

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17** below. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1090 and 999899 1010.

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
1	Fresh fruits							
	Oranges	111310 00						
2	Apples	111331 00	short tons					
3	Apricots	111339 01						
4	Grapes	111332 00	short tons					
5	Peaches	111339 03						
6	Pears	111339 05						
7	Pineapples	111339 07						

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
8	Fresh fruits - Continued							
	Grapefruit	111320 00						
9	Other fresh fruits	111300 04						
	Fresh vegetables							
10	Sweet corn	111219 05	short tons					
11	Green (snap) or wax beans	111219 03						
	Sweeteners							
12	Sugar, cane and beet (in terms of sugar solids)	311310 01						
13	High fructose corn syrup (in terms of solids) (HFCS)	311221 03						
14	Crystalline fructose (dry fructose)	311221 17	1000 lb					
15	Dextrose and corn syrup (including corn syrup solids) (dry weight)	311221 19						
16	Dressed Poultry, purchased for processing (cooking, smoking, canning, raw-boning, freezing, dehydrating)	311615 00						
17	Dried fruit and beans	311423 11	short tons					
18	Concentrated fruit juices	311421 03	1000 gal					
19	Frozen fruits and vegetables (for further processing)	311411 05	1000 lb					
20	Tomato paste (24 percent NTSS equivalent)	311421 05						
21	Wheat flour	311211 01	hundred-weight					
22	Fats and oils	311000 17	short tons					
23	Printed labels	323100 00						

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
24	Flexible packaging materials	001900 03						
25	Paperboard boxes, containers, and corrugated paperboard	322210 01						
26	Metal cans, lids, ends, and parts	32431 02						
27	Glass containers	327213 01						
28	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99						
29	TOTAL (Should equal total reported in 16, line A1)	771000 00						

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18-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1010 and 999899 1090.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
1	Canned vegetable juices	311421 A100						
2	Canned and fresh fruit juices, nectars, and concentrates	311421 K100						
3	Canned catsup	311421 D401						
4	Other canned tomato-based sauces (excluding catsup)	311421 D405						
5	Canned vegetables	311421 5100						
6	Canned fruits (excluding baby foods)	311421 1100						
7	Canned jams, jellies, and preserves	311421 G100						
8	Pickles and other pickled products (including horseradish)	311421 P100						
9	Canned soups and stews (excluding frozen and seafood)	311422 4100						
10	Canned seafood (including soups, stews, and chowders)	311711 0800	1000 lb					
11	Canned dry beans	311422 7100						
12	Canned baby foods (excluding cereal and biscuits)	311422 2101						
13	Other canned specialty and nationality foods	311422 2105						
14	Canned meats (excluding dog, cat, and baby food), made from purchased carcasses	311612 7100						
15	Prepared sauces Mustard, worcestershire, soy, horseradish, and sauces used as a condiment to meat, vegetable, and seafood (excluding tomato based sauces and sauces comprised of 20% or more meat)	311941 4200	1000 gal					
16	Spoon-type salad dressing (including mayonnaise, sandwich spreads, refrigerated dressings, and all other semisolid-type dressings)	311941 7511						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
17	Soft drinks Non-carbonated, fruit drinks, cocktails and ades, with or without some real juice or concentrates	312111 A411	1000 gal					
18	Non-carbonated, all other types, fruit drinks, cocktails and ades, with or without some real juice or concentrates (Specify kind) ↴	312111 A311						
19	Fruit, crushed or whole, and concentrated fruit juice products (excluding frozen, hot pack), for fountain and soft drink flavoring agent use	311930 8151						
20	Sweetening syrups and molasses	311999 4100						
21	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18						
22		26						
23		34						
24		42						
25		59						
26		67						
27	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴	999899 2000						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
		0734	0736	0732	0731			
28	Resales - Sales of products bought and sold without further manufacture, processing, or assembly <i>(The cost of such items should be reported in 16, line A2.)</i> Sale of green olives, bought and sold without further manufacture or processing, other than repackaging	999899 1010						
29	Other sales of products bought and sold without further manufacture, processing, or assembly	999899 1090						
30	Miscellaneous receipts (including receipts for repair work, sales of scrap and reuse, etc.)	999899 9000						
31	TOTAL <i>(Should equal total reported in 5)</i>	770000 0000						

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (*regardless of materials ownership and based on specifications provided by the contracting company*) 1019

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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