

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

INFORMATION COPY  
 DO NOT USE TO REPORT

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
	Grains		↑ short tons ↓				
<b>1</b>	Wheat . . . . .	111140 01					
<b>2</b>	Oats . . . . .	111199 13					
<b>3</b>	Corn . . . . .	111150 02					
<b>4</b>	Rice, rough . . . . .	111160 01					
<b>5</b>	Barley . . . . .	111199 04					
<b>6</b>	Other grains (excluding wheat, oats, corn, barley, and rice (rough)) . . . . .	111100 06	1000 bushels				
<b>7</b>	Corn grits . . . . .	311211 19					
<b>8</b>	Corn meal and flakes . . . . .	311211 21	hundred-weight				

CONTINUE WITH **17** ON PAGE 12

CONTINUE ON PAGE 12

31104110



**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
9	Wheat flour . . . . .	311211 01	hundred-weight					
10	Flour, other than wheat . . . . .	311211 33						
	Sugar, cane and beet, in terms of sugar solids							
11	White . . . . .	311310 06						
12	Brown . . . . .	311310 09						
13	Fats and oils . . . . .	311000 17	short tons					
14	Raisins . . . . .	311423 07						
15	Dried fruits (excluding raisins) . . . . .	311423 13	hundred-weight					
16	Nut meats, dried or dehydrated . . . . .	311911 03						
17	Nuts and nut meats, raw . . . . .	111000 31						
18	Flavorings, natural, imitation, etc. (excluding chocolate) . . . . .	001900 36						
19	Vitamins . . . . .	325412 09						
	Packaging materials							
20	Packaging paper and plastics film (coated and laminated) . . . . .	001900 84						
21	Bags (plastics, foil, and coated paper)	001900 81						
22	Bags (uncoated paper and multiwall)	322224 01						
23	Paperboard containers, boxes, and corrugated paperboard . . . . .	322210 01						

INFORMATION COPY  
DO NOT USE TO REPORT

31104128



CONTINUE WITH **17** ON PAGE 13

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
<b>24</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99						
<b>25</b>	<b>TOTAL</b> (Should equal total reported in 16, line A1) . . . . .	771000 00						

**INFORMATION COPY  
DO NOT USE TO REPORT**

**18-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts, including interplant transfers				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>1</b>	Breakfast cereal (excluding infant's cereal) . . . . .	311230 0111						
<b>2</b>	Infant's cereal . . . . .	311230 0121						

CONTINUE WITH 22 ON PAGE 14

31104136

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts, including interplant transfers				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Flour mixes and dough manufacturing from purchased flour							
<b>3</b>	Pancake and waffle mixes . . . . .	311822 0211						
<b>4</b>	Cake mixes (including gingerbread) . . . . .	311822 0121						
<b>5</b>	Other prepared flour mixes (including cookie, piecrust, doughnut, and other sweet yeast goods mixes) (Specify kind) ↴ [Redacted]	311822 0124						
<b>6</b>	Cracker sandwiches, made from crackers produced in same plant . . . . .	311821 2221						
<b>7</b>	Saltines and all other crackers, cracker meal and crumbs, biscuits, and related products . . . . .	311821 2501						
<b>8</b>	Chips, sticks, curls, etc. Potato chips and sticks (plain and flavored) . . . . .	311919 1100						
<b>9</b>	Corn chips and related products (tortilla chips, corn chips, and curls) . . . . .	311919 4300						
<b>10</b>	Other chips, sticks (hard pretzels, bacon rinds, popcorn (excluding candied), etc.) (excluding crackers, soft pretzels, and nuts) . . . . .	311919 7300						
<b>11</b>	Macaroni and noodle products, purchased, packaged with other ingredients made in the same establishment (excluding canned or frozen) . . . . .	311423 7500						
<b>12</b>	Dried and dehydrated food products (Specify kind) ↴ [Redacted]	311423 WYWW						
<b>13</b>	Nonchocolate-type confectionery products, made and packaged for shipment, not retailed at manufacturing establishment Hard candy . . . . .	311340 1101	↑ 1000 lb ↓					
<b>14</b>	Chewy candy (including granola bars)	311340 1104						

INFORMATION COPY  
DO NOT USE TO REPORT

31104144



CONTINUE WITH **22** ON PAGE 15

CONTINUE ON PAGE 15

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts, including interplant transfers				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Nonchocolate-type confectionery products, made and packaged for shipment, not retailed at manufacturing establishment - Continued		1000 lb ↑ ↓					
15	Soft candy . . . . .	311340 1107						
16	Iced/coated . . . . .	311340 1115						
17	Panned . . . . .	311340 1122						
18	Licorice and licorice type . . . . .	311340 1126						
	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)							
19		18						
20		26						
21		34						
22		42						
23		59						
24		67						
25	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↘							
		999899 2000						
26	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.) . . . . .							
		999899 1000						

INFORMATION COPY  
DO NOT USE TO REPORT

31104151



CONTINUE WITH 22 ON PAGE 16

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts, including interplant transfers				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>27</b>	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.) . . . . .	999899 9000						
<b>28</b>	<b>TOTAL</b> (Should equal total reported in <b>5</b> ) . . . . .	770000 0000						

**23-25** Not Applicable.

**INFORMATION COPY  
DO NOT USE TO REPORT**

31104169



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

INFORMATION COPY  
DO NOT USE TO REPORT

2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

2012		
\$ Bil.	Mil.	Thou.

**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (*regardless of materials ownership and based on specifications provided by the contracting company*) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

**27-29** Not Applicable.

31104177

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**INFORMATION COPY  
DO NOT USE TO REPORT**

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

31104185

