrial prototypes, die parts, and other special tooling . . . . .	333514 0C10				
<b>38</b>	All other miscellaneous industrial valves (all metals, pressures, and types) (including safety valves) <i>(Specify kind)</i> ↴					
		332911 B100				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
39	Gates, globes, angles, straightway (Y-type) check, stop and check, cross, 3- and 4-way, and other industrial valves (excluding parts)	332911 1121				
40	Precision turned products, automotive (nonstandard items made from rod, bar, tube stock on screw machine turning centers)	332721 1100				
41	Precision turned products and parts (nonstandard items made from rod, bar, or tube stock on screw machine turning centers) (excluding automotive)	332721 3100				
42	Electroplating, plating, polishing, anodizing, and coloring	332813 0200				
43	Other steel sheet metal work (Specify kind)	332322 G326				
44	Receipts for machine shop job work and job order repairs	332710 0100				
45	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18				
46		26				
47		34				
48		42				
49		59				
50		67				
51	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.)	999899 2000				
52	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 15.)	999899 1000				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>53</b>	Receipts for installation (or construction) of products of this establishment . . . . .	999899 9012				
<b>54</b>	Other miscellaneous receipts (including receipts for repair work, etc.) . . . . .	999899 9090				
<b>55</b>	<b>TOTAL</b> (Should equal total reported in <b>5</b> ) . . . . .	770000 0000				

**23-29** Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

 Yes

 No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Area code	Number	Extension

Area code	Number

E-mail address

Date completed	Month	Day	Year

**Thank you for completing your 2012 ECONOMIC CENSUS form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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