

**2012 ECONOMIC CENSUS**  
**Accommodation and Food Services Sector**

**SUPPLEMENTAL INSTRUCTIONS**  
**FOR**  
**FOOD SERVICE CONTRACTORS**

A separate report is required for each contract location operated during any part of 2012.

**PLEASE REPORT SALES IN ITEM 5 AS FOLLOWS:**

- (1) **If the location was operating under a Profit-Loss Contract** – Report all sales of food and beverages.
- (2) **If the location was operating under a Cost-Plus Contract** – Report the cost of food and beverages plus the percentage or fixed amount received under the contract.
- (3) **If the location was operating under a Management Fee Contract** – Report the cost of food and beverages plus the management fee.

**Also report** all sales of merchandise other than food and beverages, if any.