

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
1	Fats and oils, all types, purchased	311000 12	1000 lb					
2	Refined petroleum products, including naphtha solvents, petrolatum, waxes, transformer oils, lubricating oils and greases, etc.	324100 02						
3	Crude nonmetallic minerals, including limestone, clay, gypsum, talc, etc.	212300 09						
4	Alkalies and chlorine	325181 01						
5	Plastics and resin materials (synthetic)	325211 03						
6	Other industrial inorganic chemicals (Specify kind) ↴	325100 72						

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CONTINUE WITH **17** ON PAGE 12

CONTINUE ON PAGE 12

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
7	Other synthetic organic chemicals (Specify kind) ↴ 	325100 87						
8	Other parts, materials, and accessories Paperboard boxes and containers and corrugated paperboard	326100 01						
9	Metal containers	332400 00						
10	Plastics containers	326199 29						
11	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴ 	009700 99						
12	TOTAL (Should equal total reported in 16 , line A1)	771000 00						

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18-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

CONTINUE WITH **22** ON PAGE 13

CONTINUE ON PAGE 13

32534125



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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
1	Sizes, paper	325998 J172				
2	Sizes, textile and other	325998 J177				
3	Water treating compounds Swimming pool chemical preparations	325998 J171				
4	Cooling tower compounds	325998 A121				
5	Water treating compounds, excluding swimming pool and cooling tower (Specify kind) ↴ [Blank]	325998 A142				
6	Gelatin Pharmaceutical grade, excluding unfilled capsules	325998 7121				
7	Food grade, excluding pharmaceutical and photographic	325998 7111				
8	Other gelatin products, including unfilled capsules, etc. (Specify kind) ↴ [Blank]	325998 7131				
9	Evaporated salt (bulk, pressed blocks, and packaged), excluding table salt	325998 1100				
10	Table salt	311942 1411				
11	Matches	325998 4100				
12	Other chemical preparations, including essential oils Fireworks and pyrotechnics, including flares, igniters (jet fuel or other), railroad torpedoes, toy pistol caps, etc.	325998 J108				
13	Lighter fluids (cigarette, charcoal, etc.)	325998 J1B1				
14	Rubber processing preparations, including red lead and 2-mercaptoimidazoline rubber accelerator composition	325998 J109				

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32534133



CONTINUE WITH 22 ON PAGE 14

CONTINUE ON PAGE 14

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	Other chemical preparations, including essential oils - Continued					
15	Concrete curing and floor hardening materials	325998 J111				
16	Drilling mud materials; mud thinners, thickeners, and purifiers	325998 J121				
17	Household tints and dyes	325998 J124				
18	Metal-treating compounds (nonoil-base) for pickling, pickling, drawing, and cutting	325998 J127				
19	Writing and stamp pad inks, including indelible inks and marking fluid, excluding drawing inks	325998 J181				
20	Plating compounds	325998 J1A1				
21	Distilled water	325998 J1D1				
22	Filling pressurized aerosol containers with materials owned by others, excluding interplant transfers	325998 J1H1				
23	Cat litter, excluding natural and untreated materials	325998 J1F1				
24	Chemical preparations, other (Specify kind) ↴ 	325998 J1V1				
25	Automotive chemicals	325998 E100				
26	Automotive windshield washer fluid	325612 5431				
27	Automobile polish and cleaners, industrial and institutional	325612 7121				
28	Surfactants (bulk surface active agents)	325613 0241				
29	Disinfectants, nonagricultural, industrial and institutional	325612 5111				
30	Specialty cleaning and sanitation products (Specify kind) ↴ 	325612 5YVW				

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32534141



CONTINUE WITH **22** ON PAGE 15

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
31	Miscellaneous end use chemicals and chemical products, excluding urea (<i>Specify kind</i>) ↴	325199 T100				
32	Lubricating oils, including hydraulic fluids, quenching and cutting oils, transformer oils, liquid rust preventives, etc., made from refined petroleum	324191 0111				
33	Commercial, industrial, and institutional metal cleaners	325611 1411				
34	Commercial, industrial, and institutional soaps, excluding specialty cleaners	325611 1751				
35	All other products made in this establishment (<i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i>)	18				
36		26				
37		34				
38		42				
39		59				
40		67				
41	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>) ↴	999899 2000				
42	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16, line A2.</i>)	999899 1000				
43	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999899 9000				
44	TOTAL (<i>Should equal total reported in 5</i>)	770000 0000				

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23-25 Not Applicable.

26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchases in 2012. 1013

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Tele-
phone

Fax

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed

Month	Day	Year
<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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