

**17 and 18** Not Applicable.

**19** TYPE OF OPERATION  
(Mark "X" ALL that apply.)

**Operations performed in this establishment during 2012**

- 0620 260  Sawing lumber from logs or bolts
- 256  Contract or custom sawing lumber from logs or bolts owned by others
- 278  Manufacturing hardwood veneer/plywood
- 280  Manufacturing softwood veneer/plywood
- 262  Manufacturing wood containers and pallets
- 270  Millwork, including flooring, molding, and stair work
- 272  Manufacturing wood trusses
- 240  Performing other manufacturing operations (Specify kind)

INFORMATION COPY  
DO NOT USE TO REPORT

0621

**20 and 21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
<b>1</b>	Wood chips (excluding field chips) . . . . .	321113 5500			
	Miscellaneous wood products				
<b>2</b>	Finished wood moldings for mirrors and pictures . . . . .	321999 0111			
<b>3</b>	Cork and cork products of natural, waste (including granulated and ground), and composition cork (excluding gaskets) . . . . .	321999 0114			

CONTINUE WITH **22** ON PAGE 7

32173064

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	Miscellaneous wood products - Continued					
4	Wood statuettes and other ornaments (including ashtrays, bookends, plaques, and trophies) <i>(Specify kind)</i> ↴ [Redacted]	321999 0121				
5	Wood tableware and kitchenware	321999 0124				
6	Wood fence pickets, posts, and rails assembled into fence sections	321999 0127				
7	Wood toothpicks, skewers, candy sticks, ice cream sticks, tongue depressors, drink mixers, and similar small wood wares	321999 0131				
8	Firewood and fuel wood containing an added binder (including compressed logs)	321999 0134				
9	Bamboo, rattan, willow, and chip basketwork, wickerwork, and related products of fibrous vegetable substances (excluding furniture and laundry hampers)	321999 0137				
10	Wood handtool handles Striking tool handles (axe, pick, hammer, etc.)	321999 0144				
11	Other handtool handles (including spade, shovel, rake, scythe, and other mechanics, farm, garden, household, etc.) <i>(Specify kind)</i> ↴ [Redacted]	321999 0147				
12	Wood broom, mop, and paintbrush handles	321999 0151				
13	Other wood handles, wood tools, tool bodies, and backs for brooms, mops, and brushes <i>(Specify kind)</i> ↴ [Redacted]	321999 0154				
14	Wood dowels and dowel pins (plained or sanded, grooved, or otherwise advanced in condition)	321999 0157				
15	Wood stepladders	321999 0161				
16	Wood rung ladders (nonextension, extension, and scaffolding ladders)	321999 0164				

INFORMATION COPY  
DO NOT USE TO REPORT

32173072



CONTINUE WITH **22** ON PAGE 8

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Miscellaneous wood products - Continued				
17	Wood reels for wire and cable . . . . .	321999 0167			
18	Wood flour . . . . .	321999 0171			
19	Wood toilet seats (including molded wood) . . . . .	321999 0174			
20	Kiln-dried lumber manufactured from purchased lumber . . . . .	321999 0173			
21	Receipts for contract kiln drying . . . . .	321999 0194			
	Wood cabinets, used as housings				
22	Television, audio, and television and audio combination . . . . .	337129 0311			
23	All other types (including sewing machine) . . . . .	337129 0321			
24	Receipts for contract resawing and planing . . . . .	321912 9131			
25	Wood jewelry boxes, silverware chests, instrument cases, cigar and cigarette boxes, microscope cases, tool or utility cases, and similar boxes, cases, and chests . . . . .	321920 7151			
26	All other miscellaneous wood products ( <i>Specify kind</i> ) ↴  	321999 0195			
27	All other products made in this establishment ( <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i> )  	18			
28		26			
29		34			
30		42			
31		59			

INFORMATION COPY  
DO NOT USE TO REPORT

32173080



CONTINUE WITH **22** ON PAGE 9

CONTINUE ON PAGE 9

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>32</b>		67				
<b>33</b>	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> )					
<b>34</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16.</i> )	999 99 2 00				
<b>35</b>	Miscellaneous receipts					
	Sales of scrap and refuse	999899 9003				
<b>36</b>	Other miscellaneous receipts (including receipts for repair work, etc.)	999899 9090				
<b>37</b>	<b>TOTAL</b> ( <i>Should equal total reported in 5</i> )	770000 0000				

INFORMATION COPY  
DO NOT USE TO REPORT

**23-29** Not Applicable.

REMARKS (*Please use this space for any explanations that may be essential in understanding your reported data.*)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

 Yes

 No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Telephone	Area code	Number	Extension

Fax	Area code	Number

E-mail address

Date completed	Month	Day	Year

**Thank you for completing your 2012 ECONOMIC CENSUS form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

32173098

