

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>1</b>	Asphalt				
	Paving grade . . . . .	324120 25			
<b>2</b>	Roofing grade . . . . .	324120 27			
<b>3</b>	Asphalts other than paving and roofing grades . . . . .	324120 29			
<b>4</b>	Glass fiber (including textile-type, bonded mat type, etc.) . . . . .	327212 04			
<b>5</b>	Roofing felts, unsaturated . . . . .	322120 32			
<b>6</b>	Roofing granules . . . . .	327992 03			
<b>7</b>	Sand and gravel . . . . .	212320 02			

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>8</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99			
<b>9</b>	<b>TOTAL</b> (Should equal total reported in <b>16</b> , line A1) . . . . .	771000 00			

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**18-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts				
					Quantity	Value, f.o.b. plant			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
<b>1</b>	Paving mixtures and blocks Liquid asphalt and tar paving materials Emulsified asphalt (including liquid additives) . . . . .	324121 0111							
<b>2</b>	Other liquid asphalt and tar paving materials (including cut backs) . . . . .	324121 0121							

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734	0730	0736	0733	0732	0731			
<b>3</b>	Paving mixtures and blocks - Continued							
	Asphalt and tar paving mixtures (excluding liquid) (including bituminous or asphaltic concrete, and asphaltic paving cements) . . . . .	324121 0131						
<b>4</b>	Other paving mixtures (excluding brick, concrete, granite, or stone) (Specify kind) ↘							
	[Redacted]	324121 0141						
<b>5</b>	Roofing asphalts and pitches, coatings, and cements							
	Roofing asphalt . . . . .	324122 1111						
<b>6</b>	Asphaltic roofing coatings and cements							
	Fibrated asphaltic coatings . . . . .	324122 1221						
<b>7</b>	Nonfibrated asphaltic coatings . . . . .	324122 1231						
<b>8</b>	Asphaltic roofing cements . . . . .	324122 1341						
<b>9</b>	Other roofing asphalts and pitches, coatings, and cements (including coal tar base coatings, cements, and roofing pitch) (Specify kind) ↘							
	[Redacted]	324122 1351						
<b>10</b>	Prepared asphalt and tar roofing and siding products (including saturated felts and boards for nonbuilding use)							
	Asphalt and tar saturated felts and boards for nonbuilding use . . . . .	324122 2711						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts				
					Quantity	Value, f.o.b. plant			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
	Prepared asphalt and tar roofing and siding products (including saturated felts and boards for nonbuilding use) - Continued								
	Smooth-surfaced roll roofing and cap sheets (including sanded talc, mica, and other fine material surfacing)								
<b>11</b>	Organic base . . . .	324122 2121							
<b>12</b>	Fiberglass base . . . .	324122 2131							
	Mineral-surfaced roll roofing and cap sheets (including 17- and 19-inch selvage edged)								
<b>13</b>	Organic base . . . .	324122 2241							
<b>14</b>	Fiberglass base . . . .	324122 2251							
	Modified bitumen membranes								
<b>15</b>	Styrene butadiene styrene (SBS) . . . .	324122 27C1							
<b>16</b>	Atactic polypropylene (APP) . . . . .	324122 27D1							
	Strip shingles								
	Organic base (excluding laminated)								
<b>17</b>	235 to 240 lb-sales sq . . . . .	324122 2361							
	All other weights (Specify weight) ↴								
<b>18</b>		324122 2371							

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
19	Prepared asphalt and tar roofing and siding products (including saturated felts and boards for nonbuilding use) - Continued	324122 24						
	Strip shingles - Continued							
20	Inorganic base (excluding laminated) 215 to 235 lb-sales sq . . . . .	324122 2591						
	All other weights (Specify weight) 7							
21	Organic and/or inorganic base laminated or multilayered shingles	324122 26A1						
22	Individual shingles, organic or inorganic base, all styles . . . . .	324122 26B1						
23	Saturated asphalt and tar felts (Report unsaturated felts on line 33.)	324122 27E1						
	Ply felts, organic base . . . . .							
24	Ply felts, fiberglass base . . . . .	324122 27F1						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts				
					Quantity	Value, f.o.b. plant			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
25	Prepared asphalt and tar roofing and siding products (including saturated felts and boards for nonbuilding use) - Continued	324122 27G1							
	Saturated asphalt and tar felts - Continued								
26	Other felts, organic base (Specify kind) ↴	324122 27H1							
	Other felts, fiberglass base (Specify kind) ↴								
27	Other prepared asphalt and tar products for roofing and siding (including board products and sheathing and felt base roll form and shingle form) (Specify kind) ↴	324122 27J1							
28	Crushed or broken stone Granite (including gneiss, syenite, and diorite) . . . . .	212313 0100	↑ short tons ↓						
29	Limestone (including dolomite, cement rock, marl, travertine, and calcareous tufa) . . . . .	212312 0100							
30	Other stone (including slate, marble, trap rock, sandstone, quartz, and miscellaneous types of stone) (Specify kind) ↴	212319 0121							
31	Construction sand and gravel (run of pit or bank, washed, screened, or otherwise treated) . . . . .	212321 0100							
32	Ready-mix concrete . . . . .	327320 0100							

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
<b>33</b>	Construction paper (including roofing felts, saturated and dry, seathing paper, floorcovering felts, automotive, insulated paper blankets, etc.) . . . . .	322121 E100						
	All other products made in this establishment ( <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i> )							
<b>34</b>		18						
<b>35</b>		26						
<b>36</b>		34						
<b>37</b>		42						
<b>38</b>		59						
<b>39</b>		67						
<b>40</b>	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) ↘							
		999899 2000						
<b>41</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16, line A2.</i> ) . . . . .	999899 1000						
<b>42</b>	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.) . . . . .	999899 9000						
<b>43</b>	<b>TOTAL</b> ( <i>Should equal total reported in 5</i> ) . . . . .	770000 0000						

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23-25 Not Applicable.

26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to B

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

2012		
\$ Bil.	Mil.	Thou.

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to C

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

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**26** SPECIAL INQUIRIES - Continued

**C. MINING OPERATIONS**

1. Did you mine the materials used to manufacture the products reported in item **22** at this location?

8011  Yes - Go to line 2

8012  No - Go to **30**

2. Report the quantity of minerals mined at this mine or pit whether sold, transferred, added to inventories, or used in further processing

Mark "X" if None

Quantity Mined for all purposes

a. Construction sand and gravel (run of pit or bank, washed, screened, or otherwise treated) . . . . . 8037 

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 short tons

b. Crushed or broken stone

(1) Limestone (including dolomite, cement rock, marl, travertine, and calcarenite, tufa) . . . . . 8035 

--	--	--	--	--	--	--	--	--	--	--

 short tons

(2) Granite (including gneiss, syenite, and diorite) . . . . . 8038 

--	--	--	--	--	--	--	--	--	--	--

 short tons

(3) Other stone (including slate, marble, trap rock, sandstone, quartz, and miscellaneous types of stone) . . . . . 8039 

--	--	--	--	--	--	--	--	--	--	--

 short tons

3. Report the wages paid and hours worked by mine or pit workers at the mine or pit operated at the same location as the manufacturing plant

Mark "X" if None

2012

Amount

\$ Mil.

Thou.

a. Wages paid to workers at mine or pit (as reported in **7** part B) . . . . . 8031 

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Mark "X" if None

2012

Hours

Thou.

b. Worker-hours at mine or pit (as reported in **7** part D) . . . . . 8032 

--	--	--	--	--	--	--	--	--	--	--

Mark "X" if None

2012

Amount

\$ Mil.

Thou.

4. Report the cost of supplies, fuels, electric energy, and contract work for this mine or pit (reported in **16**) . . . . . 8033 

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**27-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Tele-  
phone

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed

Month	Day	Year
<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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