

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
<b>1</b>	Paper and paperboard, excluding boxes and containers . . . . .	322100 05					
<b>2</b>	Paperboard containers, boxes, and corrugated paperboard . . . . .	322210 01					
<b>3</b>	Coated and laminated fabrics, including vinyl coated . . . . .	313320 06					
<b>4</b>	Plastics products consumed in the form of sheets, rods, tubes, film, and other shapes . . . . .	326100 13					
<b>5</b>	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc. . . . .	325211 05					
<b>6</b>	Unsupported plastic packaging film in roll form						
	Polyester . . . . .	001900 62					
<b>7</b>	Polyethylene . . . . .	326112 01					
<b>8</b>	Polypropylene . . . . .	326112 03					

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
9	Aluminum and aluminum-base alloy sheet, plate, foil, and welded tubing . . .	331315 00						
10	Converted aluminum foil . . . . .	322222 02						
11	Glues and adhesives . . . . .	325520 03	1000 b					
12	Printing inks . . . . .	325910 02						
13	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99						
14	<b>TOTAL</b> (Should equal total reported in 16, line A1) . . . . .	771000 00						

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**18-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

**Special Reporting Instructions and Definitions-**

Flexible Packaging Manufacturers - Please visit our web site at [www.census.gov/mcd/flexible.html](http://www.census.gov/mcd/flexible.html) for helpful information on changes made to this form.

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Description	Census product code	Unit of measure for quantities	Quantity of production	Shipments and interplant transfers				
					Quantity	Value, f.o.b. establishment			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
1	Single-web paper, rolls and sheets, including waxed, for flexible packaging uses	322221 1111	↑ short tons ↓						
	Plastics-coated . . . . .								
2	Other single-web paper, rolls and sheets ( <i>Specify kind</i> ) ↴	322221 1121							
3	Single-web film, rolls, and sheets for flexible packaging uses	326112 1121							
	Single-web film, converted								
	Polyethylene . . . . .								
4	Polypropylene . . . . .	326112 1131							
5	Nylon . . . . .	326112 1141							
6	PETG . . . . .	326112 1151							
7	PVC . . . . .	326112 1161							
8	All other converted single-web film, rolls and sheets ( <i>Specify Kind</i> ) ↴	326112 1171							
9	Coextruded films . . . . .	326112 1221							
10	Multiweb laminated rolls and sheets for flexible packaging uses, excluding foil	322221 3111							
	Paper/paper multiweb laminations . . . . .								
11	Film/paper multiweb laminations . . . . .	322221 3221	short tons						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Description	Census product code	Unit of measure for quantities	Quantity of production	Shipments and interplant transfers				
					Quantity	Value, f.o.b. establishment			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
	Multiweb laminated rolls and sheets for flexible packaging uses, excluding foil - Continued								
	Film/film multiweb laminations								
12	Polypropylene/polypropylene . . . .	326112 3111							
13	Cellophane/other film	326112 3331							
14	Metalized film/film . . . .	326112 3221							
	Other film/film laminates (Specify kind) ↘								
15		326112 3341							
	Laminated aluminum foil rolls and sheets for flexible packaging uses (converting and printing or converting only)								
16	Film/foil (without paper) multiweb combinations	322225 0101							
	Foil/paper		↑ 1000 lb ↓						
17	Extrusion laminated aluminum foil/paper combinations . . . .	322225 0206							
	Adhesive or wax laminated aluminum foil/paper combinations . . . .								
18		322225 0311							
	Laminated aluminum foil gift wrap and other paper gift wrap (counter rolls and flat sheets for stores' own use, and paper gift wrap materials shipped to other manufacturers for further processing) . . . . .								
19		322222 A133							
	Other laminated aluminum foils and laminated aluminum paper/poly and foil/poly combinations, including foil/foil, rolls and sheets for flexible packaging uses (Specify kind) ↘								
20		322225 0516							

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Description	Census product code	Unit of measure for quantities	Quantity of production	Shipments and interplant transfers				
					Quantity	Value, f.o.b. establishment			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
21	Pasted, lined, laminated, or surface-coated paperboard	322226 0100	short tons						
22	Converted unmounted aluminum foil for packaging products (not laminated to other materials)		1000 lb						
23	Coated foil less than .001 inch thickness . . . . .	332999 2102							
24	Coated foil .001 to .003 inch thickness . . . . .	332999 2107							
25	Coated foil greater than .003 inch thickness . . . . .	332999 2112							
25	Bags, coated paper, plastics, and foil, including laminations		short tons						
25	Single-web paper, coated bags, pouches, and liners . . . . .	322223 1100							
26	Single-web film, specialty bags, pouches, and liners Polyethylene								
26	Grocery and variety . . . . .	326111 1111							
27	Refuse bags, household . . . . .	326111 1235							
28	Refuse bags, industrial . . . . .	326111 1225							
29	Produce . . . . .	326111 1541							
30	Textile and clothing . . . . .	326111 1321							
31	Drum and box liners . . . . .	326111 1551							
32	Shipping sacks . . . . .	326111 1561							
33	Household food storage (sandwich and freezer) . . . . .	326111 1431							
34	Bread bags . . . . .	326111 1563							

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Description	Census product code	Unit of measure for quantities	Quantity of production	Shipments and interplant transfers				
					Quantity	Value, f.o.b. establishment			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
35	Bags, coated paper, plastics, and foil, including laminations - Continued	326111 1566	↑ short tons ↓						
	Single-web film, specialty bags, pouches, and liners - Continued								
Polyethylene - Continued									
Newspaper sleeves . . . . .									
36	Other polyethylene single-web film, specialty bags, pouches and liners (Specify Kind) ↘	326111 1572							
37	Coextruded	326111 1651							
	For produce . . . . .								
38	For meat . . . . .	326111 1621							
39	For food, excluding produce and meat . . . . .	326111 1641							
40	For pet food . . . . .	326111 1661							
41	For medical uses	326111 1631							
42	All other coextruded single-web film, specialty bags, pouches and liners (Specify kind) ↘	326111 1671							
43	Other single-web film specialty bags, pouches, and liners (Specify kind) ↘	326111 1791							

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Description	Census product code	Unit of measure for quantities	Quantity of production	Shipments and interplant transfers				
					Quantity	Value, f.o.b. establishment			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
	Bags, coated paper, plastics, and foil, including laminations - Continued								
	Multiweb combinations, specialty bags, pouches, and liners, including foil								
44	Paper/film combinations . . . . .	322223 3111							
45	Film/film combinations . . . . .	322223 3121							
46	Foil and all paper or film combinations with foil . . . . .	322223 3121							
	Other multiweb combinations, including paper/paper (Specify kind) ↴		short tons						
47		322223 3131							
	Bags, uncoated paper and multiwall, including shipping sacks								
	Bags, pouches, and sacks, uncoated paper, single-web								
48	Grocers' bags and sacks . . . . .	322224 1111							
49	Variety bags and pouches (merchandise) . . . . .	322224 1221							
50	Shopping bags . . . . .	322224 1231							
	All other uncoated paper bags and pouches, including mothproof bags, specialty bags, etc. (Specify kind) ↴		short tons						
51		322224 1341							

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Description	Census product code	Unit of measure for quantities	Quantity of production	Shipments and interplant transfers				
					Quantity	Value, f.o.b. establishment			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
<b>52</b>	Bags, uncoated paper and multiwall, including shipping sacks - Continued								
	Shipping sacks and multiwall bags, all materials, excluding textiles								
	Single and double wall . . . . .	322224 3111							
<b>53</b>	Multiwall (three-ply or more) . . . . .	322224 3221	short tons						
<b>54</b>	Plastics, film and sheet, un laminated, excluding packaging								
	Cellulosic . . . . .	326113 0449							
<b>55</b>	Polyethylene . . . . .	326113 0121							
<b>56</b>	Polypropylene . . . . .	326113 0231							
<b>57</b>	Vinyl and vinyl copolymer . . . . .	326113 0341							
<b>58</b>	Other un laminated plastics, film and sheet (Specify kind) ↴								
		326113 0453							
<b>59</b>	Printing paper, coated one and two sides at establishments other than where paper was produced	322222 1500							
<b>60</b>	Gummed sealing tape, paper base and reinforced base, used for sealing and securing, including other gummed paper products . . . . .	322222 3600							
	All pressure-sensitive products (single and double faced), including pressure-sensitive base stock for labels, and other non-label products . . . . .	322222 5800							
<b>62</b>	Wallcoverings, paper coated, fabric coated or laminated, including scenic and panel decorations . . . . .	322222 6700							

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Description	Census product code	Unit of measure for quantities	Quantity of production	Shipments and interplant transfers				
					Quantity	Value, f.o.b. establishment			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
63	Converted foil, unmounted or coated, plain or printed, including composition for nonpackaging applications	322222 8400	1000 lb						
64	All other coated and processed papers, excluding for packaging uses (Specify kind) ↴	322222 911							
65	Coated and processed papers, excluding for packaging uses and sensitized paper, including carbonless, oiled, soap impregnated, treated, etc.	322222 9118							
66	Waxed and wax-laminated paper for nonpackaging uses, including household	322222 9121							
67	All other gift wrap paper, retail counter items, all types and weights (Specify kind) ↴	322222 A114							
68	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18							
69		26							
70		34							
71		42							
72		59							

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Description	Census product code	Unit of measure for quantities	Quantity of production	Shipments and interplant transfers				
					Quantity	Value, f.o.b. establishment			
						\$ Bil.	Mil.	Thou.	
0734		0730	0736	0733	0732	0731			
<b>73</b>		67							
<b>74</b>	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴								
		999899 2000							
<b>75</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16 line A2.) . . . . .	999899 1000							
<b>76</b>	Miscellaneous receipts  Sales of scrap and refuse . . . . .	999899 9003							
<b>77</b>	Other miscellaneous receipts, including receipts for repair work, etc. (Specify kind) ↴	999899 9090							
<b>78</b>	<b>TOTAL</b> (Should equal total reported in 5) . . . . .	770000 0000							

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**23-25** Not Applicable.

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**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

2012		
\$ Bil.	Mil.	Thou.

**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (*regardless of materials ownership and based on specifications provided by the contracting company*) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

**27-29** Not Applicable.

32210213



REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Tele-  
phone

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed

Month	Day	Year
<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

32210221

