

17-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
1	Sheet metal air-conditioning ducts (including dust collection ducts), stove pipe, furnace smoke pipe, and elbows . . .	332322 1100	1000 ft ²					
2	Aluminum, steel and other sheet metal culverts, flumes, irrigation pipes, etc. . .	332322 3100						
3	Aluminum, steel and other sheet metal roofing, all types, and roof drainage equipment (including eave troughs, etc.)	332322 7100	↑ 1000 ft ² ↓					
4	Metal flooring and siding Steel, aluminum, and other sheet metal siding (including residential, commercial, industrial, farm buildings, etc.)	332322 9101						
5	Fabricated sheet metal flooring	332322 9201						
6	Steel and aluminum sheet metal awnings, canopies, carports, patios, cornices, domes, copings, soffits, fascia and shutters	332322 A100						

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CONTINUE WITH **22** ON PAGE 7

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
7	Electronic enclosures Computer and peripheral equipment							
	Steel	332322 C101						
8	Aluminum	332322 C206						
9	Other sheet metal electronic enclosures (excluding computers) (including machine and metal housings, panels, and guards (steel and aluminum)) (Specify kind) ↴							
		332322 C311						
10	Metal studs, loading and nonload bearing (iron, steel, and aluminum)	332322 F100						
11	Other sheet metal work Steel and aluminum sheet metal roof ventilators	332322 G101						
	Steel Sheet metal work for heating, ventilation, and air-conditioning	332322 G107						
13	Restaurant and hotel kitchen sheet metal equipment	332322 G211						
14	Other steel sheet metal work (Specify kind) ↴							
		332322 G326						

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CONTINUE WITH **22** ON PAGE 8

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
	Other sheet metal work - Continued						
	Aluminum						
15	Sheet metal work for heating, ventilation, and air-conditioning	332322 G108					
16	Restaurant and hotel kitchen sheet metal equipment	332322 G321					
17	Other aluminum sheet metal work (Specify kind) ↴	332322 G331					
18	Other sheet metal work (metals other than steel and aluminum) (Specify kind) ↴	332322 G336					
19	Fabricated structural iron and steel for industrial buildings, metal bar joists, short span (open web)	332312 1101					
20	Architectural and ornamental work (excluding curtain wall and other exterior panels)						
	Iron and steel warm air and air-conditioning grills, registers, and air diffusers	332323 1201					
21	Iron, steel, and aluminum stairs, staircases, and fire escapes and expanded metal plaster base accessories (including corner beads, screens, grounds, etc.)	332323 3102					
22	Other grills (including open mesh partitions) (Specify kind) ↴	332323 1101					
23	Receipts for machine shop job work and job order repairs	332710 0100					
24	Plastics corrugated and flat panels (excluding foam and reinforced plastics)	326199 8111					
25	Furniture parts, plastic and metal (including frames and sleeper mechanisms and other types) (excluding metal furniture hardware) (Specify kind) ↴	337215 L125					

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33272089



CONTINUE WITH 22 ON PAGE 9

CONTINUE ON PAGE 9

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
26	Metal stamping (excluding automotive) (Specify kind) ↴ 	332116 WYWW						
27	Metal tanks and vessels, custom fabricated and field erected	332420 G400						
28	Precision turned products and parts (nonstandard items made from rod, bar, or tube stock on screw machine turnings centers) (excluding automotive)	332721 G400						
29	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.) 	18						
30		26						
31		34						
32		42						
33		59						
34		67						
35	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴ 	999899 2000						
36	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16.) . .	999899 1000						

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33272097



CONTINUE WITH 22 ON PAGE 10

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
	Miscellaneous receipts						
37	Sales of scrap and refuse	999899 9003					
38	Receipts for research and development	999899 9021					
39	Other miscellaneous receipts (including receipts for repair work, etc.)	999899 9090					
40	TOTAL (Should equal total reported in 5)	999899 9000					

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23-29 Not Applicable.

REMARKS (Please use this space for any explanation that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report _____ Title _____

Telephone	Area code	Number	Extension	Fax	Area code	Number

E-mail address _____

Date completed

Month	Day	Year

Thank you for completing your 2012 ECONOMIC CENSUS form.
 PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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