

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ greatly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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| Line No. | Materials, parts, and supplies  | Census material code | Unit of measure for quantities | Consumption of purchased materials and of materials received from other establishments of your company |  |      |       |
|----------|---|----------------------|--------------------------------|--|--|------|-------|
|          |   |                      |                                | Quantity   | Cost, including delivery cost (freight-in) |      |       |
|          |   |                      |                                |  | \$ Bil.                                    | Mil. | Thou. |
| 0634     |   | 0630                 | 0636                           | 0632   | 0631                                       |      |       |
| <b>1</b> | Poultry and small game slaughtered<br><i>(Report quantity in live weight.)</i>  |                      | ↑<br>1000 lb<br>↓              |  |  |      |       |
|          | Young chickens (including commercial broilers) . . . . .  | 112320 01            |                                |  |  |      |       |
| <b>2</b> | Hens and other chickens (or fowl) . . . . .   | 112320 03            |                                |  |  |      |       |
| <b>3</b> | Turkeys . . . . .   | 112330 00            |                                |  |  |      |       |
| <b>4</b> | Other poultry and small game (including ducks, geese, rabbits, etc.)  | 112390 00            |                                |  |  |      |       |
| <b>5</b> | Dressed poultry purchased as such for processing (including cooking, smoking, raw-boning, canning, freezing, and dehydrating) <i>(Cost of poultry killed in other plants and cut up in this plant for resale fresh should be excluded and reported as cost of resales in 16, line A2.) (Report quantity in dressed weight.)</i> . . . . . | 311615 00            |                                |  |  |      |       |
| <b>6</b> | Shell eggs . . . . .  | 112310 05            | cases (30 doz)                 |  |  |      |       |

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

| Line No. | Materials, parts, and supplies  | Census material code | Unit of measure for quantities | Consumption of purchased materials and of materials received from other establishments of your company |  |      |       |  |
|----------|---|----------------------|--------------------------------|--|--|------|-------|--|
|          |   |                      |                                | Quantity   | Cost, including delivery cost (freight-in) |      |       |  |
|          |   |                      |                                |  | \$ Bil.                                    | Mil. | Thou. |  |
| 0634     |   | 0630                 | 0636                           | 0632   | 0631                                       |      |       |  |
| 7        | Paperboard containers, boxes, and corrugated paperboard . . . . .   | 322210 01            |                                |  |  |      |       |  |
| 8        | Packaging paper and plastics film (coated and laminated) . . . . .  | 001900 84            |                                |  |  |      |       |  |
| 9        | Bags (plastics, foil, and coated paper) . . . . .   | 001900 81            |                                |  |  |      |       |  |
| 10       | Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) | 009700 09            |                                |  |  |      |       |  |
| 11       | <b>TOTAL</b> (Should equal total reported in 16, line A1) . . . . .   | 771000 00            |                                |  |  |      |       |  |

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**18** Not Applicable.

**19** TYPE OF OPERATION  
(Mark "X" the ONE box that best describes the operation performed at this establishment during 2012.)

**Method of operation of this establishment**

- 0620 102  Custom slaughtering of poultry, livestock, or small game owned by others
- 104  Meat and poultry products processed chiefly from poultry, livestock, or small game slaughtered in this establishment
- 106  Processing poultry, meat, or small game from poultry or meat slaughtered elsewhere
- 109  Chiefly retailing or wholesaling poultry and meat products purchased and resold

**20 and 21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

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**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

Poultry or small game killed in other establishments and eviscerated or cut up in this establishment should be included in "Resales," line .

| Line No.  | Products and services   | Census product code | Products shipped and other receipts |      |       |  |
|-----------|---|---------------------|-------------------------------------|------|-------|--|
|           |   |                     | Value, f.o.b. plant                 |      |       |  |
|           |   |                     | \$ Bil.                             | Mil. | Thou. |  |
| 0734      |   | 0730                | 0731                                |      |       |  |
| <b>1</b>  | Young chickens (usually under 90 weeks of age, including bulk, chilled, frozen, whole, and parts) . . . . .   | 311615 1600         |                                     |      |       |  |
| <b>2</b>  | Hens and fowl (including frozen, whole, and parts) . . . . .  | 311615 4100         |                                     |      |       |  |
| <b>3</b>  | Turkeys (including frozen, whole, and parts) . . . . .  | 311615 7400         |                                     |      |       |  |
| <b>4</b>  | Other poultry and small game (including frozen, whole, and parts) (Specify kind) ↴<br><br>  | 311615 A100         |                                     |      |       |  |
| <b>5</b>  | Processed poultry and small game (excluding soups), containing 20 percent or more poultry or meat . . . . .   | 311615 D100         |                                     |      |       |  |
| <b>6</b>  | Pork<br>Smoked hams and picnics (excluding canned), made from purchased carcasses . . . . .   | 311612 1231         |                                     |      |       |  |
| <b>7</b>  | Boiled ham, barbecue pork, and other cooked meats (excluding canned meats and sausage), made from purchased carcasses . . . . .   | 311612 1671         |                                     |      |       |  |
| <b>8</b>  | Boxed meat (beef, pork, lamb, etc.), made from purchased carcasses . . . . .  | 311612 A111         |                                     |      |       |  |
| <b>9</b>  | Frozen ground meat patties, portion control meats, pork rind pellets (including pork cracklings), and other processed, frozen, or cooked meats, made from purchased carcasses . . . . . | 311612 A511         |                                     |      |       |  |
| <b>10</b> | Other sausage, smoked or cooked (bologna, liverwurst, Polish sausage, etc.) (excluding canned), made from purchased carcasses (Specify kind) ↴<br><br>                                  | 311612 4441         |                                     |      |       |  |
| <b>11</b> | Animal and marine feed and fertilizer by-products . . . . .   | 311613 5YWW         |                                     |      |       |  |

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No.  | Products and services  | Census product code | Products shipped and other receipts |      |       |  |
|-----------|--|---------------------|-------------------------------------|------|-------|--|
|           |  |                     | Value, f.o.b. plant                 |      |       |  |
|           |  |                     | \$ Bil.                             | Mil. | Thou. |  |
| 0734      |  | 0730                | 0731                                |      |       |  |
|           | All other products made in this establishment ( <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i> ) |                     |                                     |      |       |  |
| <b>12</b> |  | 18                  |                                     |      |       |  |
| <b>13</b> |  | 26                  |                                     |      |       |  |
| <b>14</b> |  | 34                  |                                     |      |       |  |
| <b>15</b> |  | 42                  |                                     |      |       |  |
| <b>16</b> |  | 59                  |                                     |      |       |  |
| <b>17</b> |  | 67                  |                                     |      |       |  |
|           | Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) ↘   |                     |                                     |      |       |  |
| <b>18</b> |  | 999899 2000         |                                     |      |       |  |
| <b>19</b> | Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16, line A2.</i> ) . . . . .  | 999899 1000         |                                     |      |       |  |
| <b>20</b> | Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.) . . . . .   | 999899 9000         |                                     |      |       |  |
| <b>21</b> | <b>TOTAL</b> ( <i>Should equal total reported in 5</i> ) . . . . .   | 770000 0000         |                                     |      |       |  |

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**23-25** Not Applicable.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

| 2012    |      |       |
|---------|------|-------|
| \$ Bil. | Mil. | Thou. |
|         |      |       |

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

| 2012    |      |       |
|---------|------|-------|
| \$ Bil. | Mil. | Thou. |
|         |      |       |

**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) . . . . . 1019

| 2012    |      |       |
|---------|------|-------|
| \$ Bil. | Mil. | Thou. |
|         |      |       |

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

**27-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

|      |                      |                      |    |                      |                      |
|------|----------------------|----------------------|----|----------------------|----------------------|
| FROM | Month                | Year                 | TO | Month                | Year                 |
|      | <input type="text"/> | <input type="text"/> |    | <input type="text"/> | <input type="text"/> |

Name of person to contact regarding this report

Title

|                      |                      |                      |
|----------------------|----------------------|----------------------|
| Area code            | Number               | Extension            |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |

|                      |                      |
|----------------------|----------------------|
| Area code            | Number               |
| <input type="text"/> | <input type="text"/> |

E-mail address

|                |                      |                      |                      |
|----------------|----------------------|----------------------|----------------------|
| Date completed | Month                | Day                  | Year                 |
|                | <input type="text"/> | <input type="text"/> | <input type="text"/> |

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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