

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Fluid power pumps, motors, and hydrostatic transmissions (hydraulic and pneumatic)	333996 01			
2	Fluid power valves (hydraulic and pneumatic)	332912 07			
3	Engines (diesel, semidiesel, gasoline, carburetor-type, and other internal combustion engines) and parts	330000 19			
4	Engine electrical equipment (including spark plugs, magnetos, generators, starters, etc.)	336322 00			
5	Electric motors and generators	335312 01			
6	Electrical transmission, distribution, and control equipment	330000 63			
7	Transmissions and parts	336350 03			
8	Mechanical speed changers, gears, and industrial high-speed drives	333612 00			
9	Motor vehicle chassis, purchased (excluding passenger cars)	336111 01			

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company			
			Cost, including delivery cost (freight-in)			
			\$ Bil.	Mil.	Thou.	
0634		0630	0631			
10	Ball and roller bearings (mounted or unmounted)	332991 01				
11	Pneumatic tires and inner tubes	326211 03				
12	Rubber and plastics hose and belting	32 22 01				
13	Fabricated plastics products (excluding gas pipes, hoses, and belting)	2 190 07				
14	Forgings	332110 00				
15	Fabricated structural metal products (excluding forgings)	332000 99				
16	Metal bolts, nuts, screws, washers, rivets, and other screw machine products	332722 03				
17	All other fabricated metal products (excluding forgings, castings, metal stampings, bolts, nuts, washers, rivets, and screw machine products)	332000 46				
18	Iron and steel castings (rough and semifinished)	331510 01				
19	Steel sheet and strip (including tinplate)	331000 22				
20	Steel structural shapes and sheet piling (excluding castings, forgings, and fabricated metal products)	331000 25				
21	Steel bars, bar shapes, and plate (excluding castings, forgings, and fabricated metal products)	331200 07				
22	All other steel shapes and forms (excluding castings, forgings, fabricated metal products, bars, bar shapes, plate, sheet, strip, structural shapes, and sheet piling)	331200 92				
23	Paints, varnishes, stains, lacquers, shellacs, japans, enamels, and allied products	325510 02				

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company			
			Cost, including delivery cost (freight-in)			
			\$ Bil.	Mil.	Thou.	
0634		0630	0631			
24	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) 7	009700 99				
25	TOTAL (Should equal total reported in 16, line A1)	771000 00				

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18-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
1	Construction machinery (excluding parts) Construction wheel and crawler tractors, dozers, and self-propelled log skidders	333120 1550	↑ number ↓					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Construction machinery (excluding parts) - Continued							
	Excavators, hydraulic-operated, crawler-mounted, rated size in metric tons							
2	Not more than 24 metric tons (26.46 short tons)	333120 1111	↑ number ↓					
3	More than 24 metric but not more than 40 metric tons (44.09 short tons)	333120 1114						
4	More than 40 metric tons	333120 1117						
	Power cranes							
	Hydraulic-operated, telescopic boom							
5	Wheel cranes (integral), multiple control stations, and rubber-mounted	333120 1160						
6	Pinned-on type, telescopic and articulated	333120 1167						
7	Wheel cranes, one control station, self-propelled, and rubber-mounted	333120 1180						
8	Pedestal or shipmounted marine cranes	333120 1194						
9	Other cranes and excavators (including locomotive wrecking, cable-operated excavators, draglines, and all-terrain cranes)	333120 1195						
10	Concrete mixers (including plaster and mortar), portable, all sizes, either truck-mixer or agitator or otherwise for concrete, plaster, or mortar applications	333120 1230						
11	Slipform concrete paving machines (including multipurpose, automated curb and gutter and concrete slipform pavers up to and including 34 feet wide) for concrete, plaster, or mortar applications	333120 1233						
12	Concrete trowels for concrete, plaster, or mortar applications	333120 1239						
13	Concrete vibrators (electric motor, gasoline engine, structural high-cycle, pneumatic, etc.) for concrete, plaster, or mortar applications	333120 1241						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Construction machinery (excluding parts) - Continued							
14	Concrete batching plants, bin and batch, for concrete aggregate only and bulk cement for concrete, plaster, or mortar applications	333120 1247						
15	All other concrete, plaster, and mortar mixing and paving machinery (including concrete pumps, mobile), and concrete screeds (hand-propelled or winch-type) (Specify kind) ↴	333120 1250						
16	Bituminous distributors, for asphalt or bituminous applications	333120 1266						
17	Bituminous pavers, self-propelled 21,999 lbs gross weight and under (basic unit) for asphalt or bituminous applications	333120 1271						
18	22,000 lbs gross weight and over (basic unit) for asphalt or bituminous applications	333120 1275	number					
19	Asphalt plants (including cold mix central plants) for asphalt or bituminous applications	333120 1283						
20	Bituminous stabilization mixing equipment (including central mixing plants and mix-in-place), cold planers/milling machines (self-propelled) for asphalt or bituminous applications . .	333120 1290						
21	Other asphalt and bituminous mixing and paving machinery for asphalt or bituminous applications (Specify kind) ↴	333120 1291						
22	Other mixers, pavers, and related equipment products, for use in either concrete or bituminous applications (Specify kind) ↴	333120 1295						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Construction machinery (excluding parts) - Continued							
	Off-highway trucks							
23	Rear dump haulers	333120 1371	↑ number ↓					
24	Coal haulers, truck-type tractor chassis, trailers, and wagons . . .	333120 1376						
25	Skid steer loaders, 4-wheel drive skid steer, all sizes	333120 1460						
	Wheel loaders, rear engine, and/or integral design, 4-wheel drive, non-skid steer							
26	Below 149 NEPH	333120 1470						
27	150 - 249 NEPH	333120 1479						
28	250 NEPH and over	333120 1483						
29	Integral-design tractor shovel loader/backhoes (wheel tractor-chassis shipped as part of front engine mount contractor tractor)	333120 1495						
30	All other tractor shovel loaders (skid steer, wheel, crawler, and integral-design loader-backhoes) (Specify kind) ↴	333120 1496						
31	Rollers, motor graders, light maintainers, and compactors (static smooth steel wheel rollers, tandem) .	333120 1670						
32	Pneumatic tire rollers	333120 1682						
	Vibratory single drum with 1 or 2 drive wheels		↑ number ↓					
33	Under 5 metric tons (5.51 short tons)	333120 1687						
34	5 metric tons and over	333120 1690						
35	Vibratory double drum, two drums vibrating	333120 1693						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Construction machinery (excluding parts) - Continued							
36	Backhoes, either shipped for mounting separately or already mounted on an integral unit	333120 1782	↑ number ↓					
37	Other construction machinery for mounting on tractors and other prime movers (excluding parts, winches, and materials-handling equipment) (Specify kind) ↴	333120 11A9						
38	Portable crushing plants	333120 8103						
39	Screening, washing, and combination plants	333120 8105						
40	Snow clearing attachments for mounting on tractors or trucks (including v-shaped snow plows, single blades and wings, and snow blowers)	333120 8115						
41	Commercial brush, limb, and log chippers for waste wood reduction . .	333120 8126						
42	Log splitters, dredging machinery (hydraulic and other types), and digger-derricks	333120 8131						
43	Vertical earth augers and power posthole diggers (excluding water well and blasthole drills)	333120 8148						
44	Horizontal earth boring machines and accessories	333120 8152						
45	Pile driving equipment (including air, steam, and diesel pile hammers and impact pile and vibratory driver extractors)	333120 8156						
46	All other power cranes, draglines, shovels, and excavators (including surface mining equipment and attachments) (Specify kind) ↴	333120 11A9	number					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
47	Construction machinery (excluding parts) - Continued		↑ number ↓					
	All other compaction equipment (including embankment and landfill compactors, towed roller and double drum-compactors with one drum vibrating) (excluding hand-held) (Specify kind) ↴							
		333120 16A6						
48	Rough-terrain forklifts (integral units only)							
	Vertical mast, 2-wheel drive	333120 16D1						
49	Vertical mast, 4-wheel drive	333120 16D3						
50	Telescopic handlers, 2- and 4-wheel drive	333120 16D5						
51	Scraper bowls	333120 16D7						
52	Ditchers and trenchers, ladder-type and wheel digging, element self-propelled (integral units only)	333120 16D9						
53	All other construction machinery and equipment, complete units (Specify kind) ↴							
		333120 8199						
54	Attachments for construction machinery and equipment		↑ number ↓					
	Hoe attachments (sold separately) for power cranes, draglines, and excavators	333120 11A1						
55	Dragline bucket attachments, all sizes (sold separately) for power cranes, draglines, and excavators	333120 11A3						
56	Clamshell/grapple attachments, all sizes (sold separately) for power cranes, draglines, and excavators	333120 11A5						
57	All other attachments (sold separately) for power cranes, draglines, and excavators (Specify kind) ↴							
		333120 11A7						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
58	Parts for construction machinery and equipment (sold separately) Power cranes, draglines, shovels, and excavators (including surface mining equipment)	333120 9111						
59	Mixers, pavers, and related equipment	333120 9352						
60	Off-highway trucks, coal haulers, truck-type tractor chassis, trailers and wagons	333120 9353						
61	Contractors' off-highway wheel tractors, crawler tractors, and tractor shovel loaders	333120 9245						
62	Motor graders and light maintainers, rollers and compactors, rough-terrain forklifts, scraper bowls, and self-propelled continuous ditchers and trenchers	333120 9366						
63	Construction machinery for mounting on tractors and other prime movers	333120 9377						
64	Other construction machinery and equipment (excluding winches, hoists, and railroad rolling stock) (Specify kind) ↴ 	333120 9388						
65	Mining machinery Continuous mining machines, borer, ripper, auger, and drum (including roadheading machines)	333131 1101						
66	Face haulage vehicles, rubber-tired, self-propelled	333131 1106						
67	Support vehicles, rubber-tired or track-mounted	333131 1111						
68	All other underground mining machinery (excluding parts sold separately) (Specify kind) ↴ 	333131 1116						
69	Gyratory crushers, stationary-type (including skid-mounted)	333131 5101	↑ units ↓					
70	Impact crushers, stationary-type (including skid-mounted)	333131 5106						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Mining machinery - Continued		↑ units ↓					
71	Jaw crushers, stationary-type (including skid-mounted)	333131 5111						
72	Roll crushers, stationary-type (including skid-mounted)	333131 5116						
73	Grinding mills and pulverizers, stationary-type	333131 5121						
74	Horizontal screens, vibrating, stationary-type	333131 5126						
75	Inclined screens, vibrating, stationary-type	333131 5133						
76	Other crushers (including trommels, stationary-type, and skid-mounted)	333131 5136						
77	Other stationary crushing, pulverizing, and screening machinery (excluding parts sold separately)	333131 5141						
78	Rock drills, air and hydraulic powered drills and breakers (rotary and percussion)	333131 7102						
79	Coal drills and core drills and breakers (rotary and percussion)	333131 7106						
80	Roof bolters drills and breakers (rotary and percussion)	333131 7111						
81	Drills and other mining machinery and equipment (excluding parts sold separately)	333131 7116						
82	Mineral processing and beneficiation machinery (excluding parts sold separately)	333131 3100						
83	Parts and attachments for mining machinery and equipment (sold separately)	333131 9800						
84	Parts for portable drilling rigs used on the surface (above ground)	333132 7210						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
85	Farm Machinery Farm dairy equipment, farm blowers, attachments, sprayers and dusters (excluding aerial types) (Specify kind) ↴	333111 4YWV	↑ number ↓					
86	Haying machinery and attachments (Specify kind) ↴	333111 4YWV						
87	Parts for farm machinery, for sale separately (Specify kind) ↴	333111 CYWV						
88	Material handling machinery and equipment Bulk material handling belt conveyors and conveying systems (including screw, portable, vibrating, and pneumatic conveyors and conveying systems) (excluding farm conveyors and elevators)	333922 8501						
89	Belt conveyor idlers, pulleys, and all other parts, attachments, and accessories for bulk material handling conveyors and conveying systems (sold separately)	333922 9300						
90	Parts for winches for aerial work platforms and automobile hoists (sold separately)	333923 7495						
91	Receipts for machine shop job work and job order repairs	332710 0100						
92	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18						
93		26						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
94		34					
95		42					
96		59					
97		67					
98	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.)						
		999899 2000					
99	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.)	999899 1000					
100	Receipts for repair work	999899 9030					
101	Other miscellaneous receipts	999899 9091					
102	TOTAL (Should equal total reported in 5)	770000 0000					

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

33302233



REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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