

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product codes 999899 1001 and/or 999899 1002, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
<b>1</b>	Sweeteners						
	Artificial sweeteners (solids) . . . . .	325998 57	1000 lb				
<b>2</b>	Glucose syrup (corn syrup) . . . . .	311221 06					
<b>3</b>	Sugar, cane and beet (in terms of sugar solids) . . . . .	311310 01	short tons				
<b>4</b>	Honey - receipts . . . . .	112900 00					
<b>5</b>	Other natural sweeteners, including dextrose, molasses, and blends of corn sweeteners and sugar (solids), excluding honey . . . . .	311000 03	1000 lb				
<b>6</b>	Chocolate (compounds, cocoa, chocolate liquor, coatings, chocolate flavoring, etc.)	311320 01					
<b>7</b>	Flavorings (natural, imitation, etc.), excluding chocolate . . . . .	001900 36					
<b>8</b>	Corn flour, grits, meal, and flakes . . . . .	311211 16	hundred-weight				

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
9	Wheat flour . . . . .	311211 01	hundred-weight					
10	Safflower and sunflower - receipts . . . . .	111110 01						
11	Prepared cake mixes . . . . .	311000 08	↑ 1000 lb ↓					
12	Other prepared mixes, including sweetgoods . . . . .	311000 10						
13	Fats and oils, all types, purchased . . . . .	311000 12						
14	Shelled peanuts . . . . .	115114 41						
15	Soybeans, whole, meal, and concentrate	111100 03	short tons					
16	Other seeds, nuts, and beans, excluding cottonseed and soybean . . . . .	111000 04						
17	Milk and milk products . . . . .	311500 00	1000 gal					
18	Fruits and vegetables		↑ 1000 lb ↓					
	Fresh and dried fruits . . . . .	001900 45						
19	Concentrated fruit juices . . . . .	311421 03	1000 gal					
20	Frozen fruits and vegetables (for further processing) . . . . .	311411 05	1000 lb					
21	White potatoes . . . . .	111211 00	↑ short tons ↓					
22	All other fresh vegetables, excluding white potatoes and sweet corn . . . . .	111210 07						
23	Dried vegetables, excluding potatoes and corn . . . . .	311423 09						
24	Packaging materials							
	Glass containers . . . . .	327213 01						
25	Metal cans, lids, ends, and parts . . . . .	332431 02						

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company					
				Quantity	Cost, including delivery cost (freight-in)				
					\$ Bil.	Mil.	Thou.		
0634		0630	0636	0632	0631				
Packaging materials - Continued									
26	Paperboard containers, boxes, and corrugated paperboard . . . . .	322210 01							
27	Bags (uncoated paper and multiwall)	322224 01							
28	Packaging paper and plastic film (coated and laminated) . . . . .	001100 04							
29	Cost of all other material and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99							
30	<b>TOTAL</b> (Should equal total reported in 16, line A1) . . . . .	771000 00							

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**18-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1010 and 999899 1090.

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Nuts							
1	Nuts (salted, roasted, cooked, or blanched), sold in bulk . . . . .	311911 1141						
2	Canned nuts (salted, roasted, cooked, or blanched) . . . . .	311911 1271						
3	All other packaged nuts, including all types of seeds, (salted, roasted, cooked, or blanched) . . . . .	311911 13B1						
	Peanut butter							
4	Consumer sizes . . . . .	311911 4111	1000 lb					
5	Commercial sizes and bulk . . . . .	311911 4121	↓					
	Chips, sticks, curls, etc.							
6	Potato chips and sticks (plain and flavored) . . . . .	311919 1100						
7	Corn chips and related products (tortilla chips, corn chips, and curls) . . . . .	311919 4300						
8	Other chips, sticks (hard pretzels, bacon rinds, popcorn, etc., excluding candied) excluding crackers, soft pretzels, and nuts . . . . .	311919 7300						
9	Baking powder . . . . .	311999 7111						
10	Yeast . . . . .	311999 7161						
11	Vinegar . . . . .	311941 1201						
12	Cider . . . . .	311941 1205						
	Salad dressings, mayonnaise, and sandwich spreads							
13	Spoon-type salad dressing, including mayonnaise, sandwich spreads, refrigerated dressings, and all other semisolid-type dressings . . . . .	311941 7511						
14	Pourable type salad dressing (reduced calorie, cheese, vinegar and oil, etc.)	311941 7611						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
15	Prepared sauces (mustard, worcestershire, soy, horseradish, and sauces used as a condiment to meat, vegetable, and seafood), excluding tomato based sauces and sauces comprised of 20% or more meat . . . . .	311941 4200	1000 gal					
16	Canned catsup . . . . .	311421 D401						
17	Other canned tomato-based sauces, excluding catsup . . . . .	311421 D405						
18	Canned jams, jellies, and preserves . . . . .	311421 G100						
19	Canned and fresh fruit juices, nectars, and concentrates . . . . .	311421 K100						
20	Pickles and other pickled products, including horseradish . . . . .	311421 P100						
21	Chinese noodles (not frozen or canned) . . . . .	311999 P121						
22	Cracker sandwiches . . . . .	311999 P111						
23	Dry mix food preparations, including dry dip and salad, seasoning, gravy, and frosting mixes . . . . .	311942 7300						
24	Spices Table salt . . . . .	311942 1411						
25	Pepper, white and black, and other spices in consumer sizes (less than 1 pound) . . . . .	311942 1511						
26	Pepper, white and black, and other spices in commercial sizes (1 pound or more) . . . . .	311942 1611						
27	Sweetening syrups and molasses . . . . .	311999 4100						
28	Liquid beverage bases Liquid beverage bases, excluding use by soft drink bottlers . . . . .	311930 1100						
29	Liquid beverage bases (concentrates and syrups) for sale by soft drink bottlers to trade or nonbottler distributors . . . . .	311930 4100						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Other flavoring agents, excluding chocolate							
30	Soft drink flavoring syrup (sold in bulk)	311930 5100						
31	Flavoring syrups for fountain, ice cream, and home beverage use, excluding liquid beverage bases, soft drinks in bulk, and chocolate syrups	311930 8111						
32	Flavoring powders, tablets, and paste, including dry mix cocktails	311999 J100						
33	Flavoring extracts, emulsions, and other liquid flavors and food colorings, excluding synthetic	311942 610						
34	Fruit (crushed or whole) and concentrated fruit juice products, excluding frozen or hot pack, for fountain and ice cream flavoring agent use	311930 8151						
	Chocolate and chocolate-type confectionery products, made from purchased chocolate not retailed at manufacturing establishment							
35	Solid chocolate	311330 1101	1000 lb					
36	Solid with inclusions	311330 1104						
37	Enrobed or molded with candy, fruit, nut, or granola center	311330 1107						
38	Enrobed or molded with a bakery product center	311330 1115						
39	Panned chocolate	311330 1121						
40	Assortments and all other chocolate and chocolate-type confectionery products	311330 1126						
41	Chocolate and chocolate-type confectionery products, made from purchased chocolate retailed at manufacturing establishment	311330 2100						
42	Perishable prepared foods, including salads and sandwiches, vegetables and potatoes peeled and cut, Mexican specialties, pizza, tofu (not frozen or canned), and fresh macaroni products	311991 0B00						
43	Purchased macaroni and noodle products (packaged with other purchased ingredients)	311999 B100						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
44	Eggs (dried, frozen, or liquid) . . . . .	311999 G100						
45	Dry macaroni, spaghetti and egg noodle products, made in the same establishment, excluding canned or frozen . . . . .	311823 0300						
46	Breakfast cereal, excluding infant's cereal	311230 0111						
47	Infant's cereal . . . . .	311230 0112						
48	Desserts (ready-to-mix) Cornstarch or gelatin base, consumer sizes (less than 1 pound) . . . . .	311999 1112						
49	Cornstarch or gelatin base, commercial sizes (1 pound or more) . . . . .	311999 1114						
50	Desserts (ready-to-mix), other bases . . . . .	311999 1151						
51	All other food preparations (canned pudding, frosting, coconut, honey, pectin and unpopped popcorn) . . . . .	311999 P131						
52	All other products made in this establishment ( <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i> )	18						
53		26						
54		34						
55		42						
56		59						
57		67						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>58</b>	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> )	999899 2000						
<b>59</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16, line A2.</i> ) Sale of green olives, bought and sold without further manufacture or processing, other than repacking	999899 1010						
<b>60</b>	Other sales of products bought and sold without further manufacture, processing, or assembly	999899 1090						
<b>61</b>	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999899 9000						
<b>62</b>	<b>TOTAL</b> ( <i>Should equal total reported in 5</i> )	770000 0000						

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**23-25** Not Applicable.

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**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

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**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

**27-29** Not Applicable.

31120199



REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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