# If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.



## DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in 22. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials..." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . " Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other\_direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be laported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and (their hinding charges).

If purchases or transfers do not differ fig. in anti-yillom the amounts cetumly by timb production, you may report the cost of purchases or transfers flowever, if consumption of if resign rejeably from the amounts purchased or transferred, these amounts should be adjusted for local parties in the materials and supplies inventories by adding the beginning inventory to the amount purchased of transferred and subtracting ending inventory.

Contract Work - Include the materials approximately approx

Contract Work - Include a track the last consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in 16, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in to, line A2, not in to. The value of these products shipped by this establishment should be reported in 22 under Census product code 999899 1000, "Resales."

Jo.	Materials nexts and supplies	Census material	Census material Unit of measure for		Consumption of purchased materials and of n received from other establishments of your consumption of purchased materials and of n received from other establishments.				
Line No.	Materials, parts, and supplies	code	quantities	Quantity		Cost, including delivery cost (freight-in)			
	0634	0630	0636	0632	\$ Bil.	Mil.	Thou.		
1	Corn	111150 02	0000	1002					
	Seeds, nuts, and beans								
2	Cottonseed	111920 03							
3	Soybean	111110 00							
4	Other, excluding cottonseed and soybean	111000 04							
	Corn oil								
5	Crude	311221 23							
6	Once-refined	311221 25							
7	Fully-refined	311221 27							

CONTINUE WITH TO ON PAGE 12

Unit of measure fo quantities	received fron	n other esta	ed materials an ablishments of y t, including deliv (freight-in)	our company
0636		\$ Bil.	(o.g	
0636	0632		Mil.	Thou.
		0631		
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3				
TION	COLA	рT		
FTO	REPU	KI		
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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.					
18 Not Applicable.					
TYPE OF OPERATION (Mark "X" the ONE box that best describes the operation performed at this establishment during 2012.)  Method of operation of this establishment					
o620 118 Producing crude oil from raw material (seed crushings)					
Producing crude or refined oil from purchased crude oil					
20 and 21 Not Applicable.					

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# **22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

GHT AND SOLD OR TRANSFERRED FROM THER MAND FACTURE. Report only a value Resales - Do not report on the specific product lines the COTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLUTION UNDER COMPANY AND SOLUTION OF THE SOLUTION OF T

	under Census code 999699 1007, Ties les	11000		) P P U			
	1141	LICE	T <sub>UN</sub>	Quantity	Products	s shipped and o	ther receipts
Line No.	Products and services	cen us post of	measure for quantities	produced for all purposes		Value, f.o.b. p	ı
Line		•	quantities		\$ Bil.	Mil.	Thou.
	0734	0730	0736	0733	0731		
1	Corn sweeteners, made by wet milling .	311221 1500					
	Manufactured starch, including						
	unmodified and modified corn, potato,						
2	rice, and wheat starch and dextrin, made by wet milling	311221 4500					
_			<b>A</b>				
	Corn oil						
3	Crude, made by wet milling	311221 8111					
	Once refined often alkeli on courtie						
	Once-refined, after alkali or caustic wash, but before deodorizing or use		1000 lb				
	in end products, made from oilseeds crushed in the same establishment,						
4	made by wet milling	311221 8121					
	Fully-refined, including margarine oil,						
	made from seeds crushed in the same						
5	establishment, made by wet milling .	311221 8131	<b>+</b>				
	Wet process corn by-products, made by						
6	wet milling	311221 A300					
	Soybean products		<b>†</b>				
	Soybean oil						
	Crude		1000 lb				
	Degummed, made from						
_	seeds crushed in the same	044000 444					
7	establishment	311222 1111	<b>+</b>				
8	Not degummed	311222 1221					

CONTINUE WITH 22 ON PAGE 15

If n Nu	ot shown, please enter your 11-digit Ce mber (CFN) from the mailing address.	nsus File					
22	DETAIL OF SALES, SHIPMENTS, RECEIPTS	, OR REVENUE	- Continued				
Line No.	Products and services	Census product code	Unit of measure for		Product	s shipped and o	•
Line	0734	0730	quantities	all purposes	\$ Bil.	Mil.	Thou.
	Soybean products - Continued		<b>↑</b>				
	Soybean oil - Continued						
9	Once-refined (after alkali or caustic wash but before deodorizing or use in end products), made from seeds crushed in the same establishment	311222 1231	1000 lb				
10	Processed for inedible purposes (acid refined, etc.), made from seeds crushed in the same establishment	311222 1231  RMAT  311222 1241  TUSE  311222 4111	ON ( TO F	COPY	RT		
11	Soybean cake and meal O. NO.	311222 4111	short tons				
12	Soy flour and grits	311222 4221					
13	Lecithin	311222 4231	1000 lb				
14	Millfeed (hullmeal)	311222 4241	short tons				
	Other soybean products, including isolates and concentrates (Specify kind)						
15		311222 4261					
	Cottonseed products Cottonseed oil						
16	Crude	311223 1100					
	Once-refined (after alkali or caustic wash but before deodorizing or use in end products), made		1000 lb				
17	from seeds crushed in the same establishment	311223 4100	_				
18	Cotton linters	311223 7100	<b>+</b>				
19	Cottonseed cake and meal	311223 B111	short tons				
		CONTINUE WITH	<b>②</b> ON PAGE	16			

Products and services

Cottonseed hulls . . . . . . . . . . . . . . . . .

Other cottonseed by-products (Specify

Other vegetable oils, including linseed, peanut, sunflower, safflower, etc.

Crude (Specify kind)

Cottonseed products - Continued

Line No.

20

21

31103161

0734

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Thou.

Products shipped and other receipts

Value, f.o.b. plant

Mil.

Unit of

measure for

quantities

short tons

0736

Census product

code

311223 B121

0730

Quantity

produced for

all purposes

0733

\$ Bil.

0731

lf n Nui	ot shown, please enter your 11-digit Ce nber (CFN) from the mailing address.	nsus File					
22	DETAIL OF SALES, SHIPMENTS, RECEIPTS	, OR REVENUE -	Continued				
No.	Products and services	Census product	Unit of measure for	Quantity produced for	Product	s shipped and o Value, f.o.b. pl	· · · · · ·
Line No.		code	quantities	all purposes	\$ Bil.	Mil.	Thou.
	0734	0730	0736	0733	0731		
30	Cottonseed cooking or salad oil, fully refined and deodorized at the same establishment, edible	311225 2861					
31	Mixtures of vegetable cooking or salad oil, fully refined and deodorized at the same establishment, edible	311225 2871	1000 lb				
	All other cooking or salad oil, fully refined and deodorized at the same establishment, edible (Specify kind)	PMAT!	ON (	COPY	RT		
32	INFO	T3124555E	TO F	REPU			
	oil, fully refined and deodorized at the same establishment, edible  All other cooking or salad oil, fully refined and deodorized at the same establishment, edible (Specify kind) 7  All other fully refined showning and cooking oils, edible, including oils used for margarine (Specify kind) 7						
33		311225 2891					
34	Vegetable oil mills (processing purchased vegetable oils), once-refined, purchased and deodorized only	311225 28D1					
35	Margarine, butter blends, and butter substitutes	311225 4100	1000 lb				
	Spoon-type salad dressing including mayonnaise, sandwich spreads, refrigerated dressings, and all other semisolid-type dressings (Specify kind)						
36		311941 7511					
	Ethyl alcohol  Manufactured by the wet mill process						
37	Fuel ethanol, fuel-grade	325193 0111					
38	Pure (natural) (proof gal basis)	325193 0211					
	Other denatured (special or complete) ethyl alcohol, including natural and synthetic, for uses other than rubbing (Specify kind)						
39		325193 0221					
CONTINUE WITH ② ON PAGE 18							

22	DETAIL OF SALES, SHIPMENTS, RECEIPTS	S, OR REVENUE -	Continued				
·		C	Unit of	Quantity	Product	s shipped and o	ther receipts
Line No.	Products and services	Census product code	measure for quantities		A =	Value, f.o.b. p	1
Ë	0734	0730	0736	0733	\$ Bil.	Mil.	Thou.
	Ethyl alcohol - Continued	0730	0730	0733	0/31		
	Manufactured by other processes (dry						
	mill-distillation)						
40	Fuel ethanol	325193 0311					
41	Pure (natural) (proof gal basis)	325193 0411					
41	rure (natural) (proof gar basis)	325193 0411					
	Other denatured (special or		-11	COPY			
	complete) ethyl alcohol, including natural and synthetic, for uses	-naAT	י אס		DT		
	other than rubbing (Specify Ima	KIMY	-01	<b>SEPU</b>	KI		
	llai -	LUCF	TUI				
42	50 NO	325193 0511	_				
	Other denatured (special or complete) ethyl alcohol, including natural and synthetic, for uses other than rubbing (Specify 1700)  All other products made in this						
	All other products made in this establishment (Specify and report each						
	product with sales value of \$50,000 or						
	more that cannot be assigned to one of the pre-listed products and services. For						
	all remaining products, write "Other" and						
	report a single total value.)	40					
		18					
43							
		26					
44							
		34					
45							
		42					
46							
40		59					
		33					
47							
		67					
48							
	Contract work - Receipts for work done						
	for others on their materials (Specify						
	products worked on and kind of work.)						
49		999899 2000					
	Resales - Sales of products bought						
	and sold without further manufacture,						
	processing, or assembly (The cost of such items should be reported in , line						
50	A2.)	999899 1000					
		CONTINUE WITH	ON PAGE	10			
		CONTINUE WITH	UN PAGE	19			

	If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.						
22	DETAIL OF SALES, SHIPMENTS, RECEIPTS	, OR REVENUE -	Continued				
			Unit of	Quantity	Product	s shipped and o	ther receipts
No	Products and services	Census product code	measure for pi	e for produced for	or Value, f.o.b. plant		
Line			quantities	all purposes	\$ Bil.	Mil.	Thou.
	0734	0730	0736	0733	0731		
51	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999899 9000					
52	TOTAL (Should equal total reported in	770000 0000					

23–25 Not Applicable.





26	SPECIAL	INQUIRIES
40	SFECIAL	INCOMIE

### A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

### Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

### **Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011	Yes - Go to line 2	COPY
1012	No - Go to B	NANTION COL
	INFOR	MATION COPY

2.	Report the costs i	curred birthice tablishment for contra chase in 2012	ict
	manadataning pa	31000 1112012	

3.	Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract
	manufacturing costs in line 2

2012

Thou.

Mil.

Ril

1013

1015

# **B.** RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (regardless of materials ownership)?

### Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

### Exclude

- · Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017	Yes - Go to line 2
1018	No - <i>Go to</i> 👀

	2012						
	\$ Bil.	Mil.	Thou.				
9							

Please describe the product(s) being manufactured for others at this establishment.

1020



Not Applicable.

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.									
Is the time period covered by this report a calendar year?			Month	nth Year	Year		Month	Year	
	Yes	No - Enter time period covered —	FROM				то		
Name	Name of person to contact regarding this report  Title								
	Area code	Number	Extens	ion	Area code Number		mber		
Tele- phone		- 888 - 8888 -			Fax		] - [	-	
E-mail address					Month	Day	Year		
			Date completed						
Thank you for completing your 2012 ECONOMIC CENSUS form.									

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.